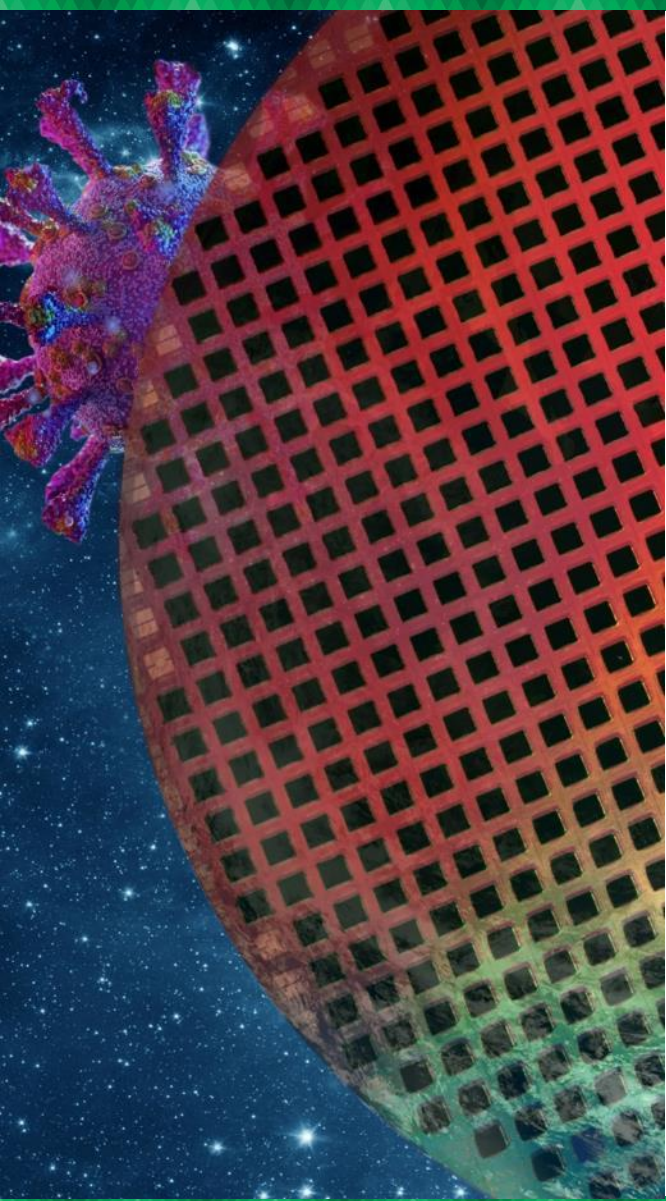




INVESTOR PRESENTATION

October 2022

This presentation contains statements about management's future expectations, plans and prospects of our business that constitute forward-looking statements, which are found in various places throughout the presentation, including, but not limited to, statements relating to expectations of orders, net sales, product shipments, expenses, timing of purchases of assembly equipment by customers, gross margins, operating results and capital expenditures. The use of words such as “anticipate”, “estimate”, “expect”, “can”, “intend”, “believes”, “may”, “plan”, “predict”, “project”, “forecast”, “will”, “would”, and similar expressions are intended to identify forward looking statements, although not all forward looking statements contain these identifying words. The financial guidance set forth under the heading “Outlook” contains such forward looking statements. While these forward looking statements represent our judgments and expectations concerning the development of our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from those contained in forward looking statements, including any inability to maintain continued demand for our products; failure of anticipated orders to materialize or postponement or cancellation of orders, generally without charges; the volatility in the demand for semiconductors and our products and services; the extent and duration of the COVID-19 pandemic and measures taken to contain the outbreak, and the associated adverse impacts on the global economy, financial markets, global supply chains and our operations as well as those of our customers and suppliers; failure to develop new and enhanced products and introduce them at competitive price levels; failure to adequately decrease costs and expenses as revenues decline; loss of significant customers, including through industry consolidation or the emergence of industry alliances; lengthening of the sales cycle; acts of terrorism and violence; disruption or failure of our information technology systems; consolidation activity and industry alliances in the semiconductor industry that may result in further increased customer concentration, inability to forecast demand and inventory levels for our products; the integrity of product pricing and protection of our intellectual property in foreign jurisdictions; risks, such as changes in trade regulations, conflict minerals regulations, currency fluctuations, political instability and war, associated with substantial foreign customers, suppliers and foreign manufacturing operations, particularly to the extent occurring in the Asia Pacific region where we have a substantial portion of our production facilities; our ability to mitigate the dislocations caused by the flood at one of our Malaysian production facilities, potential instability in foreign capital markets; the risk of failure to successfully manage our diverse operations; any inability to attract and retain skilled personnel, including as a result of restrictions on immigration, travel or the availability of visas for skilled technology workers as a result of the COVID-19 pandemic; those additional risk factors set forth in Besi's annual report for the year ended December 31, 2021 and other key factors that could adversely affect our businesses and financial performance contained in our filings and reports, including our statutory consolidated statements. We expressly disclaim any obligation to update or alter our forward-looking statements whether as a result of new information, future events or otherwise.

- I. Company Overview
- II. Market Overview
- III. End User Market Trends
- IV. Strategy
- V. Financial Update and Summary
- VI. Appendix



I. COMPANY OVERVIEW

Corporate Profile

- Leading assembly equipment supplier with #1 and #2 positions in key markets. ~30%+ addressable market share
- Broad portfolio: die attach, packaging and plating
- Strategic positioning in substrate and wafer level packaging
- ~75% of systems used for advanced packaging applications
- Global operations in 6 countries; 2,015 employees. HQ in the Netherlands

Financial Highlights

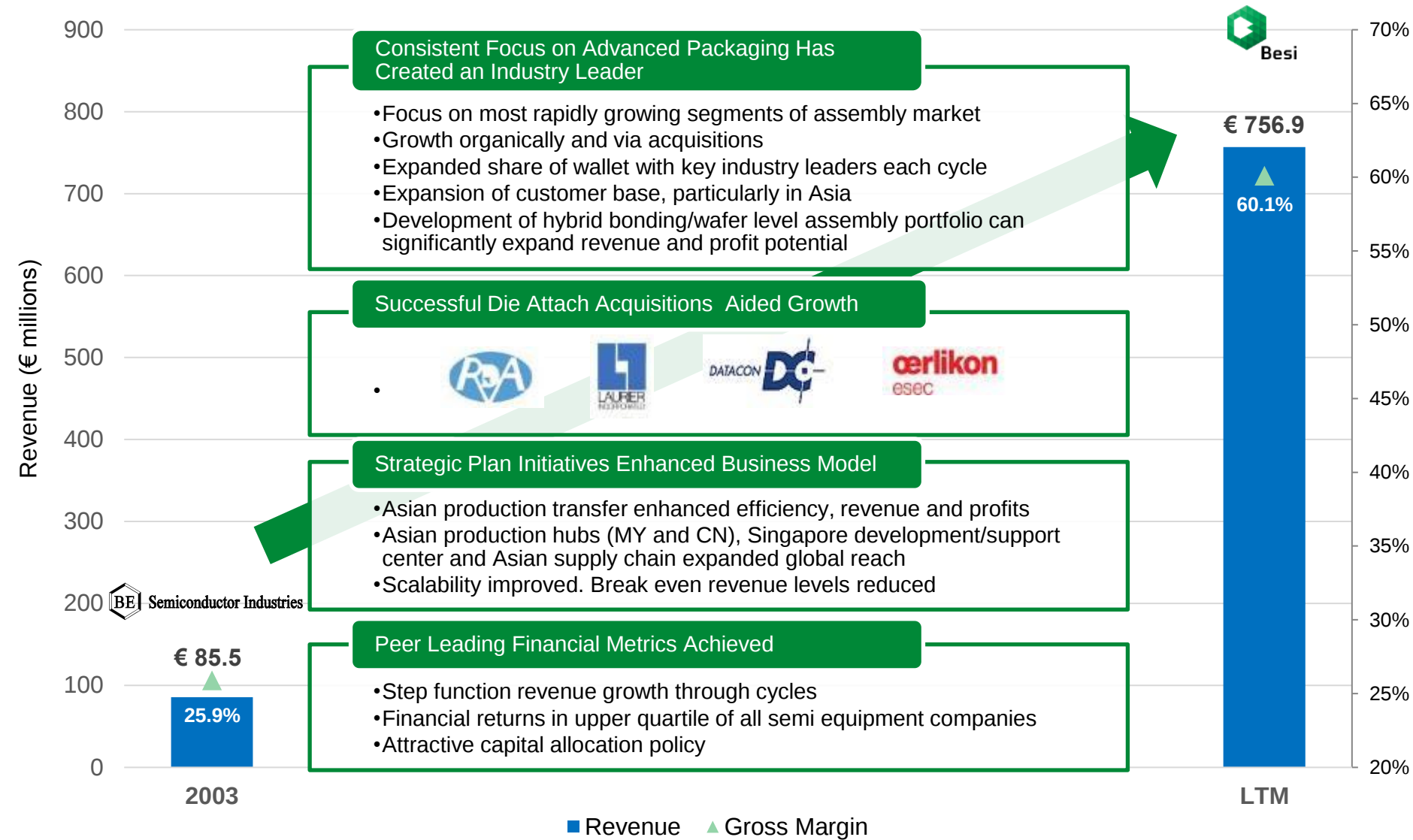
- LTM revenue and net income of € 756.9 million and € 267.6 million
- Cash/deposits at Q3-22: € 661.8 million
- Net cash/deposits at Q3-22: € 342.5 million
- € 1.3 billion of dividends and share repurchases since 2011*

Investment Considerations

- Leading position in advanced packaging. Ever more critical part of semi value chain
- Peer leading financial metrics
- Multiple growth drivers: Digital and cloud infrastructure build out, smart everything, 5G, AI, HPC, data centers, vehicle electrification
- Hybrid bonding adoption and expansion of wafer level assembly portfolio hold potential to significantly expand revenue and profit potential

* Includes share repurchases through September 30, 2022

Company History



Capital Allocation

Attractive capital allocation program

€ 1.3 billion of dividends and share repurchases since 2011*

Represents ~25% of total revenue

Strategic/Financial

Disciplined execution has created leader in advanced packaging

Best in class financial metrics

Superior through cycle financial performance vs. peers

Shareholder Return

Superior Total Returns **: 113% (3 year)
124% (5 year)

Consistent TSR outperformance vs. peers

Upper quartile ranking for all semi-equipment companies

* Includes share repurchases through September 30, 2022

** As of October 28, 2022

Industry Leading Equipment Portfolio

Die Attach (82% of 2021 Revenue)

Multi-Module Attach



- 2200 evo
- 2200 evo *plus*
- 2200 evo *hs*
- 2200 evo *advanced*
- 2200 evo *hf* **Q1-22**

Epoxy / Soft Solder



- 2100 *hs*
- 2100 *hs i*
- 2100 *sD advanced i*
- 2100 *hs ix* **Q4-21**
- 2009 *SSI*
- 2100 *SSI* **Q2-22**
- 2100 *DS*

Flip-chip



- 8800 CHAMEO *advanced / PLP*
- 8800 FC CHAMEO *Ultra* **Q2-22**
- 8800 FC Quantum *adv / sigma*
- 8800 FC Quantum *hs*
- 2100 FC *hs*

Direct Lid Attach



- DLA
- TGB 2.0 **New**

Embedded Bridge Attach



- DBA **New**

Thermo Compression



- 8800 TC *advanced* (Substrate)
- 8800 TC *NEXT* (Chip to Wafer) **Q4-21**

Hybrid Bonding



- 8800 CHAMEO *ultra plus* **New**

Packaging & Plating (18% of 2021 Revenue)

Leadframe Molding



- AMS-i**
 - MEMS
 - Sensors
- AMS-X** **New**
 - HD Leadframe
 - Power Devices

Substrate Molding



- AMS-LM**
 - Substrate strip format
 - Exposed die

Wafer & Panel Molding



- FML**
 - Wafer molding
 - Panel molding

Trim and Form



- FCL-X/P**
 - Leadframe trim & form
 - Sorting

Singulation

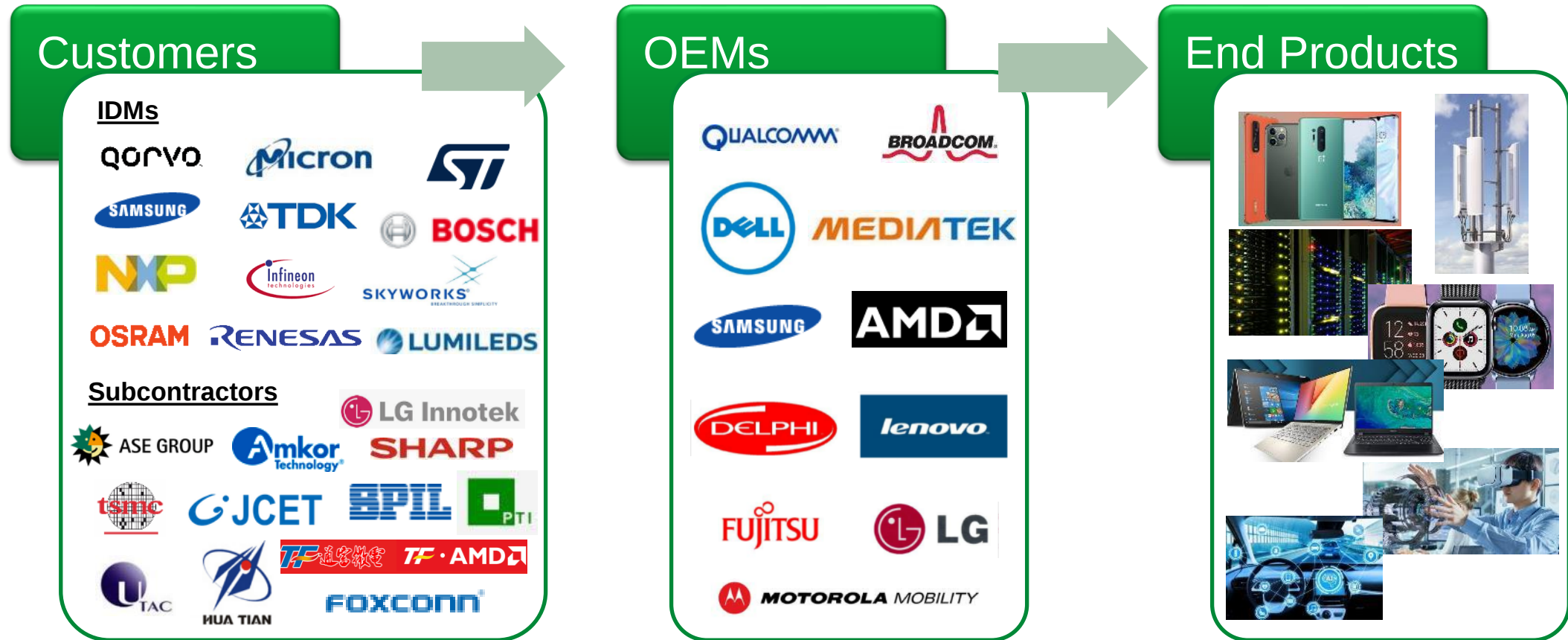


- FSL**
 - Substrate strip singulation
 - Sorting
 - Stepcut **New**

Plating



- Leadframe
- Solar
- Film & Foil
- Chemical Deflash **Q3-21**
- Wettable Flank **New**



- Diversified, blue chip customer base, top 10 = ~53% of 2021 revenue
- Leading IDMs and subcontractors. 55%/45% order split in 2021
- Also supply leading fabless companies: Qualcomm, AMD, Broadcom, MediaTek via subcontractors
- Long term relationships, some exceeding 50 years

From Processed Wafer to Assembled Chip

Semiconductor Manufacturing Equipment 2021: \$104.1B*

Front end: \$89.0B
(86%)

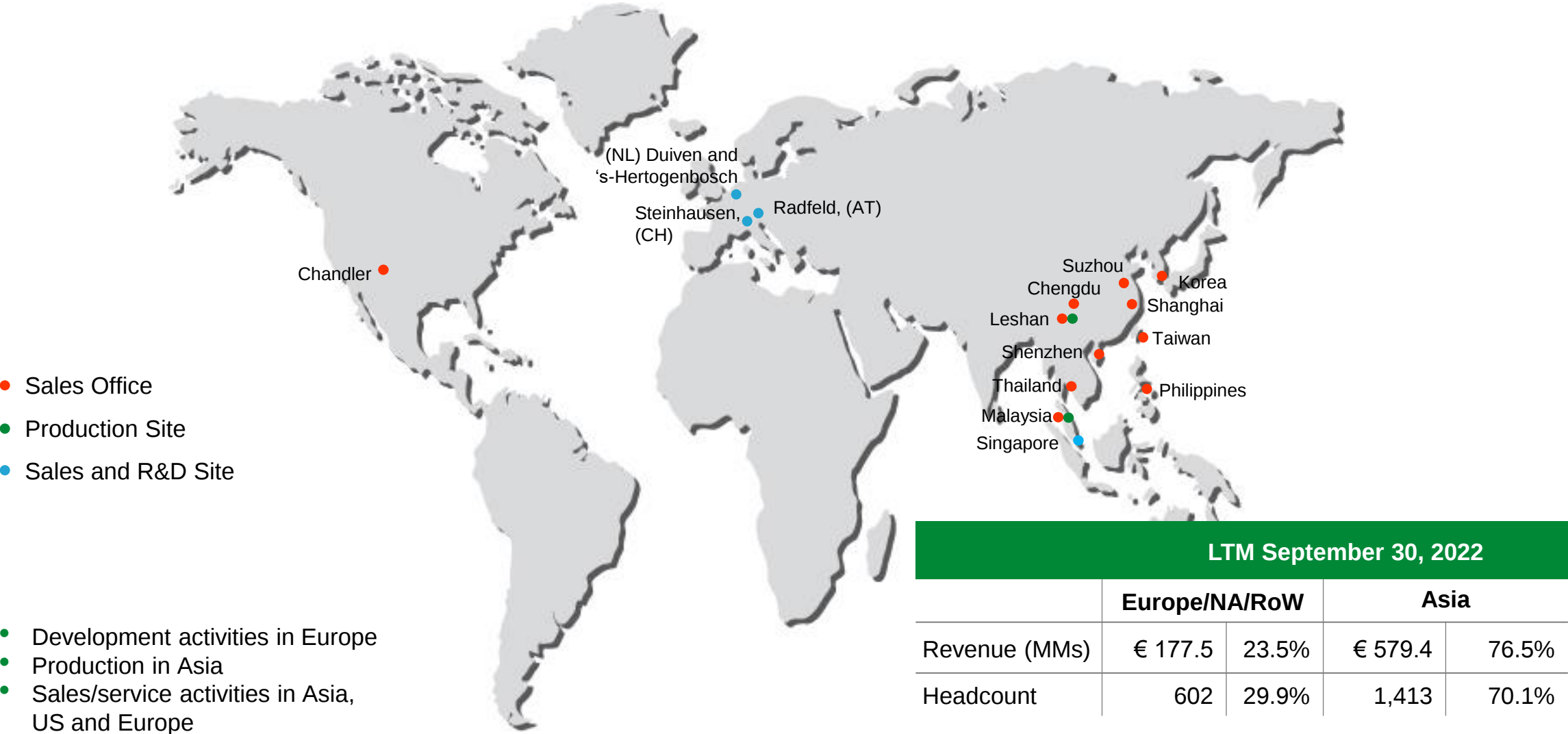
Assembly: \$6.5B
(6%)

Test: \$8.6B
(8%)

Assembly Process	Dicing	Die Attach	Wire Bond	Packaging	Plating
Leadframe Wire Bond	-		-		
Substrate Wire bond	-		-		-
Substrate Flip chip/TCB	-		-		-
Wafer Level Hybrid, EMIB, TCB, Flip Chip, FOWLP	-		-		-

* Source: TechInsights, October 2022

Current Operational Profile



Summary Financials

Year Ended December 31, (€ millions, ex share data)	2019	2020	2021	YTD-21	YTD-22
Revenue	356.2	433.6	749.3	577.6	585.1
% seq. change	-32%	+22%	+73%		+1.3%
Orders	348.7	472.1	939.1	736.5	483.3
Gross margin	55.8%	59.6%	59.6%	60.5%	61.1%
EBITDA	111.7	169.0	335.1	263.1	262.3
Pretax income	78.1	137.5	303.8	250.4	245.4
Net income	81.3	132.3	282.4	215.3	200.5
Net margin	22.8%	30.5%	37.7%	37.3%	34.3%
EPS (diluted)	1.06	1.67	3.39	2.84	2.53
EPS (basic)	1.12	1.82	3.70	2.58	2.40
Dividend per share	1.01	1.70	3.33		
Net cash & Deposits	130.3	198.7	370.4	287.8	342.5

Long term, step function growth in cyclical business

- Increased revenue, profitability and market share per cycle

Strong upturn in 2021 despite supply chain disruptions

- Revenue and orders grew 72.8% and 98.9% vs. 2020
 - Across all end-user markets and geographies
 - New 5G smart phone product cycle
 - Initial hybrid bonding shipments

YTD-22 Revenue +1.3% and Net Income -6.9% vs. YTD-21

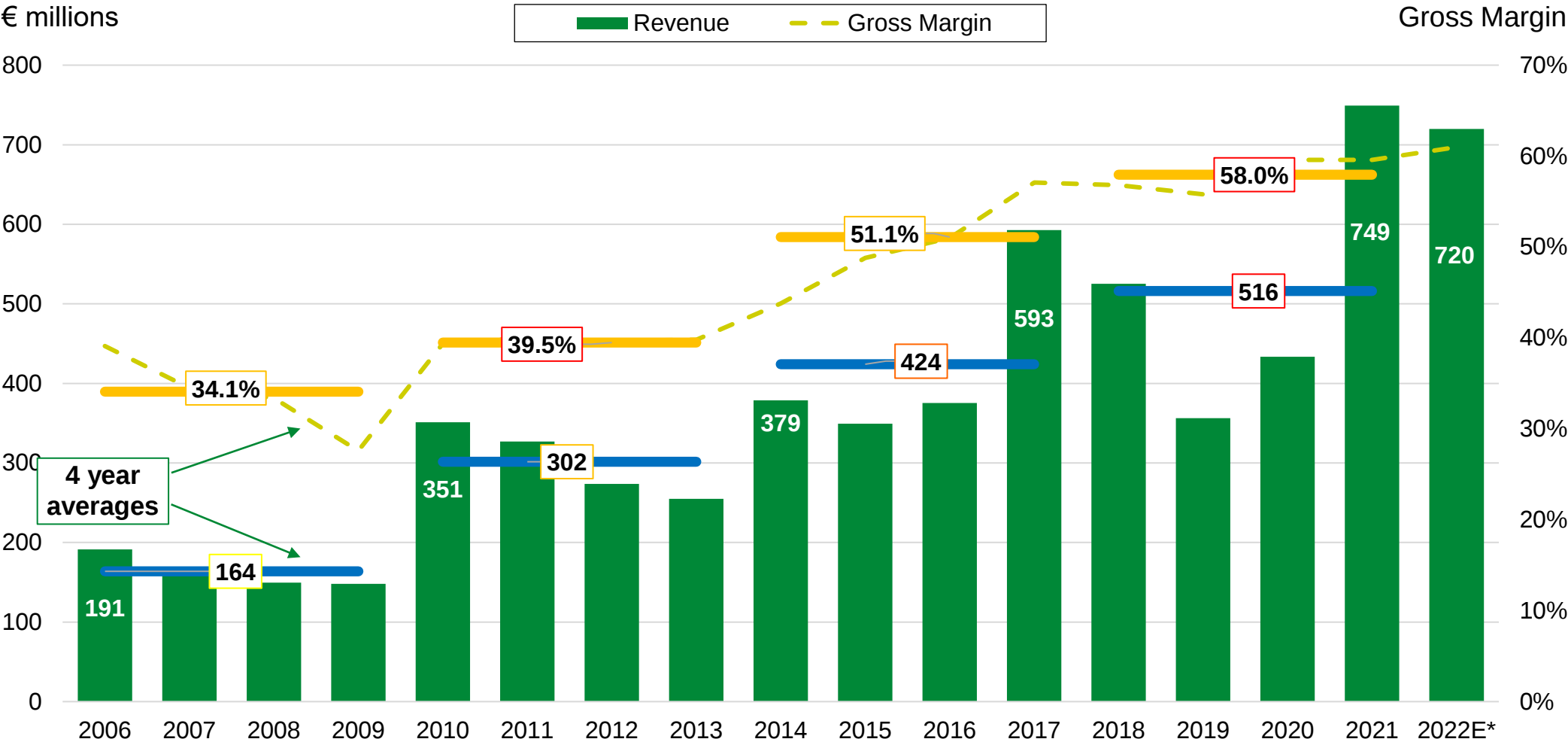
- Industry downturn began in Q2-22
- Order weakness reflected lower demand for high-end smartphones, by Chinese subcontractors and for computing applications

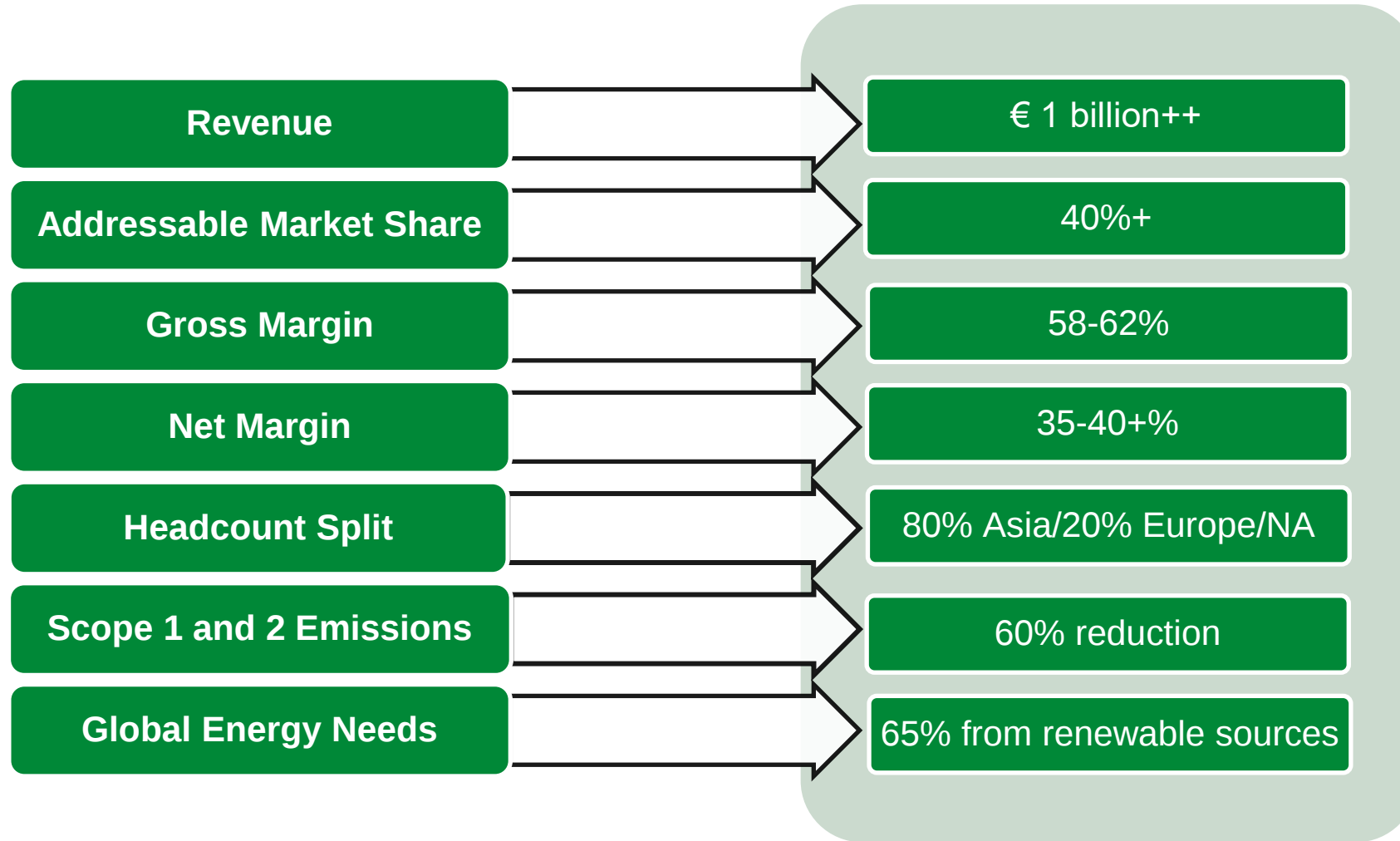
Strong margins and profitability

- Peer leading gross and net margins due to strong market position and flexible Asian production/workforce
- Cost control efforts lead to significant operating leverage

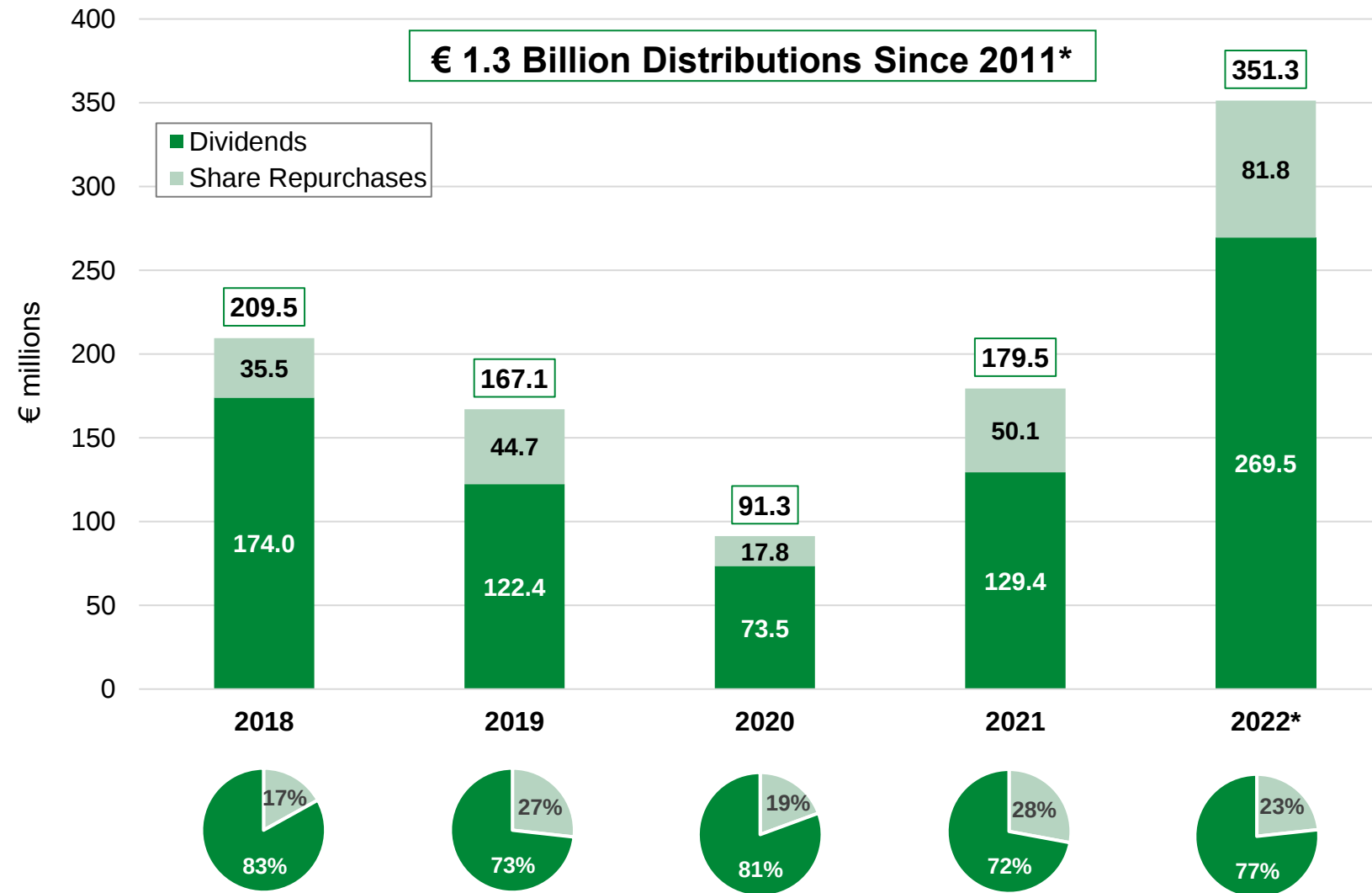
Strong cash generation supports shareholder friendly capital allocation policy

Through Cycle Revenue and Gross Margin Trends





Capital Allocation Trends



- **Record € 351.3 million distributed YTD-22**
- **€ 185 million share repurchase program completed:**
 - From July 2018-2022
 - 5.1MM shares
 - Average price € 36.10
- **New € 300 million program:**
 - Started August 1, 2022
 - Expected completion Q4-23
 - Represents ~8% of shares outstanding

* Includes share repurchases up to September 30, 2022



II. MARKET OVERVIEW

What Drives Besi's Business?

Macro GDP
trends

Selection of
IDM and supply
chain partners

Timing of
customer
roadmaps

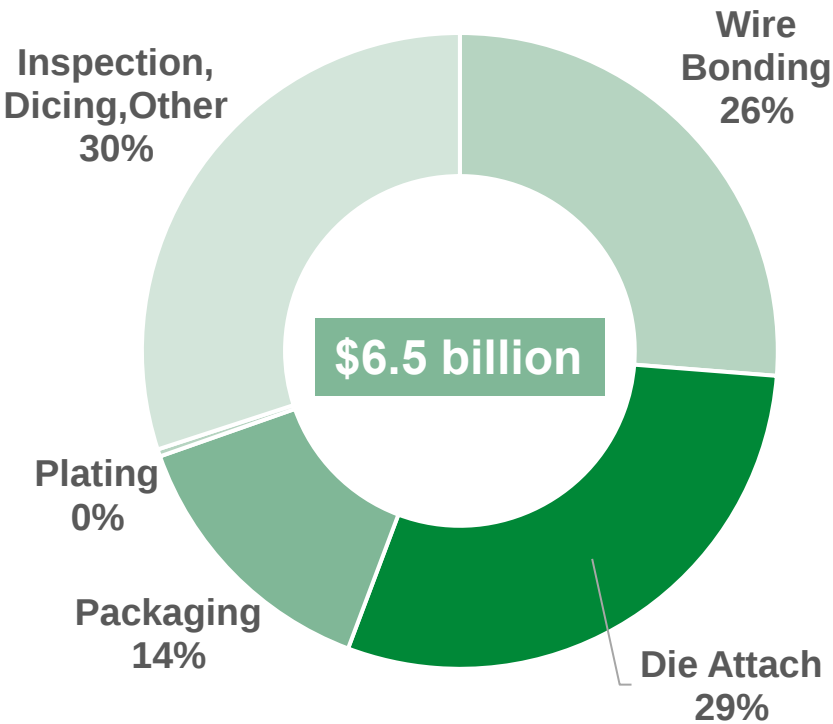
Meeting
demanding
technical specs

Performance in
24/7 production
environments

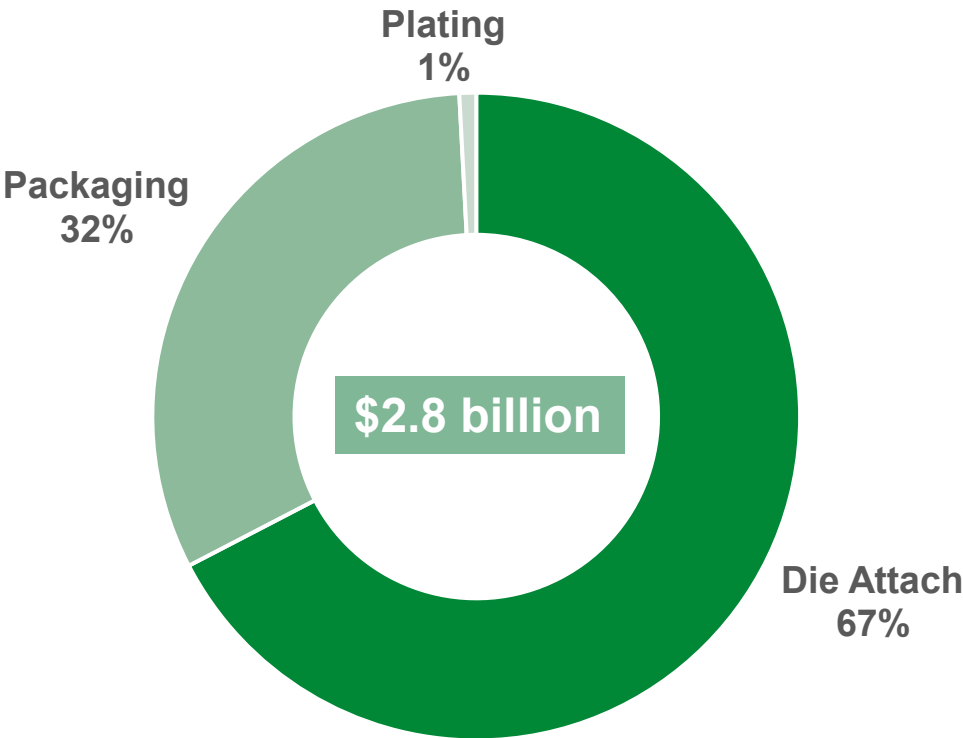
Competitive
cycle times and
scalability

Assembly Equipment Market Composition

Assembly Equipment Market (2021)

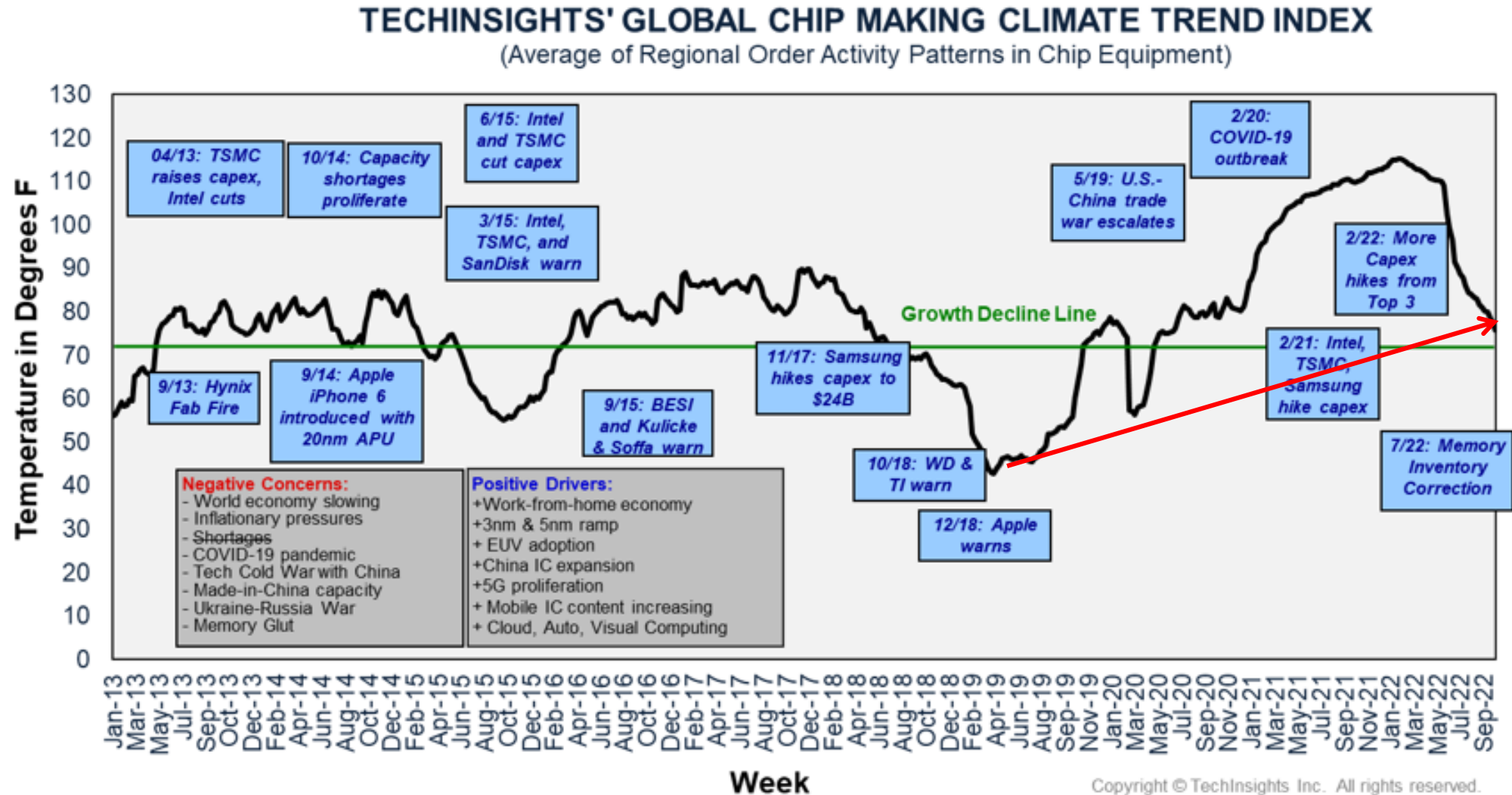


Besi Addressable Market (2021)



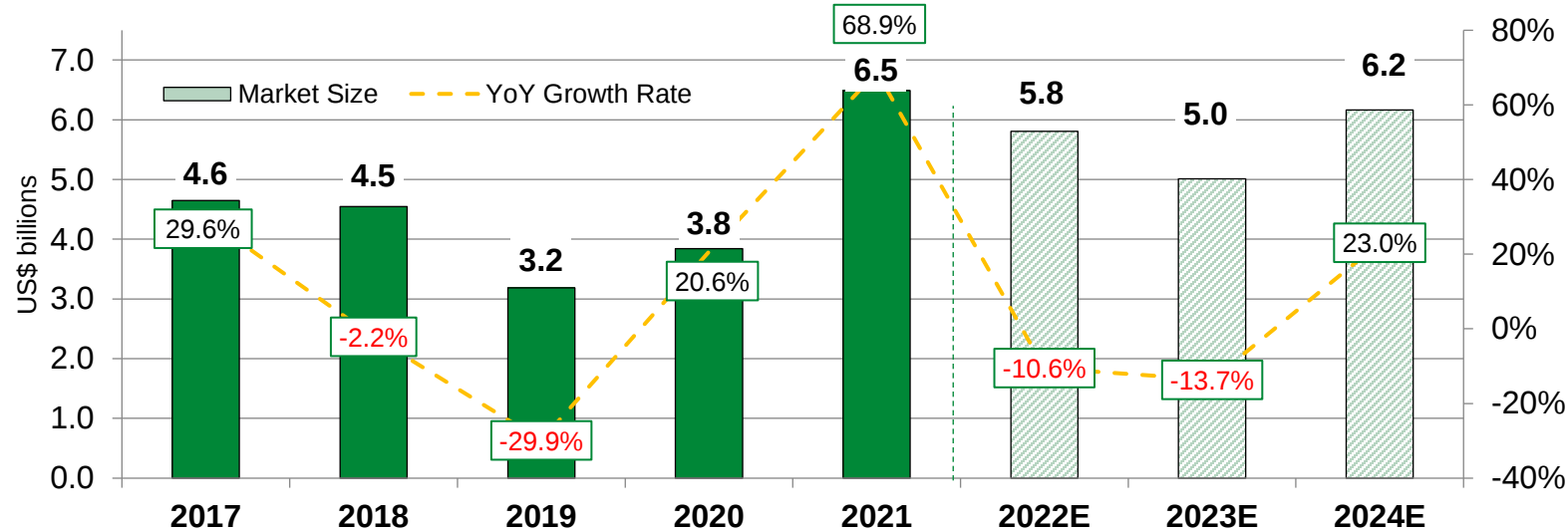
Source: TechInsights, October 2022

Market Conditions Have Weakened Significantly Since Q2-22

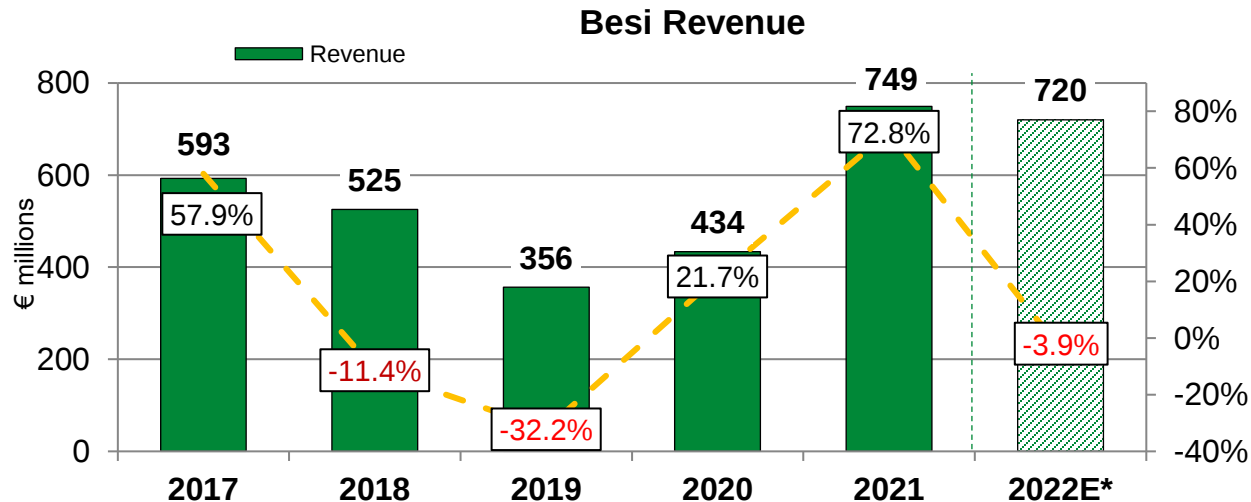


Source: TechInsights, October 2022

Assembly Forecast Also Revised Downwards for 2022 and 2023



Source: TechInsights, October 2022. Assembly equipment revenue excludes hybrid bonding contribution and service revenue.



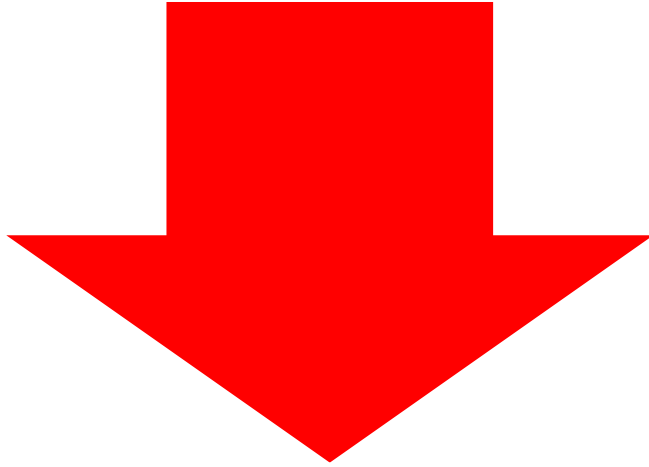
* 2022E assumes midpoint of guidance for Q4-22

Tech Insights forecasts \$ 5.8 billion market in 2022 (-10.6%)

- Growth rates for 2022 and 2023 adjusted downwards:
 - -10.0% → -10.6% for 2022
 - - 3.5% → - 13.7% for 2023
- Excludes hybrid bonding and spares/service revenue
- New US/China regulations add new uncertainty

Strong secular fundamentals intact:

- 5G, datacenter, AI and HPC primary drivers
- Investment in new process technologies: hybrid bonding/CSP
- New advanced packaging fabs being constructed globally



Many Headwinds Affect Near Term Orders:

- Decelerating GDP growth/inflation-higher interest rates
- Digestion capacity post 2020/2021 build
- Weaker high-end mobile demand
- Decelerating growth and Covid lockdowns in China
- Slowing growth data center/automotive
- Disruptions to global supply chains
- Geopolitical conflict US/China



Some Potential Offsets:

- Automotive spending still strong in 2022
- 2023 High-end iOS smartphone cycle
- Hybrid bonding and wafer level assembly investment cycle
- 47 new fabs coming online in next three years
 - Many focus on advanced packaging

Besi Addressable Market Share Increasing Particularly in Key Die Attach Markets

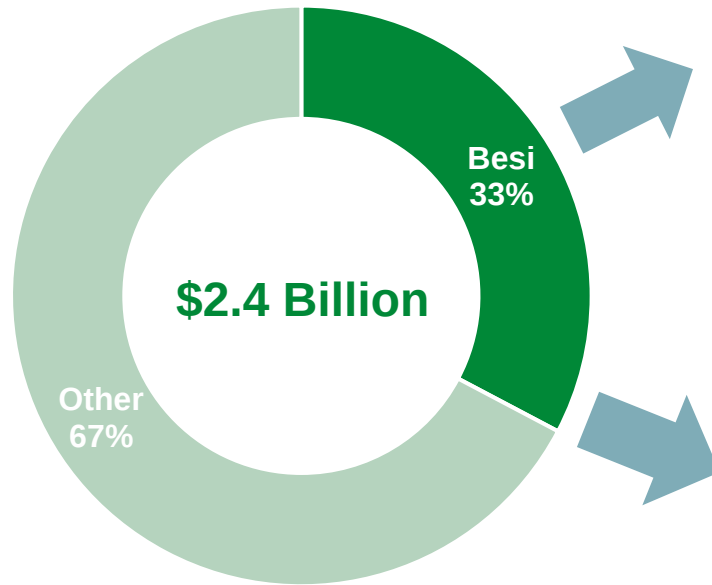


	2016	2017	2018	2019	2020	2021	Δ '21/'20	Δ '21/'16
Assembly Market (\$MM)	3,587	4,648	4,546	3,186	3,843	6,522	+69.7%	+81.8%
Besi Market Share	9.9%	12.7%	11.2%	10.1%	10.7%	11.9%	+1.2pts	+2.0pts
Addressable Market (\$MM)	1,507	1,948	1,859	1,251	1,403	2,374	+69.2%	+57.5%
Besi Market Share	23.7%	30.2%	27.3%	25.8%	29.2%	32.6%	+3.4pts	+8.9pts
Die Attach	30.4%	38.2%	33.2%	30.8%	36.8%	41.9%	+5.1pts	+11.5pts
Packaging & Plating	13.6%	14.7%	17.0%	16.8%	15.3%	15.2%	-0.1pts	+1.6pts
% of Besi Revenue	2016	2017	2018	2019	2020	2021	Δ 1yr	Δ 5yr
Die Attach	75%	82%	76%	76%	82%	82%	-	+7pts
Packaging & Plating	25%	18%	24%	24%	18%	18%	-	-7pts

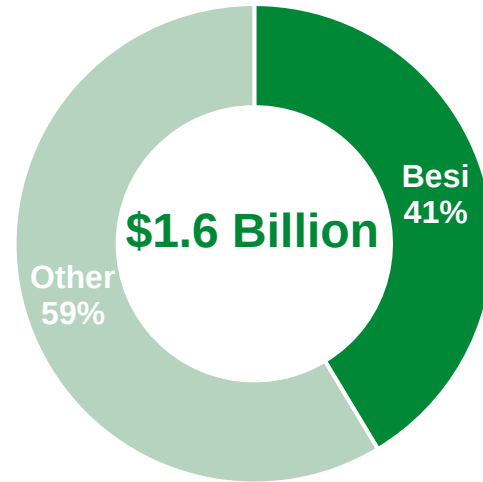
Source: TechInsights, June 2022

Leader in Addressable Market, Die Attach Market and Advanced Die Placement

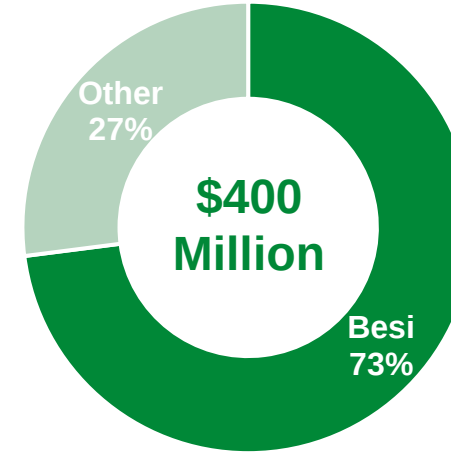
2021 Addressable Market*



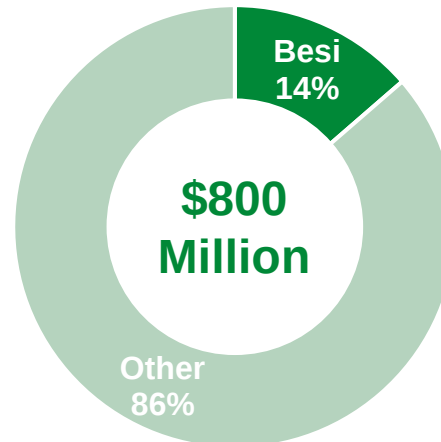
Die Attach
(82% of Revenue)



Advanced
Die Placement**



Packaging & Plating
(18% of Revenue)

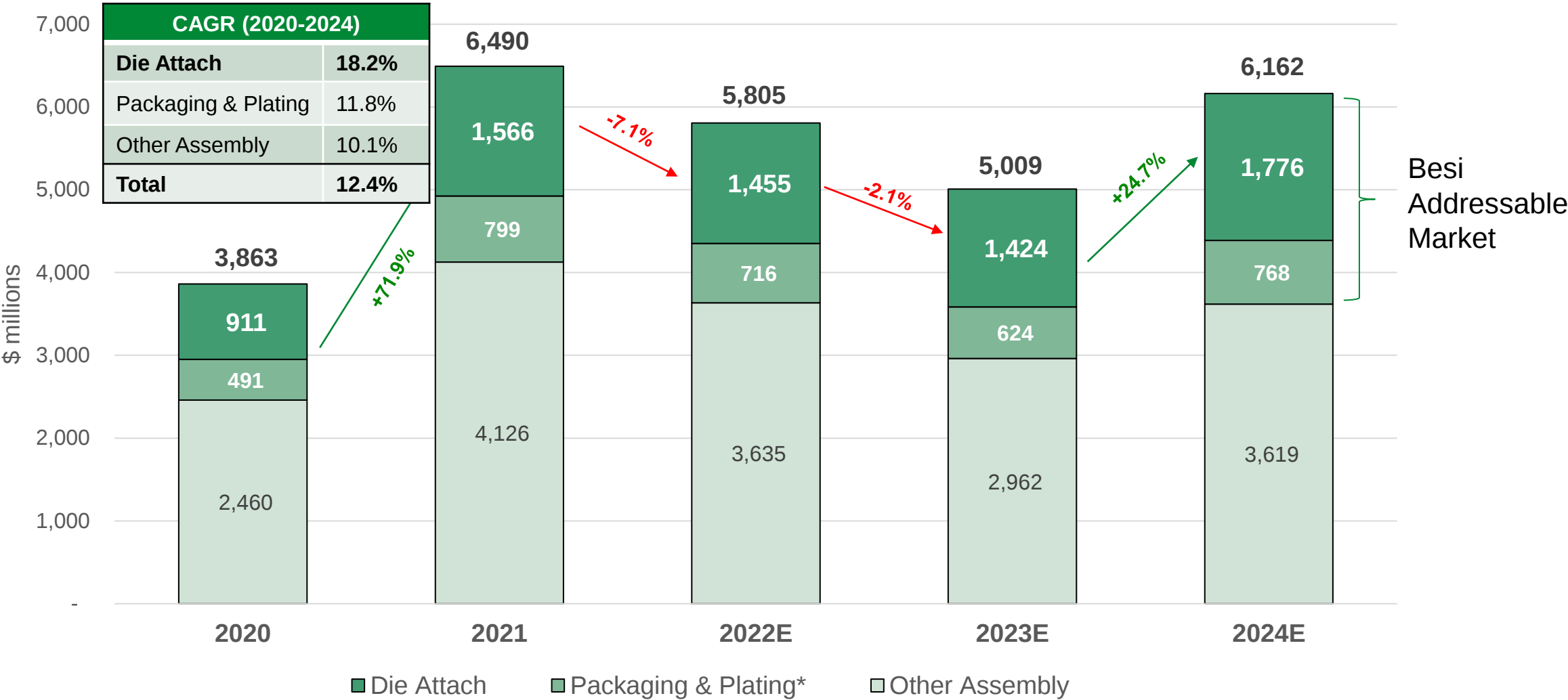


* Excludes wire bonding, dicing, and other.

** Advanced die placement defined as < 7 micron accuracy per TechInsights

Source: TechInsights, October 2022. Equipment only.

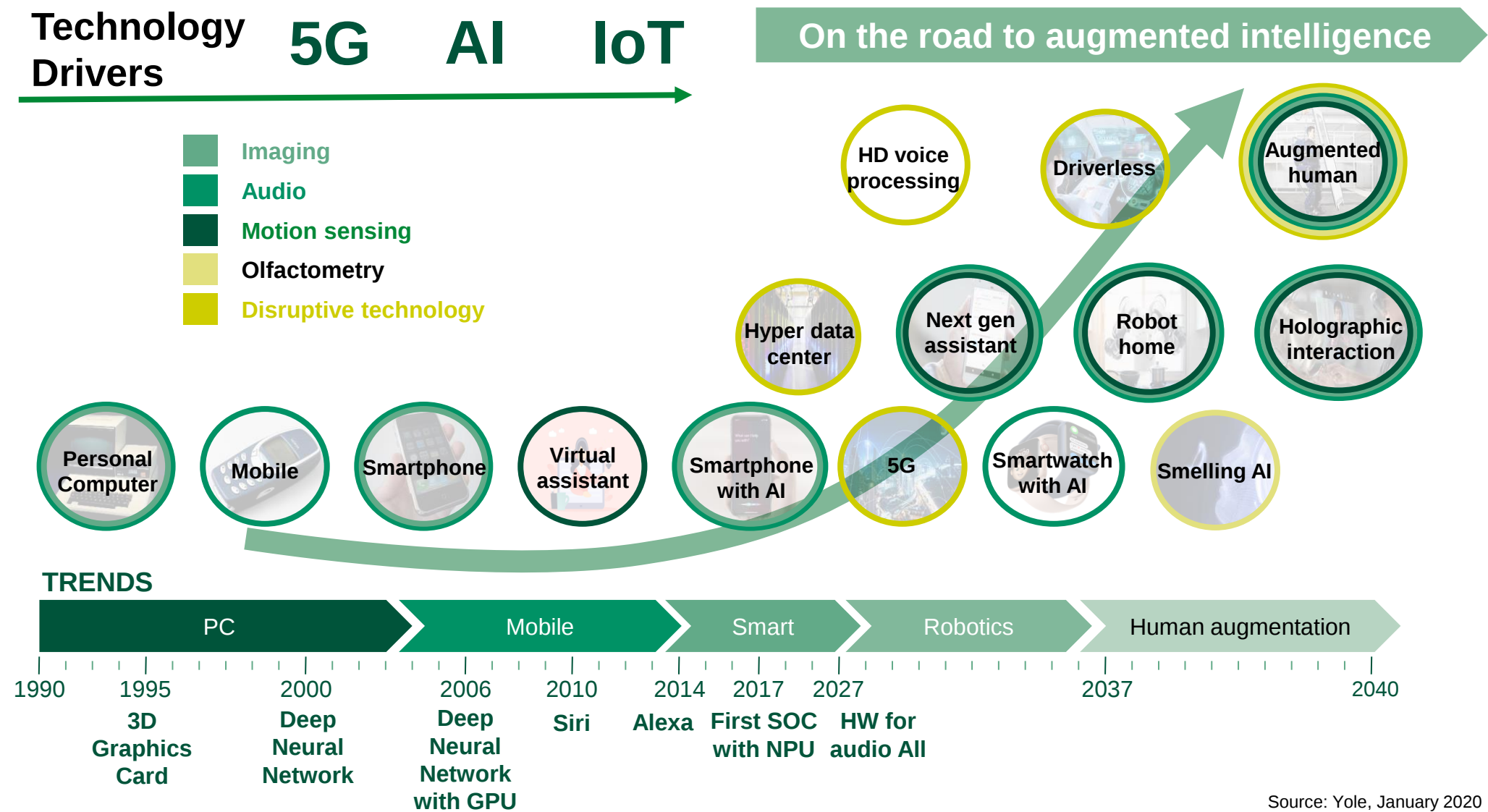
Growth Expected to Favor Besi's Product Portfolio, Particularly Die Attach



Source: TechInsights, October 2022. Addressable market revenue excludes hybrid bonding contribution.

* Packaging & Plating includes only Besi's addressable segments. Non-addressable reported in other assembly market.

Digital Society Drives Greater Computing and Data Needs

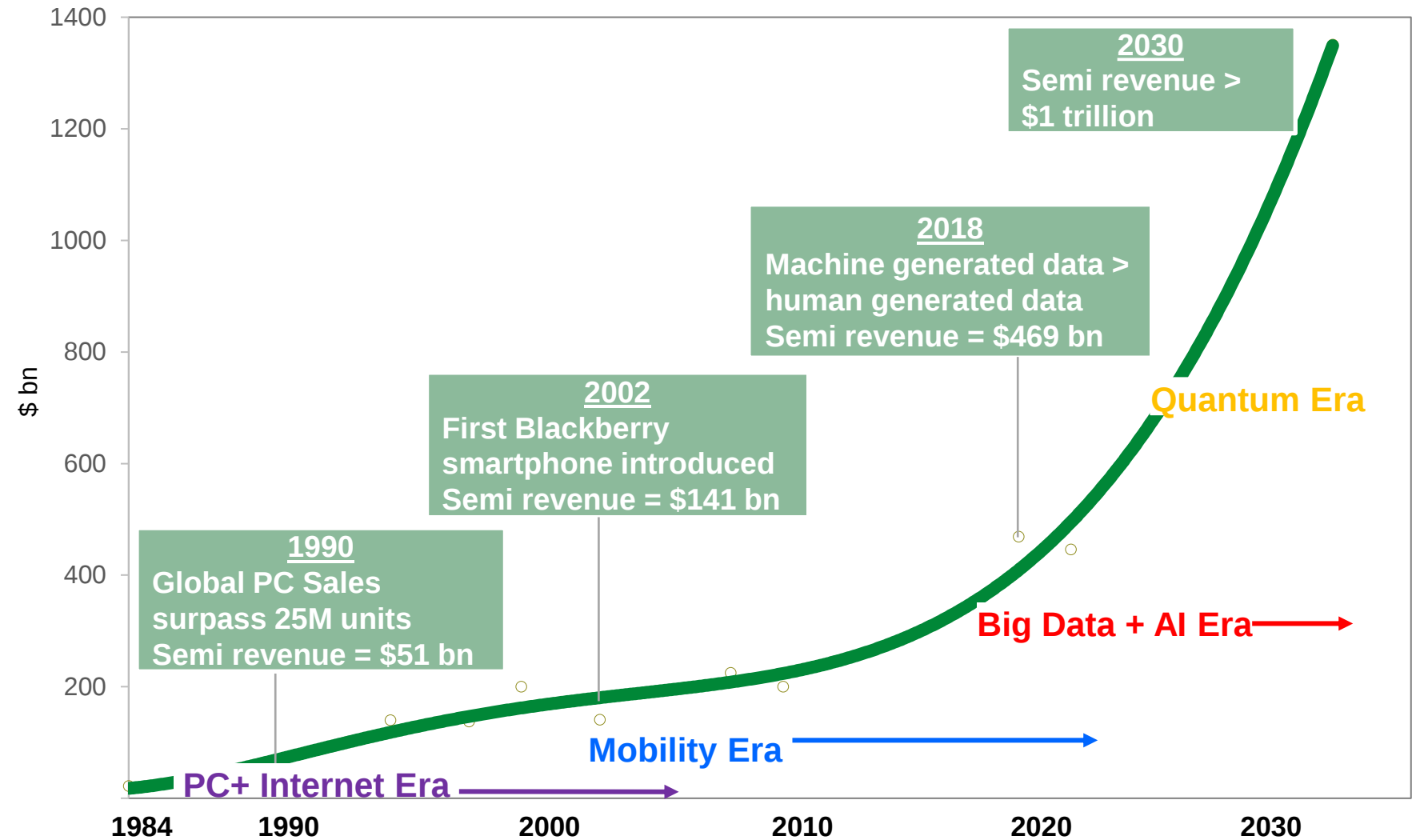


Source: Yole, January 2020

Semiconductor Growth Accelerating



\$500 B sales over past ~50 years → \$1.4T sales over next 10 years

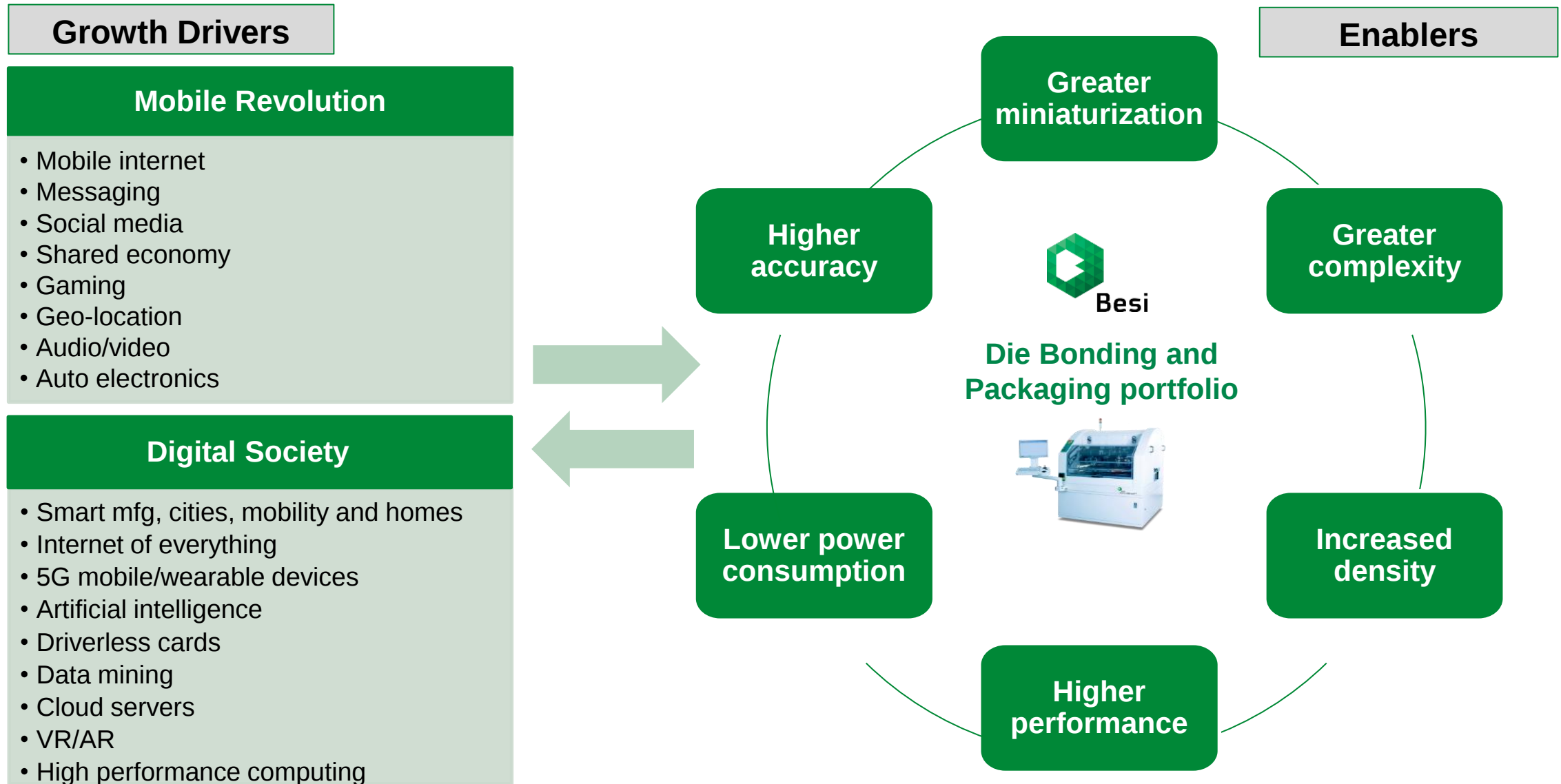


Projected Growth 2020-2030E

	2020	2030	CAGR
Non-Memory	\$235B	\$678B	11.2%
Memory	\$133B	\$467B	13.4%
Other ICs	\$79B	\$206B	10.1%
Total Semis	\$446B	\$1,351B	11.7%

Data source: Semi 2022

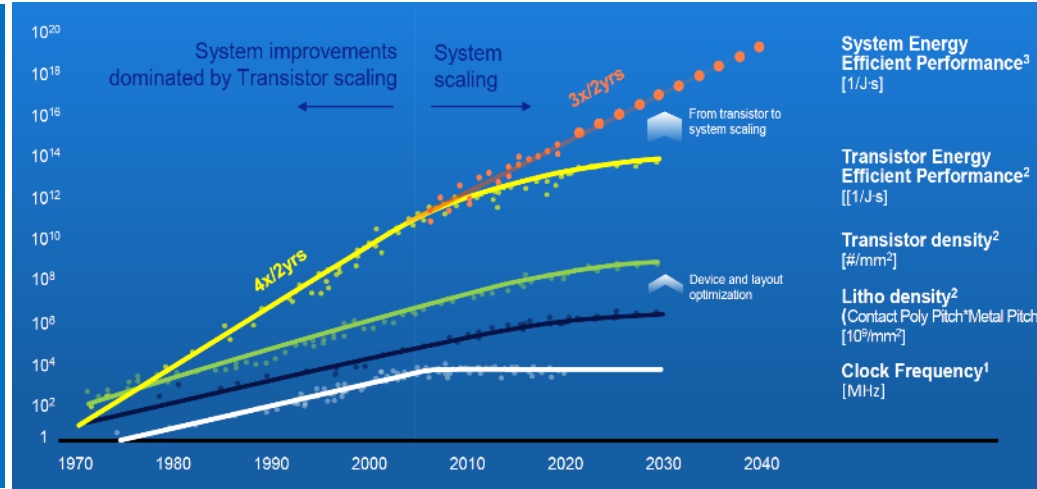
Advanced Packaging Critical to Next Generation Applications



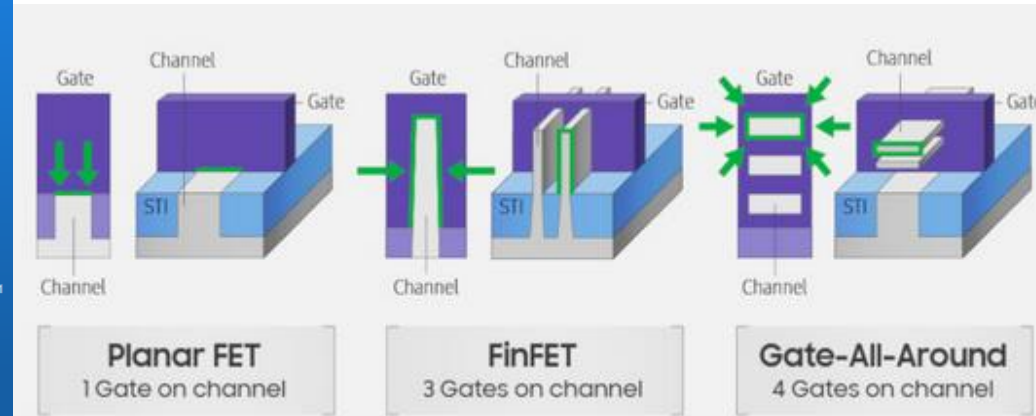
Requiring Increased Density, Higher Accuracy and Smaller Form Factors for Next Generation Devices

Front-End Wafer Fab

- Transistor scaling
- Lithography
- New 3D structures



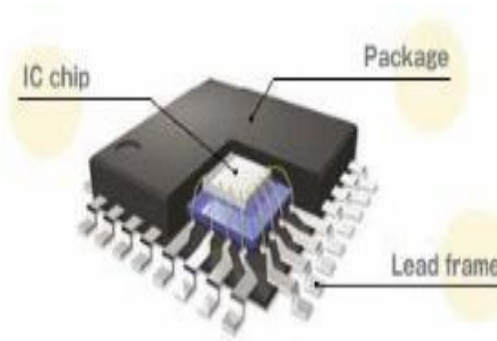
Source: ASML 2021



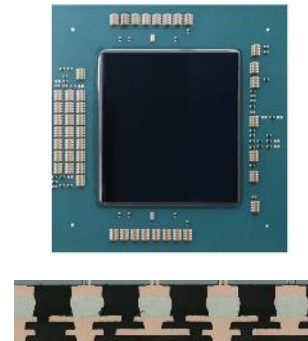
Source: Samsung

Back-End Assembly

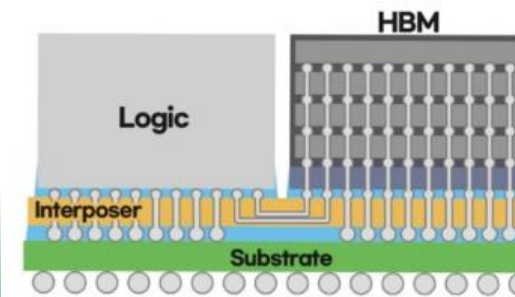
- More contacts
- Smaller pitches
- Thinner, denser and more complex packages
- Stacked 3D structures
- WLP/FOWLP packages



From simple wire bond

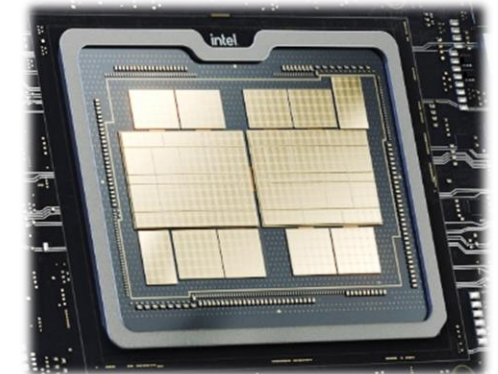


To flip chip and SiP



Source: Samsung

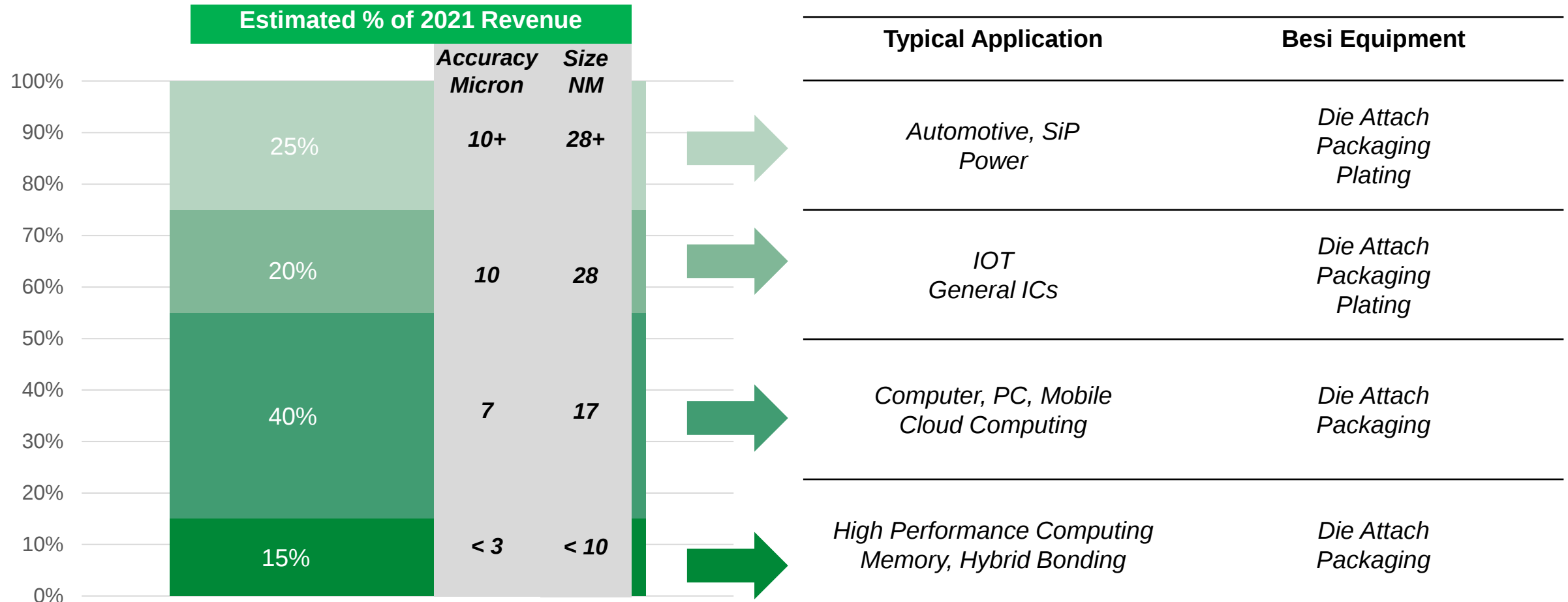
To complex 3D structures with TSVs, microbumps and thin dies



Source: Intel

To chiplet systems enabled by Hybrid Bonding

Besi Portfolio Well Positioned by Node Size and Accuracy



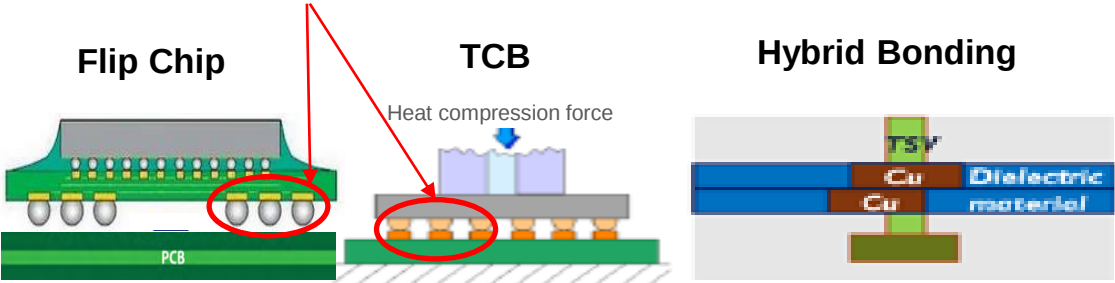
- **75% of Besi equipment revenue advanced packaging as per VLSI definition**
- 55% equipment revenue is < 7 micron accuracy and < 17 nanometer node size
- Most rapidly growing market segment

Why is Hybrid Bonding Important?

Direct Cu-Cu Interconnect

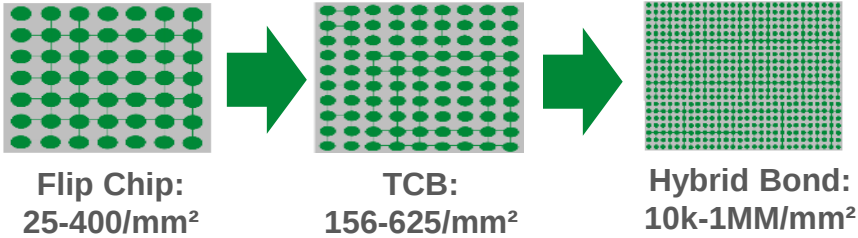
Eliminates need for interposer & solder balls

Results in smaller, thinner form factor to design more complex devices



Ultra-High Bandwidth & Speed

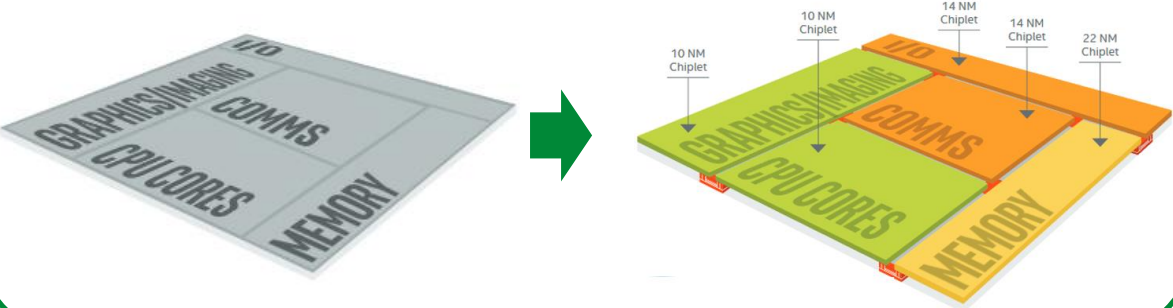
Contact density increased by factor of 1000x by eliminating solder balls, reducing distance between contacts & increasing speed & data transfer



Current design achieves 122 nano placement accuracy at 2,000 uph

Design Flexibility

Hybrid bonding facilitates development of new 3D chiplet architectures and increased features/functionality in smaller form factor



Lower Cost of Ownership

Lower Cost of Ownership

- Performance and functionality increased
- Fewer chips required
- Material cost lower
- Cost per contact lower
- Lower heat dissipation
- Energy consumption lower

Energy Efficiency

Process	Flip Chip	TCB	Hybrid Bonding
Energy/Bit	0.5pJ/bit	0.1pJ/bit	<.05pJ/bit

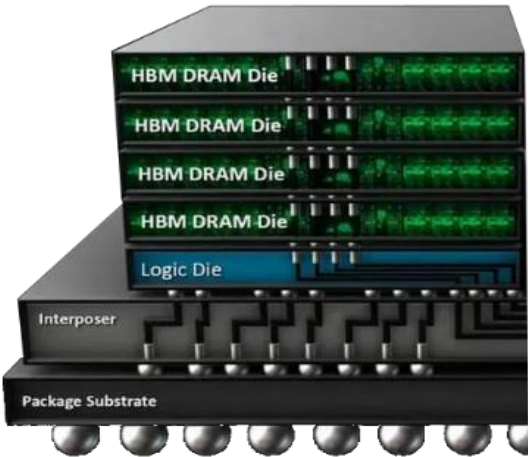
Smaller devices draw less electrical power

Applications Driving Hybrid Bonding Growth

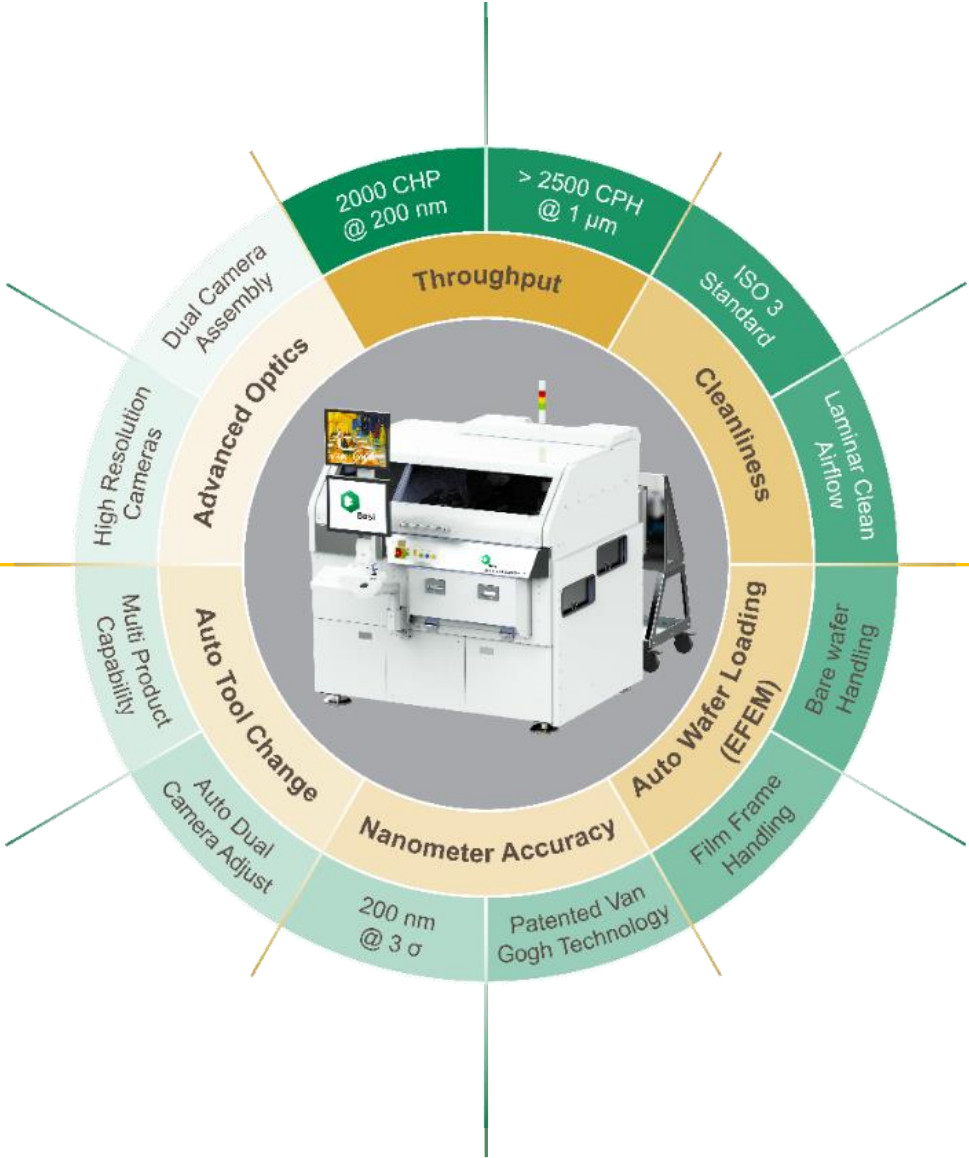
Logic



Memory



Sensors & Display



Mobile



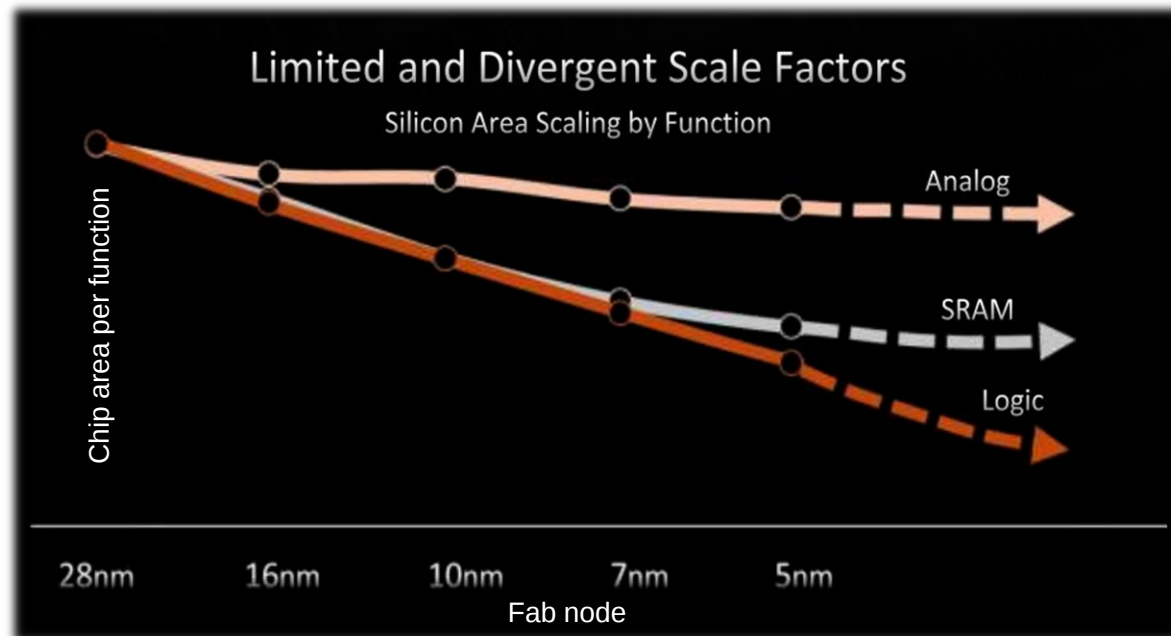
Slowing of Moore's Law Drives Adoption of Chiplet Architectures and New Assembly Solutions

Problem

- Moore's Law is slowing
- Some functions don't shrink as node sizes reduce
- Die sizes are increasing beyond reticle limit

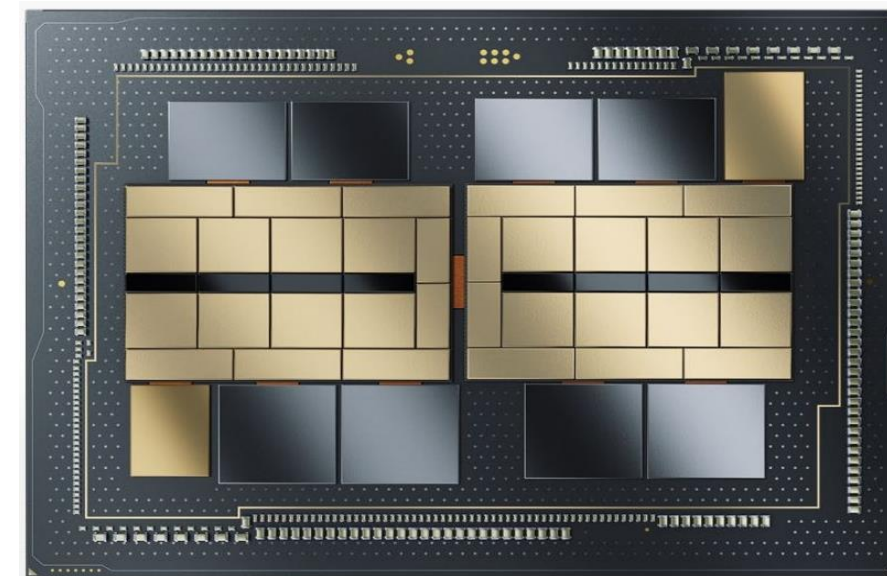
Solution

- Split the SoC into multiple, smaller **chiplets**
- Optimize scale per function
- Connect chiplets within the package utilizing advanced **chip-to-wafer die attach**



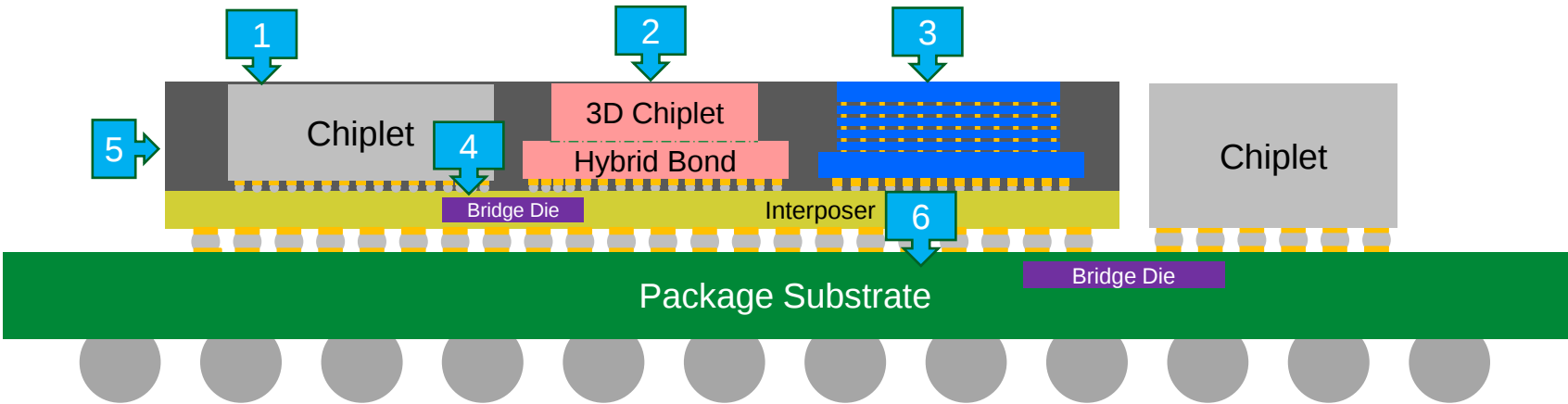
Source: AMD

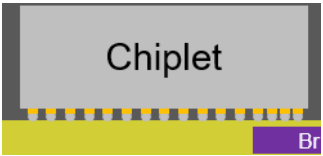
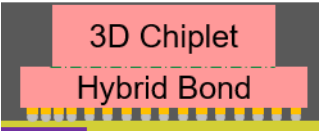
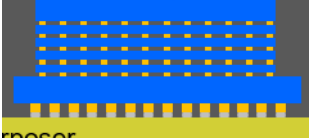
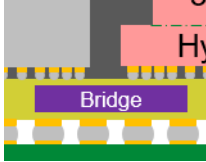
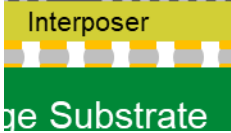
Intel's Ponte Vecchio: 47 Chiplets in One Package



Source: Intel

New 3D Chiplet Structures Use Variety of Advanced Assembly Processes



1	2	3	4	5	6
Chip to Wafer TCB	Hybrid Bonding	High Bandwidth Memory Stacking	Embedded Bridge Die Attach	Wafer Level Die Molding	HD Interposer to Substrate
					
TC Next C2W	8800 Chameo Ultra Plus	8800 TC Advanced 8800 Chameo Ultra+	8800 Chameo Ultra	FML	2200 evo

New Chiplet Architectures Increase Process Steps/Capital Intensity

2017

1st Gen EPYC

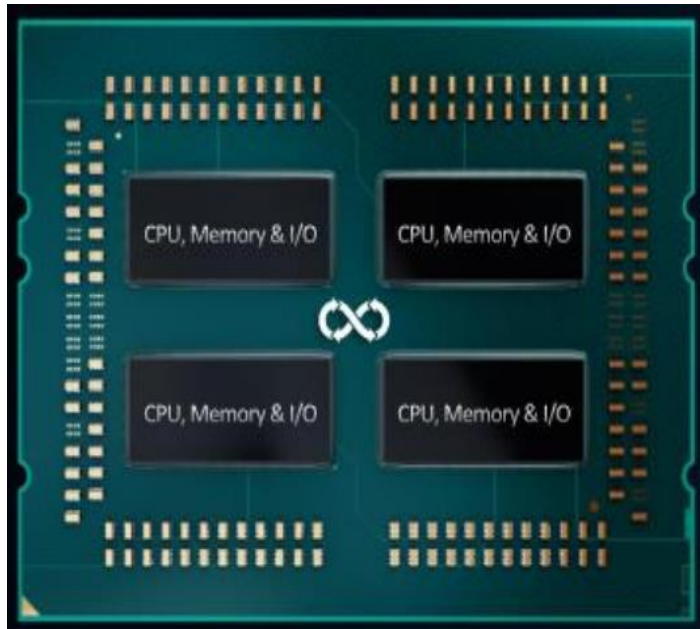
2019

2nd Gen EPYC

2022

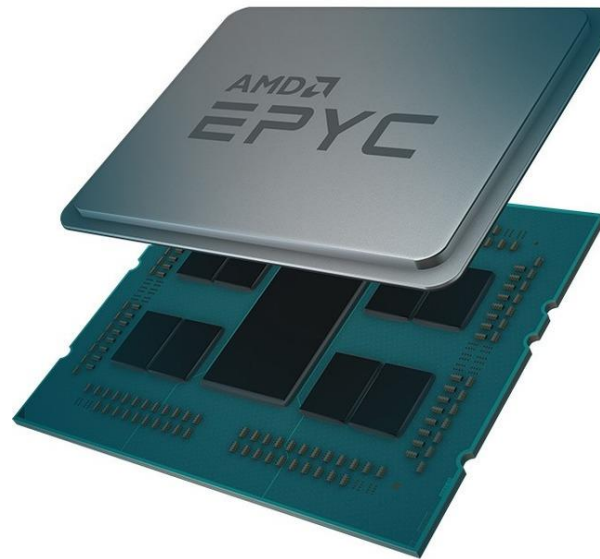
3rd Gen EPYC

4 flip-chip placement steps



Source: AMD

9 flip-chip placement steps



> 30 die placement steps
including hybrid and flip-chip



Besi Process Solution:

8800 FC Quantum

ASP: \$500k

UPH: ~9,000

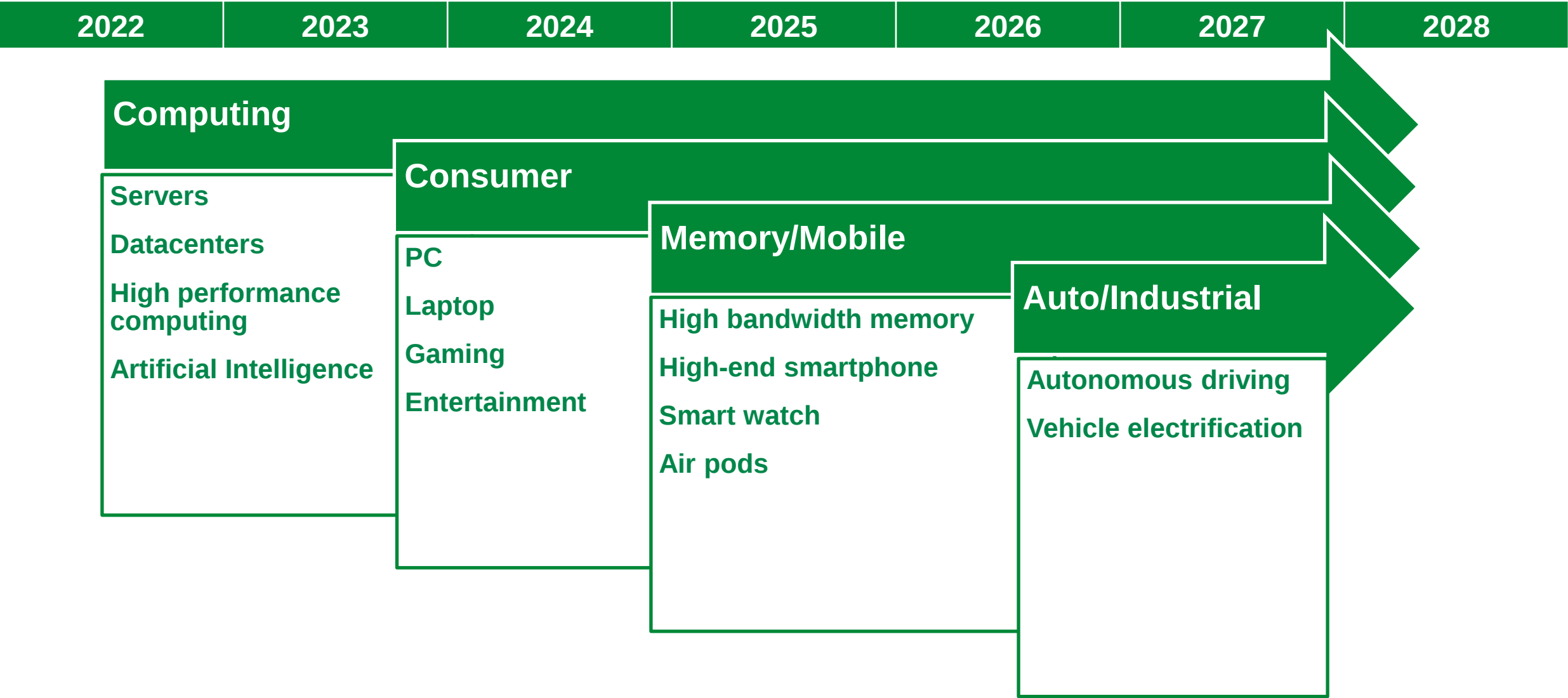


8800 Ultra Accurate C2W Hybrid Bonder:

ASP: \$1.5MM-\$2.5MM

UPH: ~1,500

Estimated Timetable Per Application

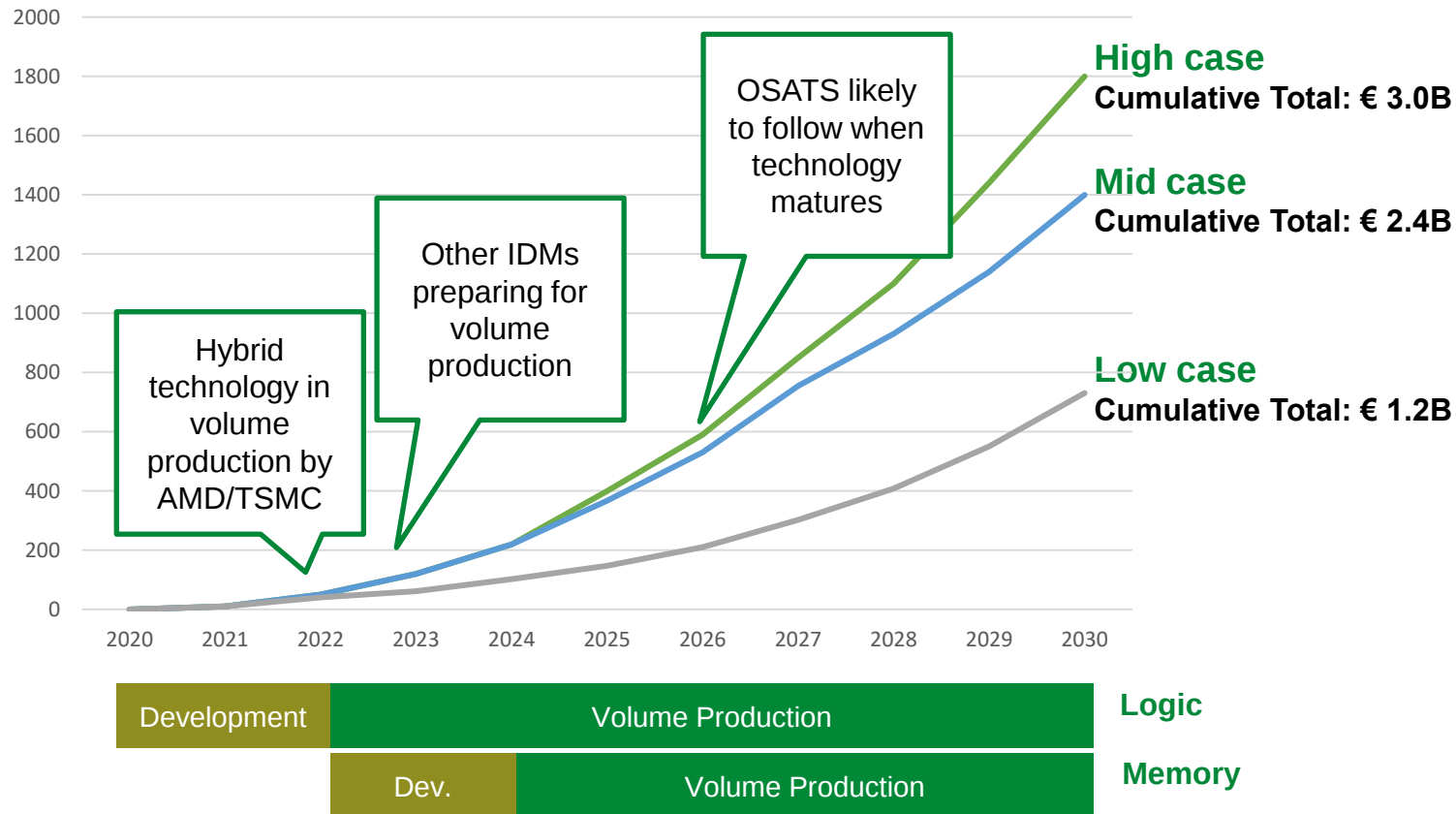


Hybrid Bonding Adoption Gaining Traction

Hybrid Bonding Equipment Market

Estimated 700 – 1,800 systems by 2030

Total # of installed back-end machines for hybrid bonding

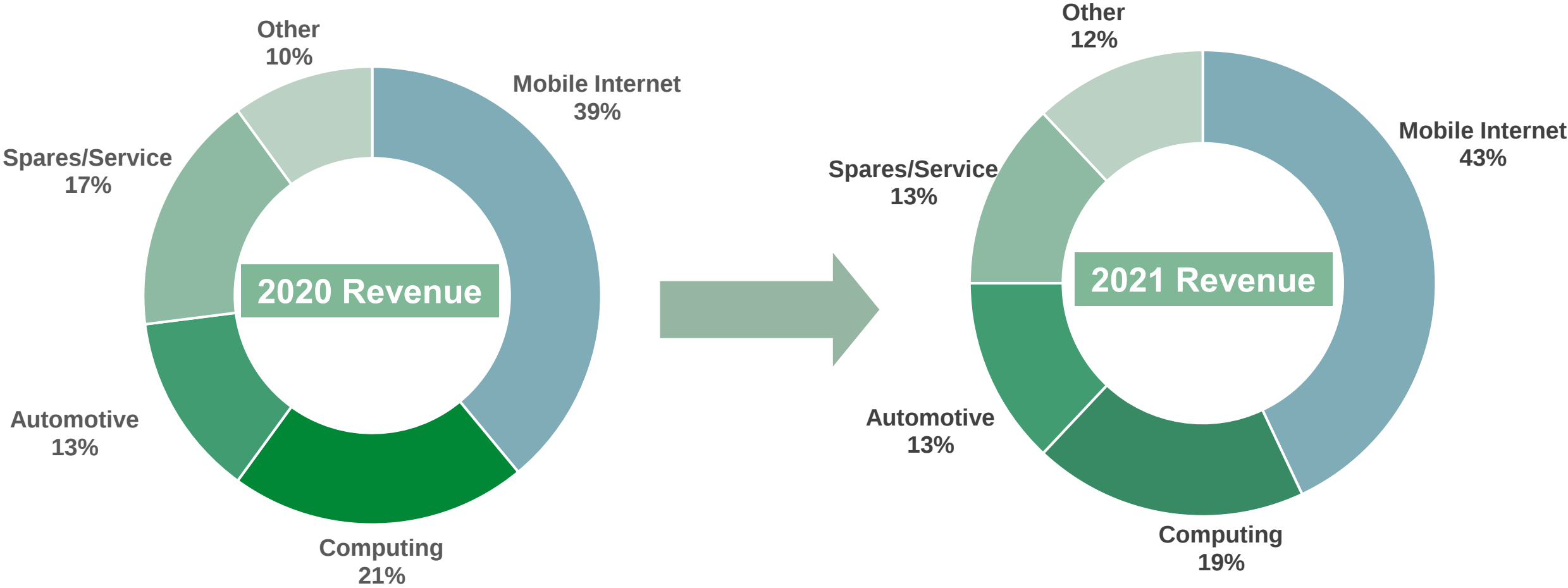


- Hybrid now on radar of all major semi producers
- Not question of if, but when and how large the market opportunity
- Upside market potential expanded
 - Tracking to mid case currently
- **Expected rollout sequence:**
 1. Logic
 2. Memory
 3. Mobile
 4. Subcontractors

Source: Besi estimates



III. END USER MARKET TRENDS



Source: Company estimates

Mobile: Besi's Largest End-User Market



RF Front End
Antennas
GPS

RF
Tranceiver
Modem

Local
Connectivity
WiFi/NFC

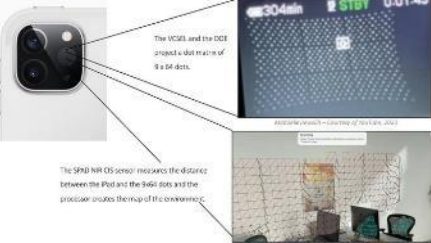
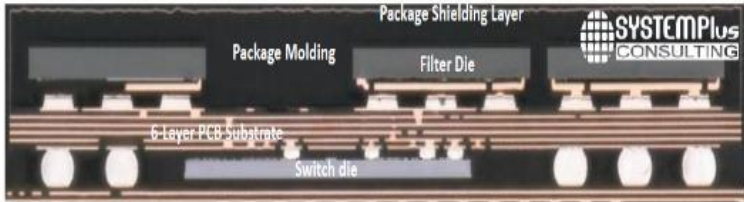
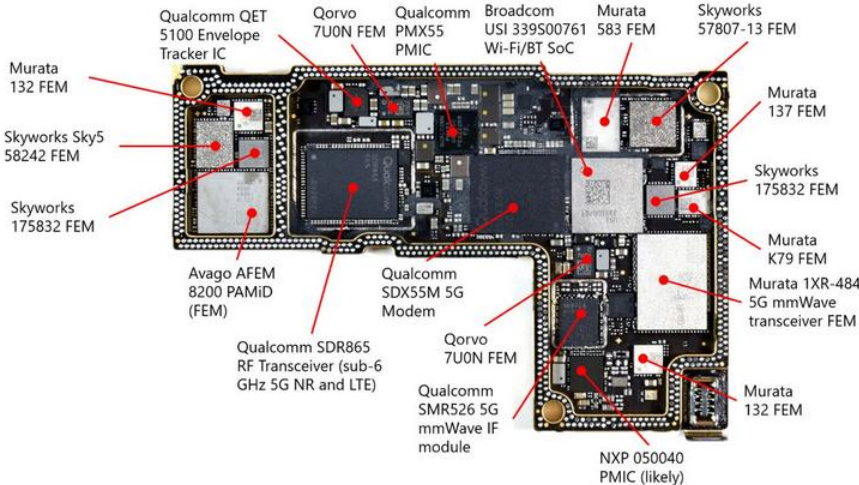
Microphone
Cameras
Sensors

Display
TouchScreen

Power
Battery

Memory

Application
Processor



Besi Involved in Almost All Components

Main Components	Besi system Utilized
Processor	8800CHM, MMS-LM
DRAM Memory	2100sD, FSL
NAND Flash	2100sD, AMS-W/LM/FCQ8800
PM IC	2100sD, AMS-W/LM
Motion coprocessor	2100sD, AMS-W/LM
Gyroscope	2100xP, 2100sD, AMS-W/LM, FCL
3-ax accelerometer	2200evo
barometric sensor	2200evo
Charging IC	2100xP, 2100sD, AMS-W/LM, FCL
Power Delivery IC	21000xP
Wireless charging IC	2100xP, 2100sD, AMS-W/LM
Communications	Besi system Utilized
Wifi/Bluetooth module	AMS-W/LM / 2100HSi
NFC	8800FCQ, AMS-W/LM, 2009SSI
LTE Modem	8800FCQ, AMS-W/LM
Low Band LTE PAD	2200evo, FSL
Mid Band PAD	2200evo, FSL
High Band PAD	2100xP, 2100sD, AMS-W/LM
RF Transceiver	2100xP, 2100sD, AMS-W/LM
RF Receiver	2100xP, 2100sD, AMS-W/LM
Envelop Tracking IC	8800FCQ, AMS-W/LM
Antenna Switch	2100xP, 2100sD
PA	2100xP, 2100sD, AMS-W/LM
PA Module	2200evo, 2100sD
GSM PA module	2200evo, 2100sD
Video/Audio	Besi system Utilized
Cameras Back side	2200evo
Cameras Front Side	2200evo
Face ID	2200evo
Image Sensor	2200evo
Dot Projectors	2200evo
2+4 microphones	2100sD
Audio Codec	2100xP, 2100sD, AMS-W/LM
Touch screen control	2100sD
Touch Transmitter	FCL
OLED PMIC	2100xP

Source: Unitedlex.com and ifixit.com and System plus

Mobile: Increasing 5G Adoption is Primary Growth Driver Will Generate New Smartphone Applications and Features

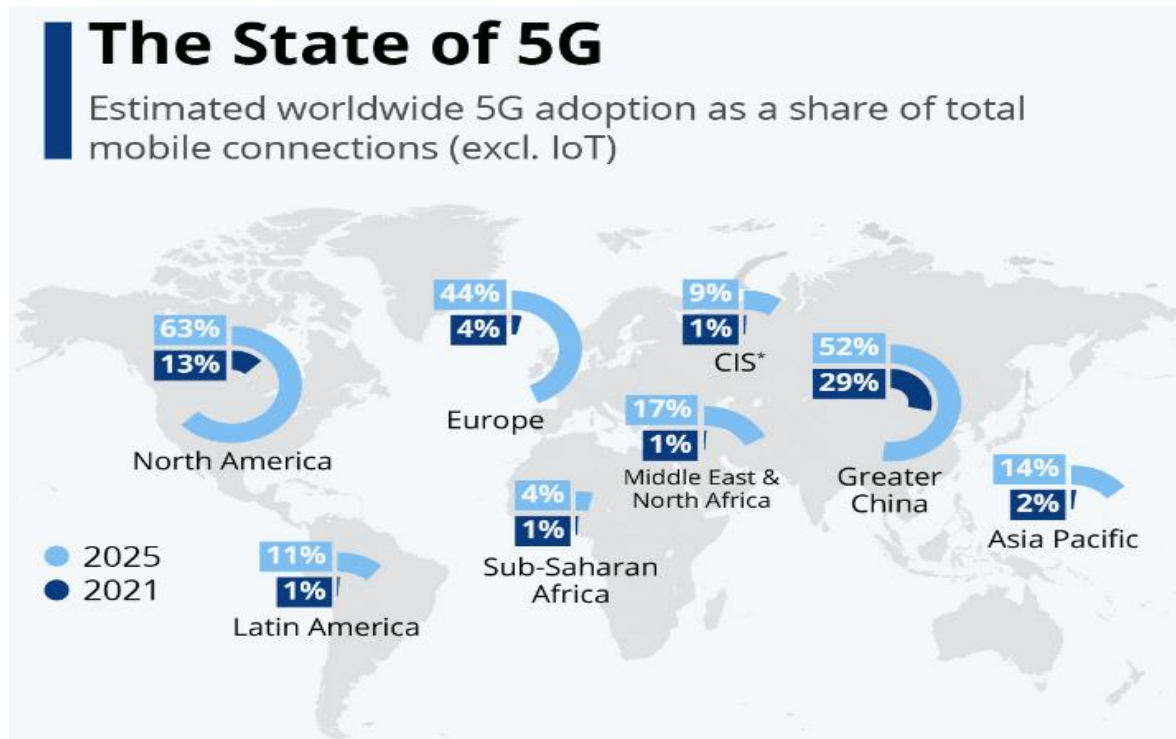
Growth in new features and functionality requires new/advanced assembly systems to achieve higher performance and more compact form factors

5G rollout is progressing, still mid-cycle adoption rates

- mmWave 5G deployment and 6G research in progress

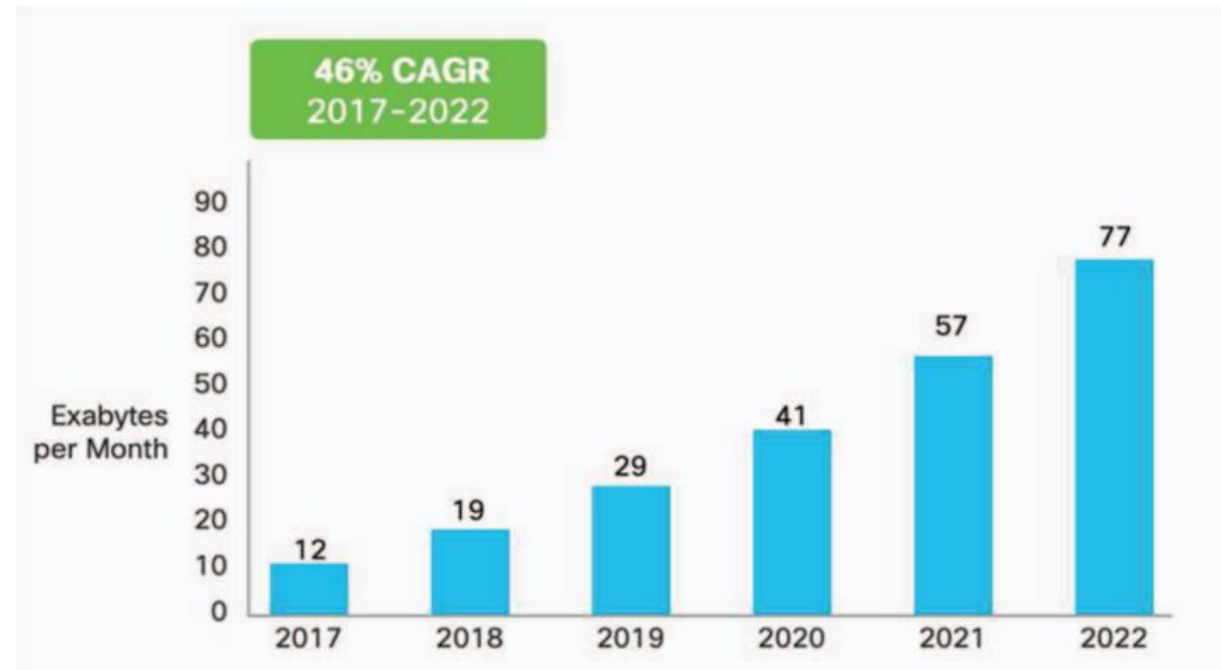
Mobile data traffic is growing rapidly

- Growth in new features and functionality requires new advanced assembly systems



Source: IDC

Global mobile traffic growth 2017-2022



Source: Cisco, 2022 ECTC

Computing Demand Expanding Rapidly

Advanced computing expanding to many commercial applications
Primary driver: hyperscale cloud infrastructure buildout

HPC driving rapid innovation in chiplet assembly technologies



AI/Vision/Recognition



Medical



Super Computers



Mobile Phones



Industry 4.0



Autonomous Driving

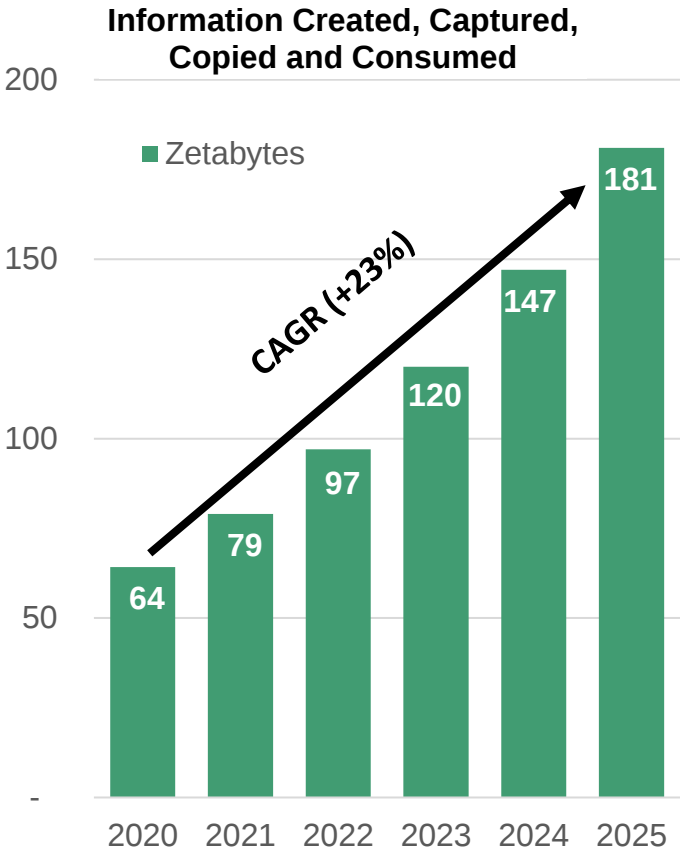


Datacenters



Laptops/Gaming/Engineering

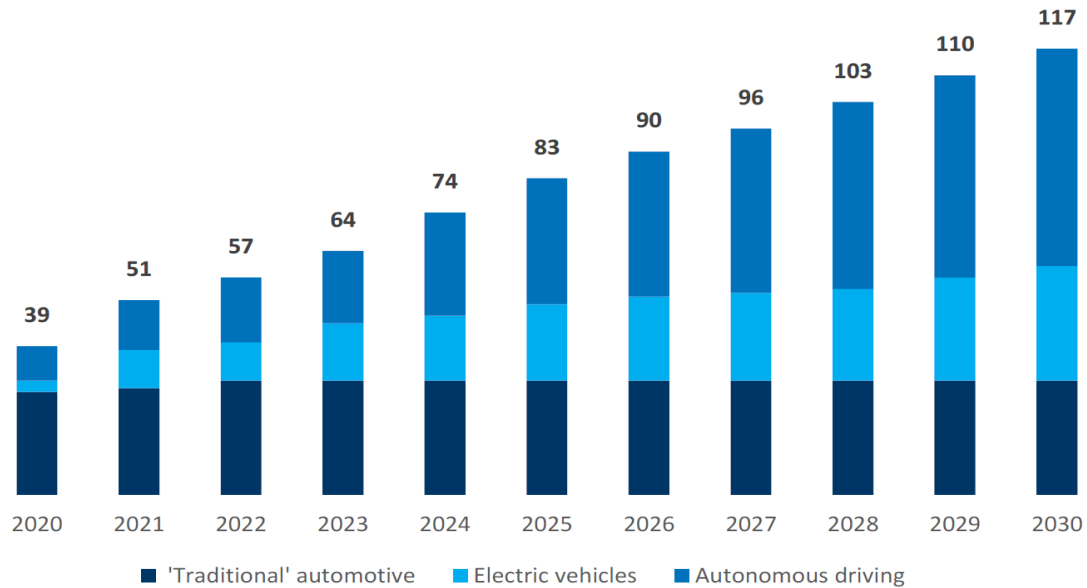
Data volumes growing exponentially



Automotive: Growth of EV and Autonomous Driving Will Increase Semiconductor Content and Cost per Car

Majority of cars produced by 2030 will have an EV drive train

IDC Automotive Semi Market Forecast (\$ bn)



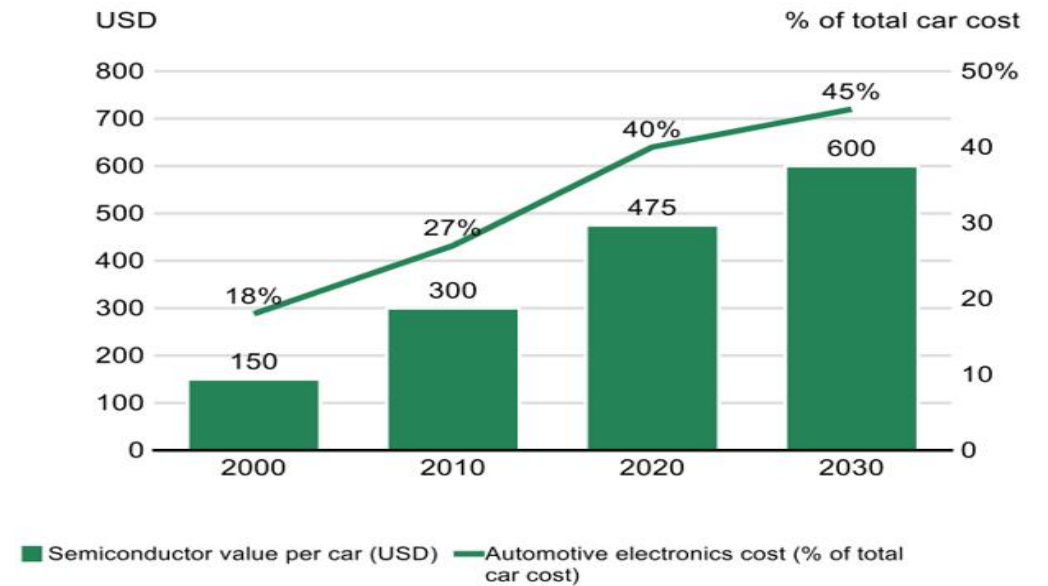
Source: Gartner, ASML Position Paper – European Chips Act

12% CAGR in automotive semi sales 2020 – 2030

- Semis for electrification to grow by 26% CAGR
- ADAS Semiconductors to grow by 20% CAGR

Almost all will have some level of autonomous driving

Semiconductor content per car is increasing

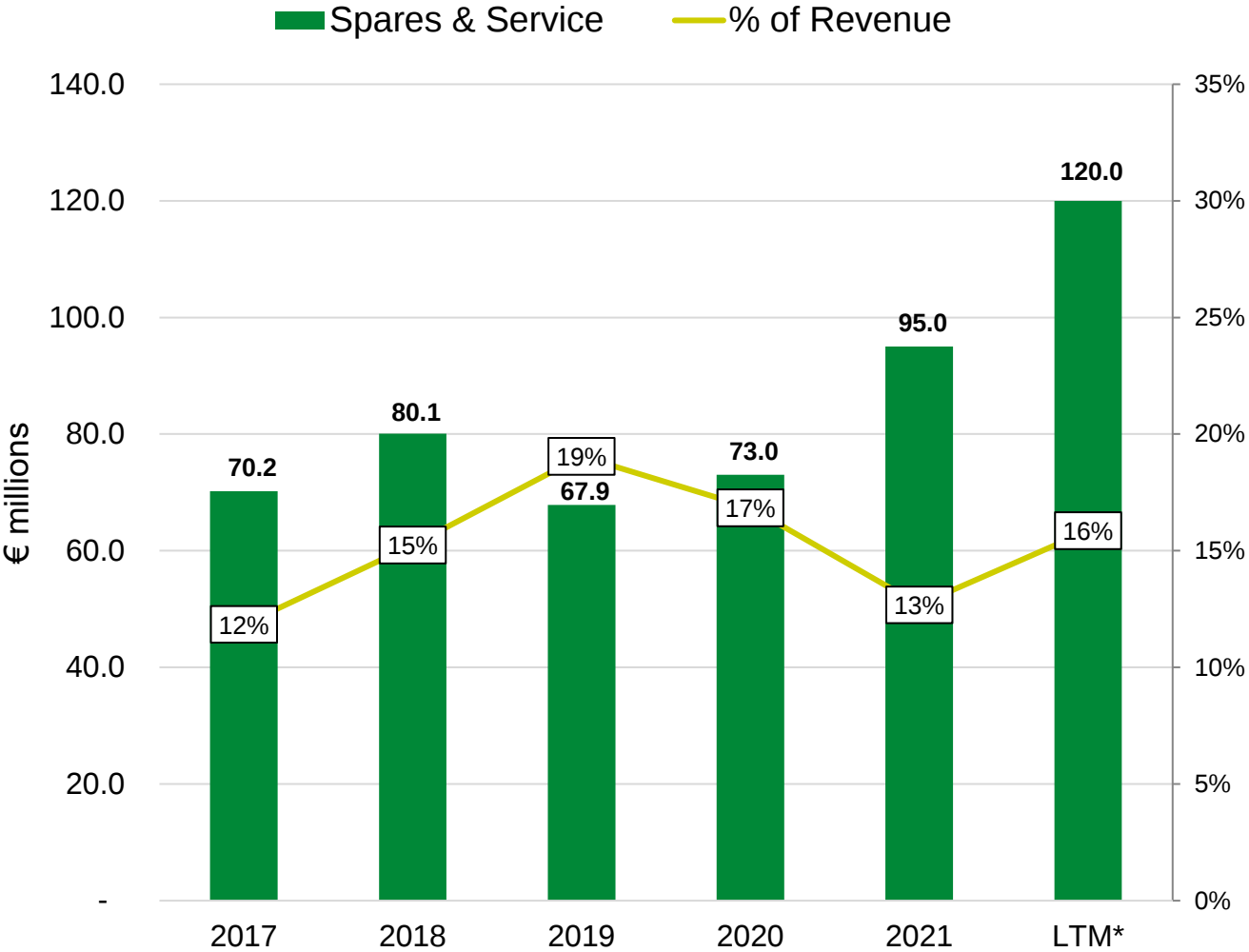


Source: IHS Markit and Deloitte Insights, July 2020

Upward trend anticipated to continue

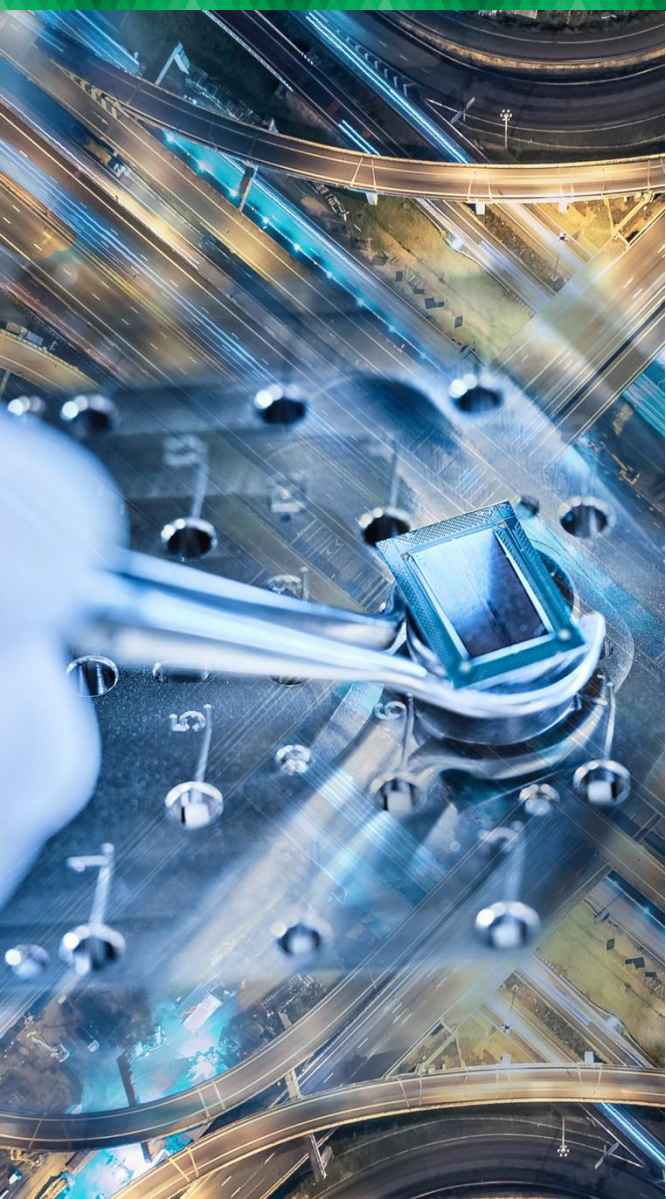
- More sensors: cameras, radar, ultrasonic, LIDAR
- Increased use of AI, V2E connectivity

Spares/Service Activities Represent Important Area of Growth



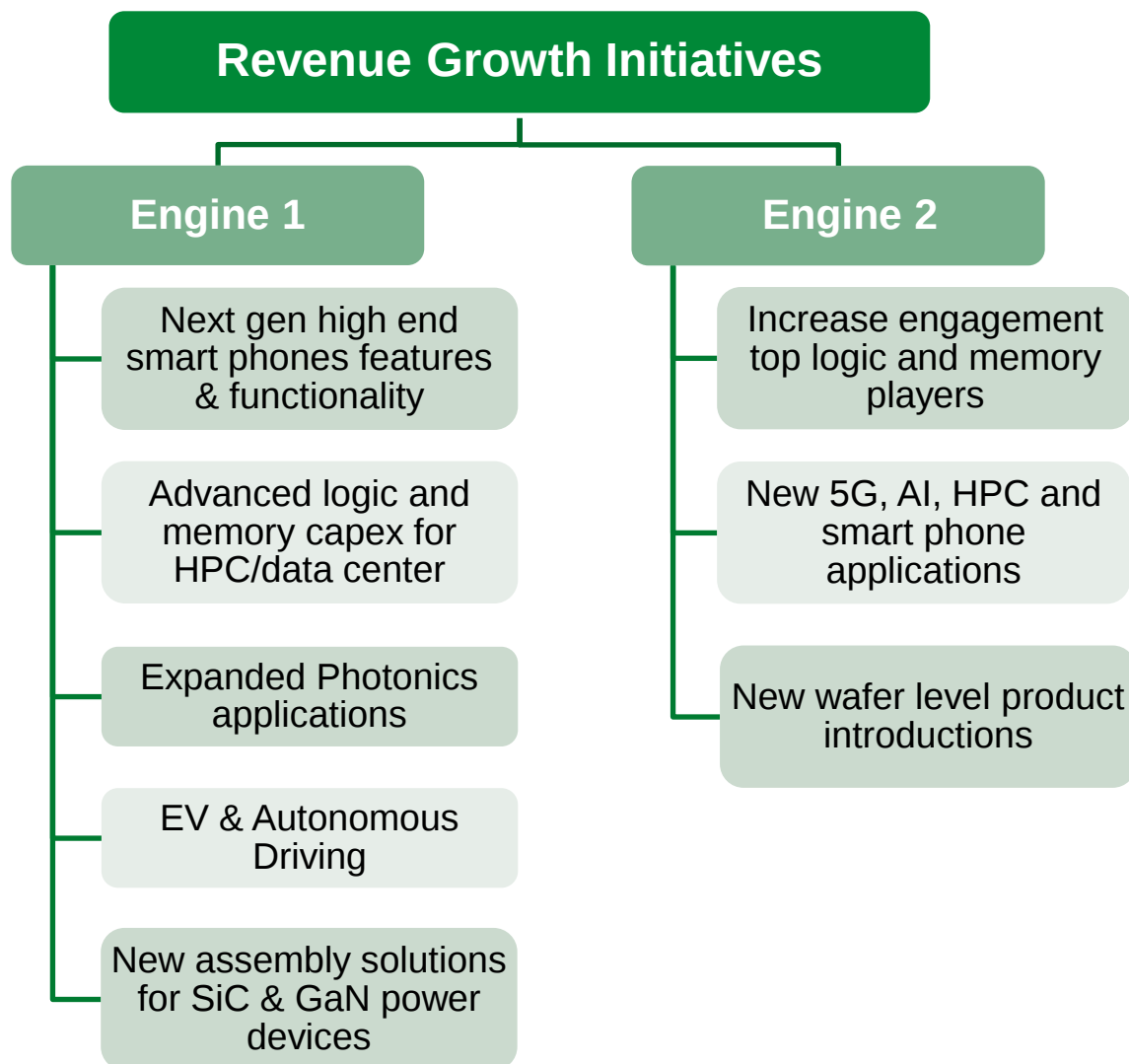
- **Has Increased to 15-20% of revenue since 2017**
 - Diverse customer base
 - Less cyclical part of business
 - Highly profitable
- **Revenue will increase as installed base grows, particularly wafer level**

* Last twelve months ended September 30, 2022



IV. STRATEGY





Production/Supply Chain

- Adjusting supply chain and HC to current trends
 - 13% HC reduction vs. Q1
 - 65% reduction Asian temporary production staff
- Ramp HB production. Reduce lead times
- New 125,000 sq ft. Malaysian facility opened

Development

- R&D up 49% YTD 2022
- Next generation HB roadmap
- Introduce new wafer level assembly systems:
 - Embedded Bridge Die Attach
 - TCB C2W

Organization

- Implement strategic initiatives 2021-25 to reduce structural costs

Besi Well Positioned to Capture Next Generation Opportunities



Multiple long term drivers for secular growth

- Computing: Big data, AI, edge computing, photonics
- Mobile: Continued roll-out of 5G, wearables, and deployment of mmWave 5G
- Automotive: EV and autonomous driving

Slowing of Moore's Law drives innovation in chiplet architectures

- Chiplets = more die placement steps = higher capital intensity
- Besi is well positioned with leadership in hybrid bonding and sub-micron die attach

New mobile technologies on the horizon

- New wearable devices like AR glasses with challenging form factors & advanced cameras
- Potential adoption of hybrid bonding in mobile processors
- 3D IC integration, advanced camera systems and 3D sensing for increased security

Transition to EVs with autonomous driving

- New SiC and GaN power devices requiring new die attach processes
- Increase in sensing and on-board computing content for safety and automation
- Requires advanced process control

Asian Production Transfer Has Improved Profitability and Cash Flow

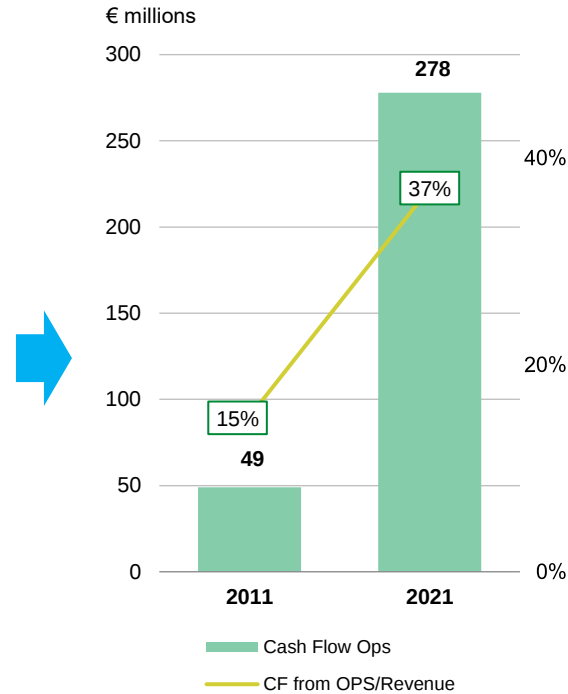
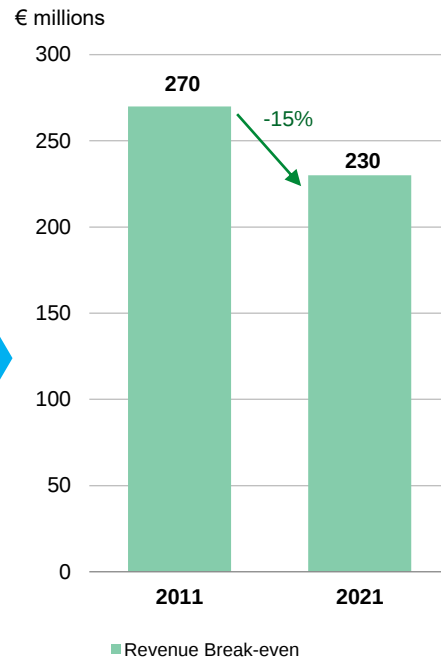
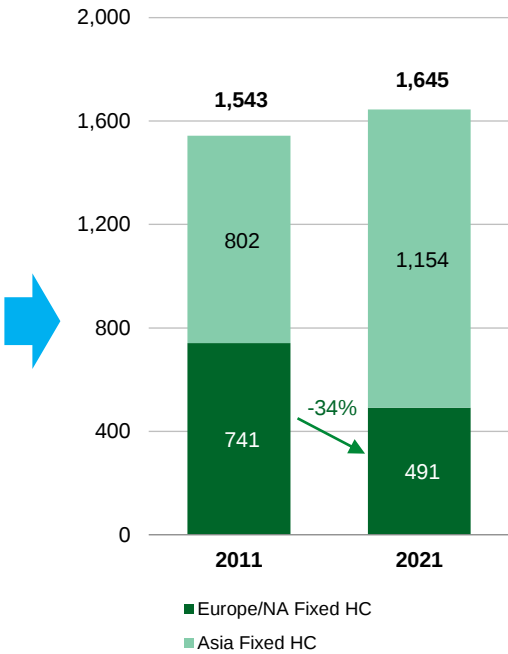
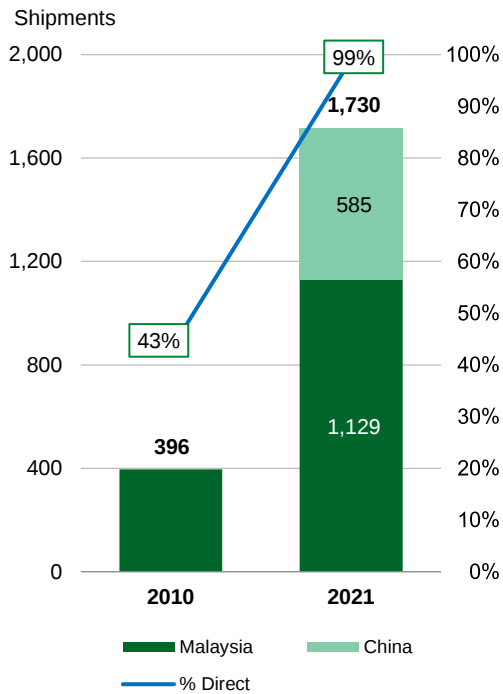


Asian Production Has Significantly Expanded

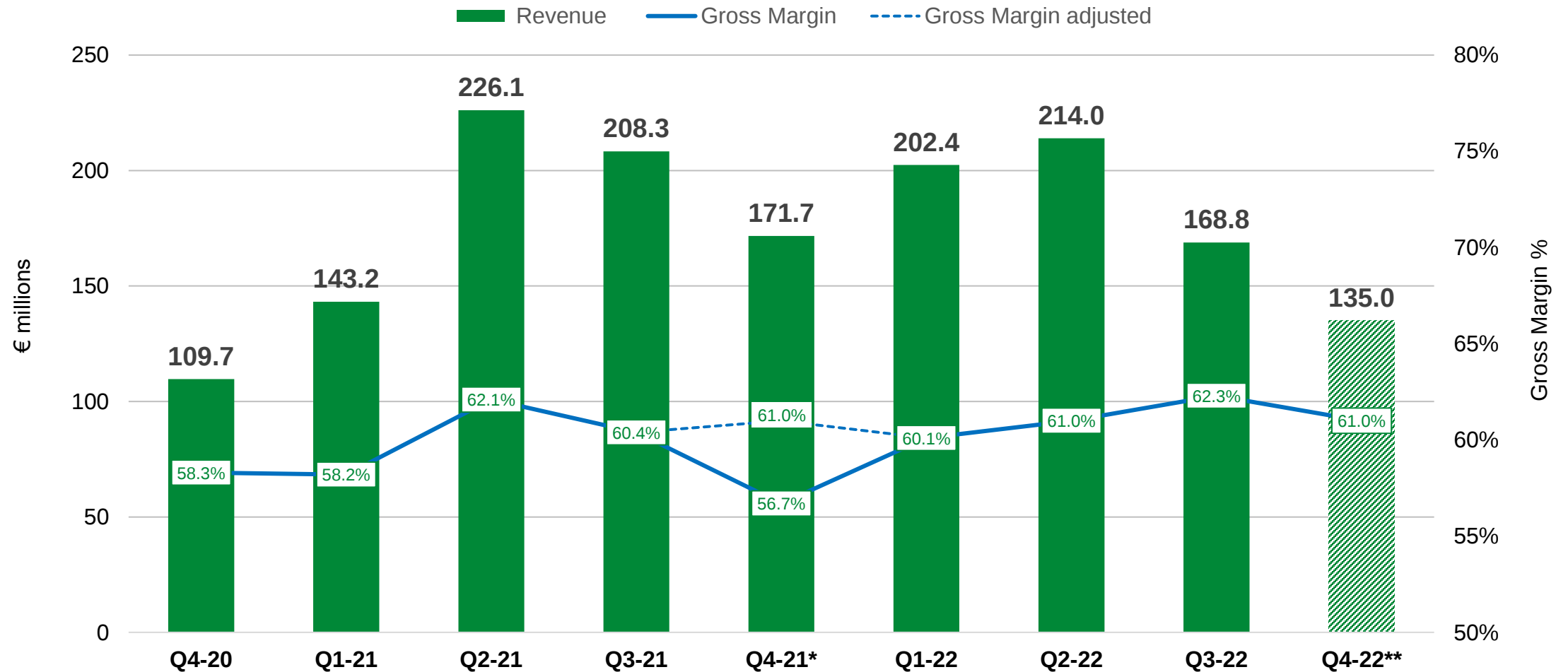
Leading to Lower Fixed European and NA Headcount

And Reduced Break Even Revenue Levels

And Improved Cash Generation



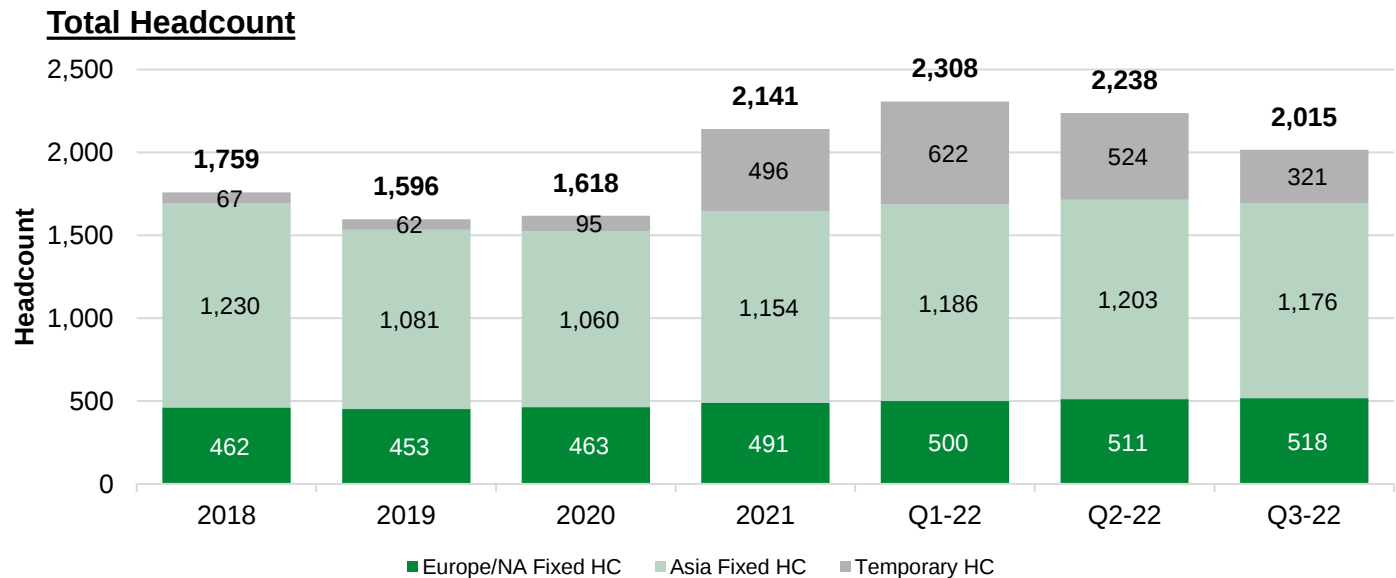
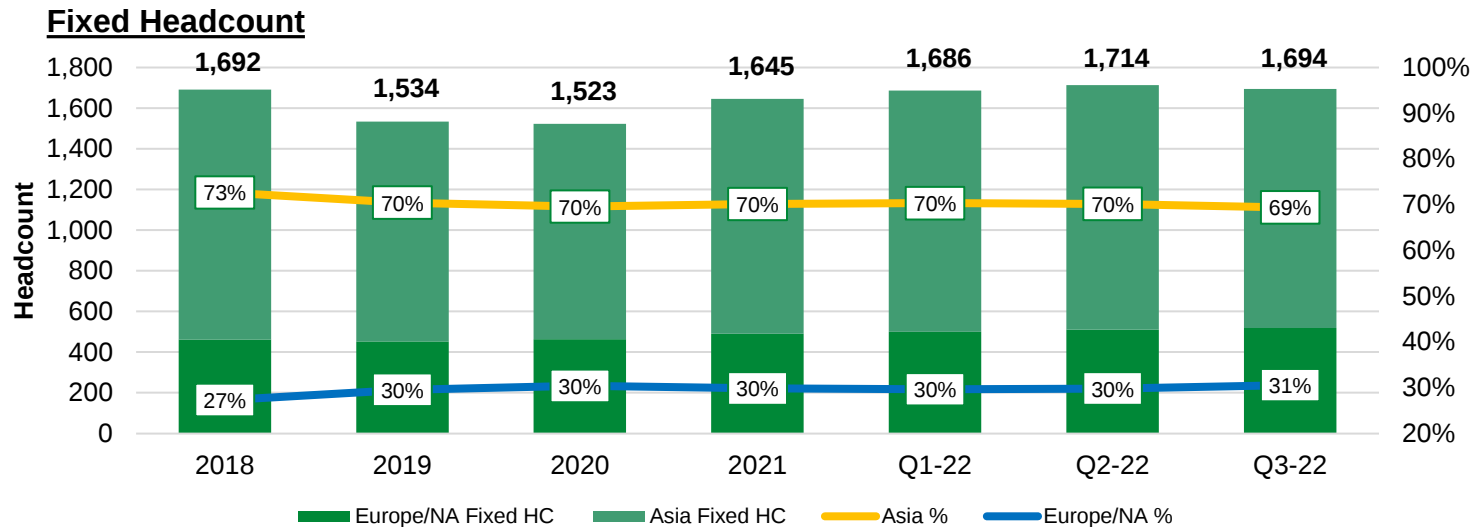
Flexible Production Model Has Generated Consistent Gross Margins in Market Cycles



* Includes € 7.4 million (4.3 gross margin point) inventory charge in Q4-21 related to a flood of one of Besi's Malaysian production facilities.

** Assumes midpoint of guidance for Q4-22

Flexible Asian Workforce Has Enhanced Scalability

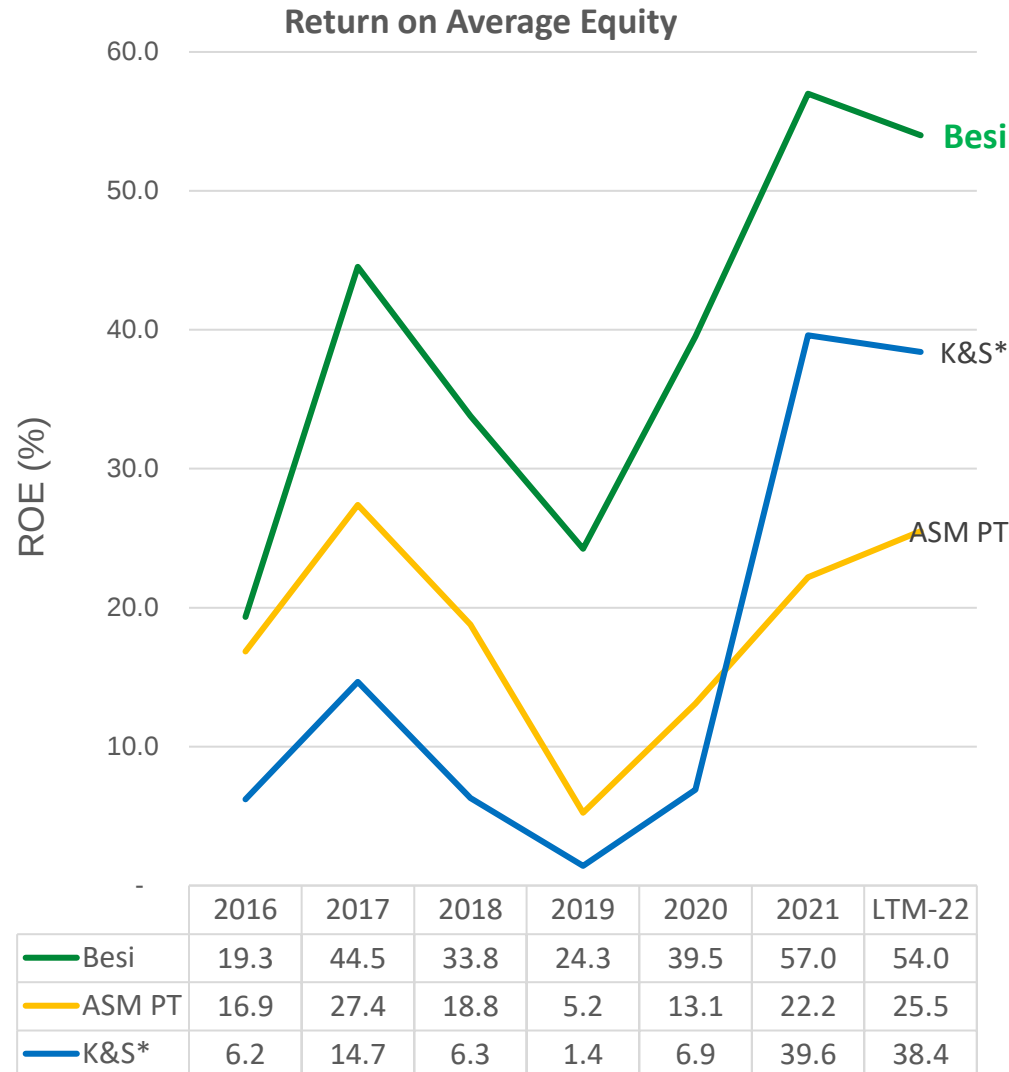


- Reducing temporary Asian production HC to align with market conditions
- Increasing European fixed headcount to support R&D and service/support for wafer level assembly expansion

Structural, Through Cycle Outperformance vs. Peers

Gross Margin			
	2016	YTD-22	Δ 2016/ YTD-22
Besi	51.0%	59.7%	8.7pts
ASM PT (Back end)	43.4%	44.1%	0.7pts
K&S*	44.8%	49.7%	4.9pts

Operating Margin			
	2016	YTD-22	Δ 2016/ YTD-22
Besi	20.0%	42.3%	22.3pts
ASM PT (Back end)	20.6%	22.2%	1.6pts
K&S*	8.6%	32.7%	24.1pts



Besi's margins and ROE have exceeded direct peers through cycles:

- Investment in business model has yielded high returns
- Structurally higher gross and operating margins over past five years
- Besi capital allocation strategy has also helped drive ROE outperformance

* K&S on fiscal year basis.
Last twelve months and year-to-date to June 30, 2022.

Significant ESG Progress Achieved

Process Pillar	2021 Progress
Environmental Impact	Reduced Scope 1 & 2 and 3 emissions intensity by 27% and 4%, respectively
	Relative reductions in fuel, energy, hazardous waste and water consumption
	Launched sustainable design initiatives for die bonding platforms
People Wellbeing	Additional COVID-19 health and safety measures implemented
	Increased female and local management % and training hours
	High level of employee engagement and motivation identified in COVID-19 Survey
Responsible Business	Increased % of Purchasing Volume signed CFSI and SAQ
	94% of Purchasing Volume compliant with RoHS directive, up from 92% in 2020

Key Targets 2022

100% renewable sources for European energy needs

15% reduction in Scope 1 and 2 carbon emissions*

Above-benchmark employee engagement

Increase training hours per employee

Compliance with SASB benchmark (2021)

TCFD compliance

Key Targets 2030

65% renewable sources for global energy needs

60% reduction in Scope 1 and 2 carbon emissions*

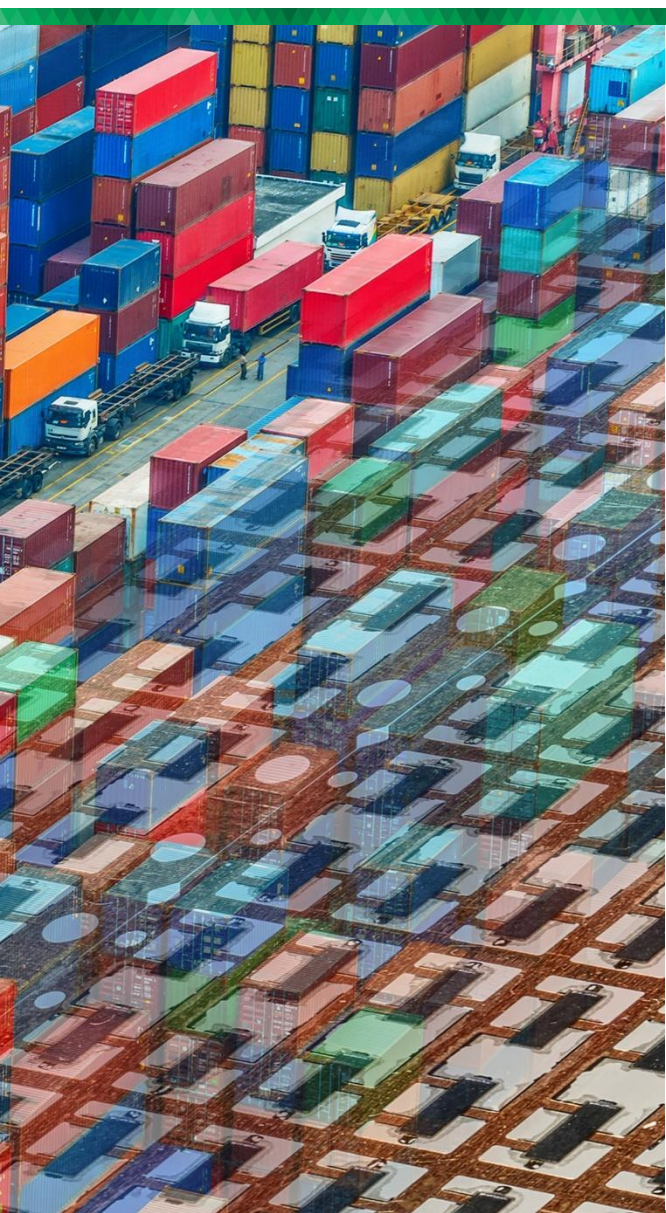
Reduce energy consumption

Decouple carbon footprint from revenue growth

80% vendor compliance with CFSI

Carbon Neutral By 2050

* As per Greenhouse Gas Protocol. Targets relative to 2019 baseline data

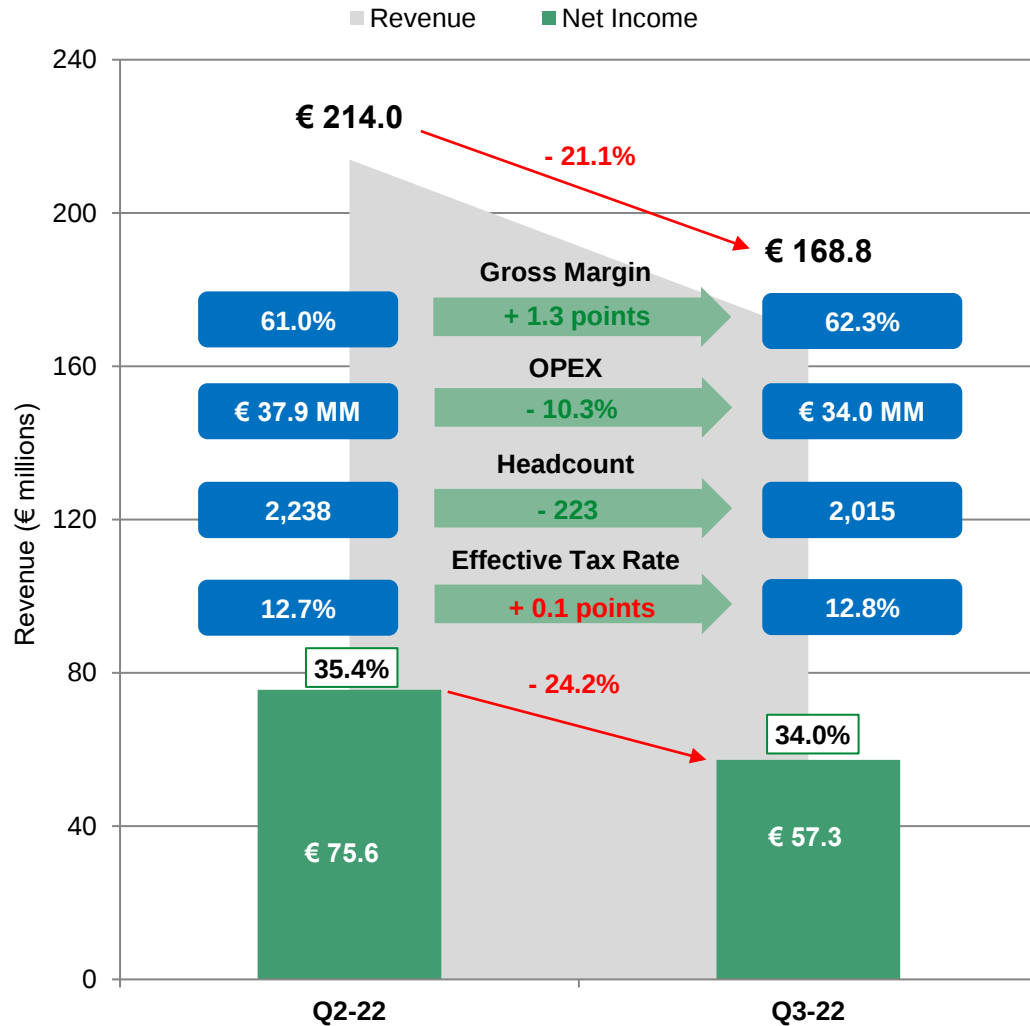


V. FINANCIAL UPDATE AND SUMMARY

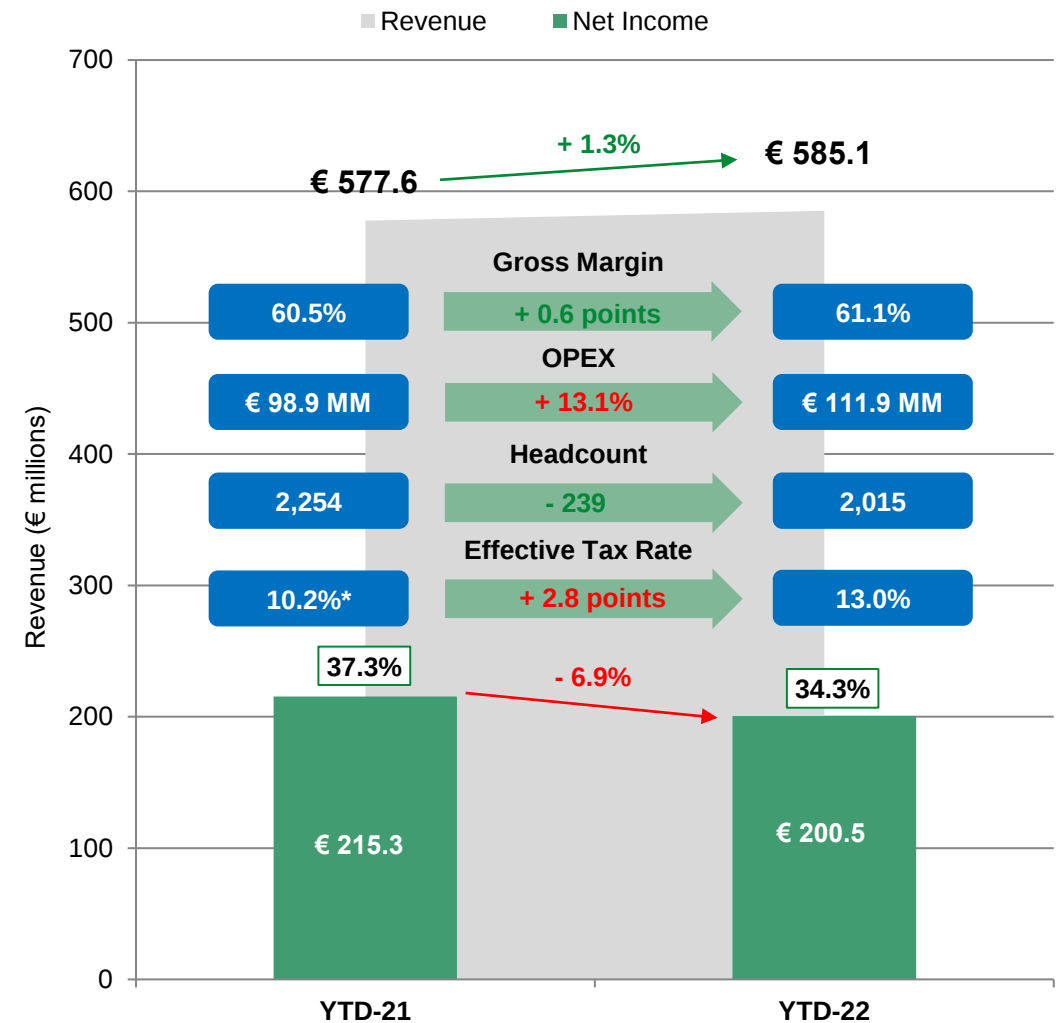
YTD-22 Revenue Up 1.3%, Net Income Down 6.9%

Gross and Net Margins Remain Elevated Despite Downturn

Q2-22/Q3-22



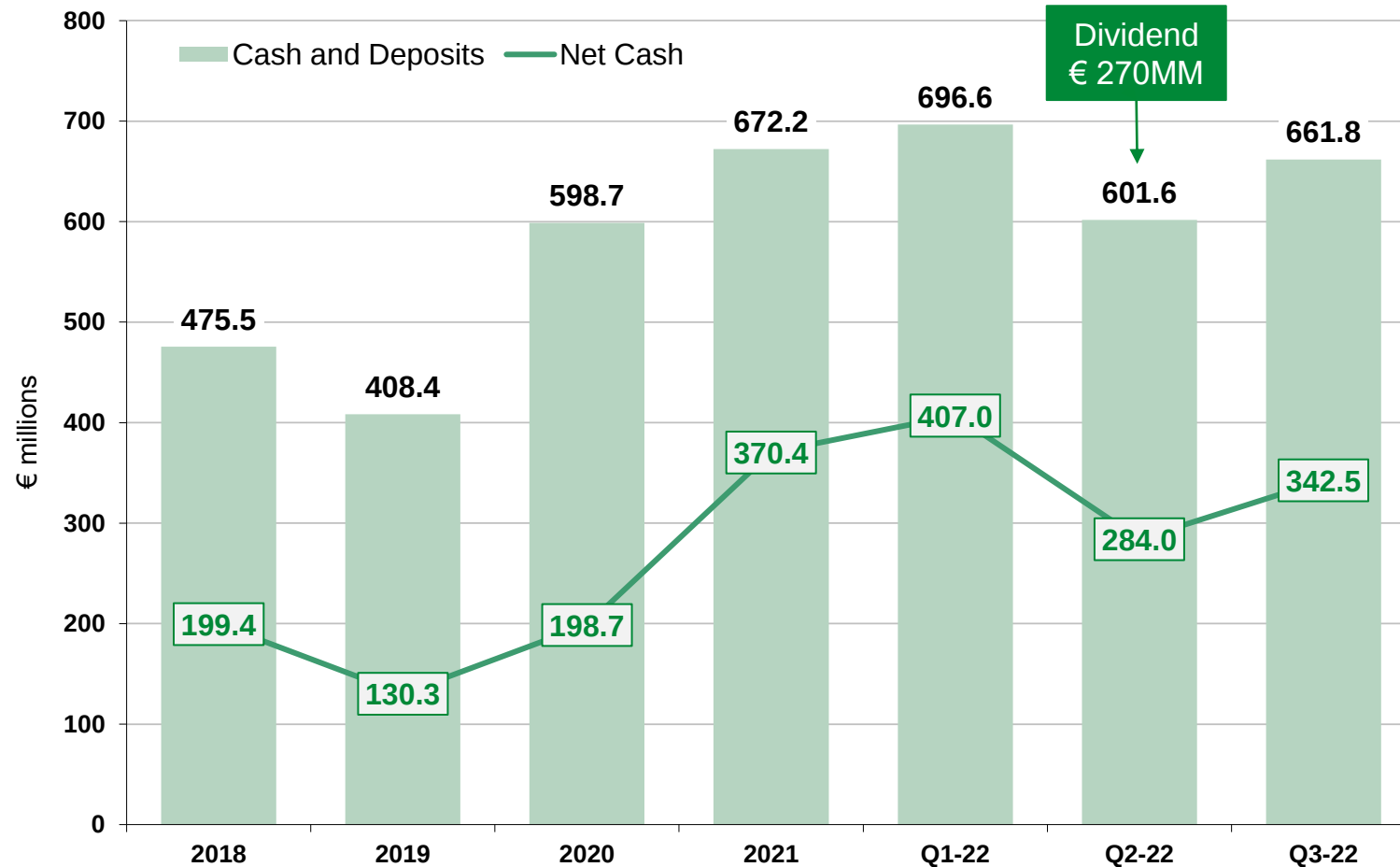
YTD-21/YTD-22



* Effective tax rate reflects € 6.1 million of tax benefits recognized in YTD-21. Ex such benefits, the effective tax rate would have been 12.7%

Strong Cash Flow Generation Continues

Cash and Net Cash Up 12.1% and 19.0% vs. Q3-21



Q3-22 vs. Q2-22

- Cash and deposits € 661.8 million up € 60.2 million (+10.0%) due to:
 - + € 112.7 million cash flow from operations
 - - € 45.5 million share repurchases
 - - € 5.2 million capitalized R&D
 - - € 2.6 million capex
- Net cash up € 58.5 million (+20.6%) to reach € 342.5 million end of Q3

Q3-22 vs. Q3-21

- Cash and deposits up € 71.3 million (+12.1%)
- Net cash up € 54.7 million (+19.0%)

Convertible Notes

- € 359.9 million outstanding at Q3-22 end
 - Average conversion price € 67.28
 - Blended rate 1.29%

Guidance Q4-22 and FY 2022



€ in millions

Q3-22

Q4-22

FY 2021

FY 2022E*

Revenue

€ 168.8

-15%
-
-25%

€ 749.3

-4%

Gross Margin

62.3%

60% - 62%

59.6%

~61%

Operating Expenses

€ 34.0

~+5%

€ 129.2

+14%

* 2022E assumes midpoint of guidance for Q4-22

**Assembly market
ever more critical in
semiconductor value
chain**

**Disciplined strategic
focus has created an
industry leader**

**Long term secular
trends drive
advanced packaging
growth**

**Wafer level assembly
new growth
opportunity**

**Market presence has
grown via key IDMs,
supply chains and
partners**

**Tech leadership and
scalability result in
superior financial
returns**

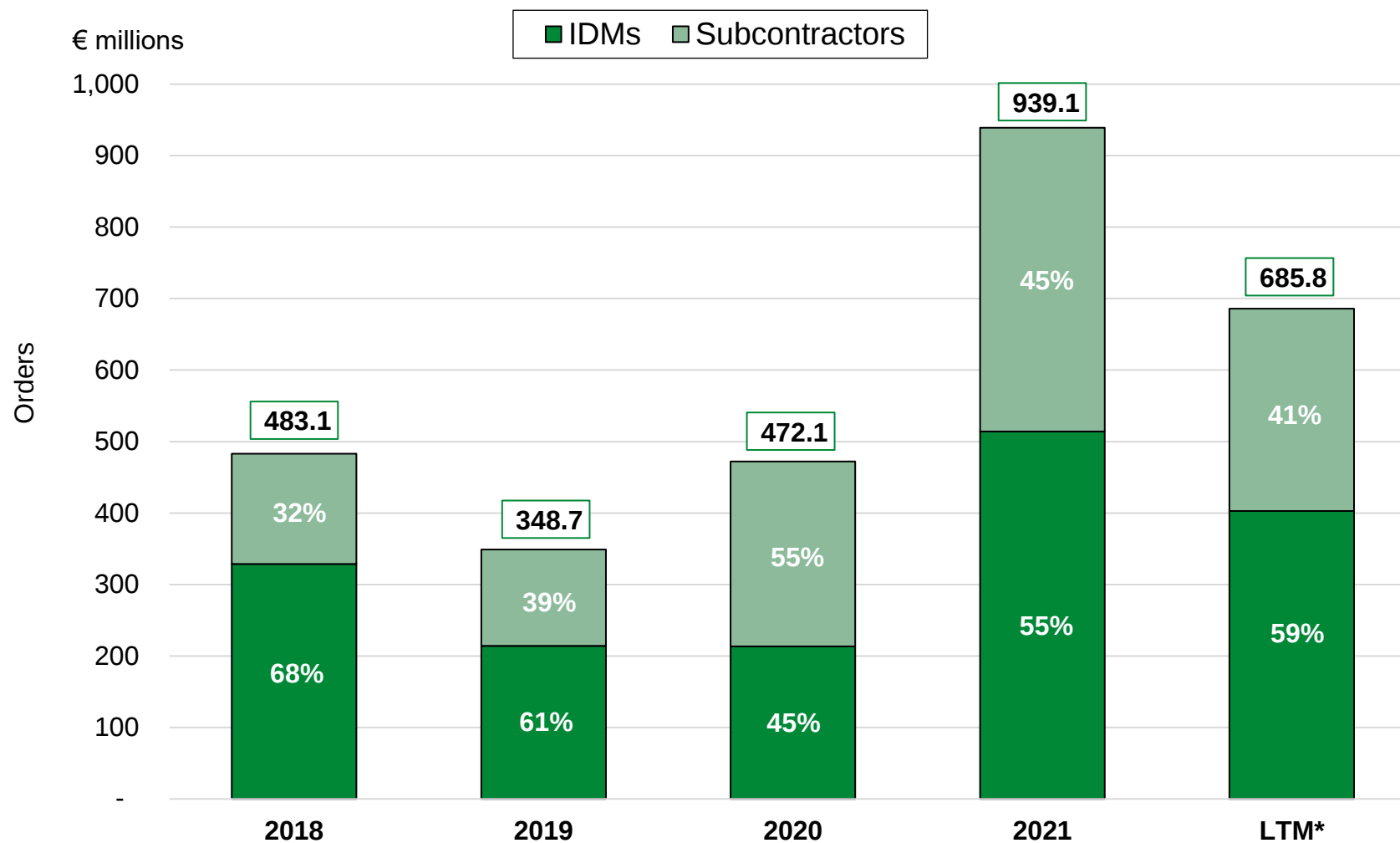
**Commitment to
sustainable growth
and fighting climate
change**

**Attractive capital
allocation policy**



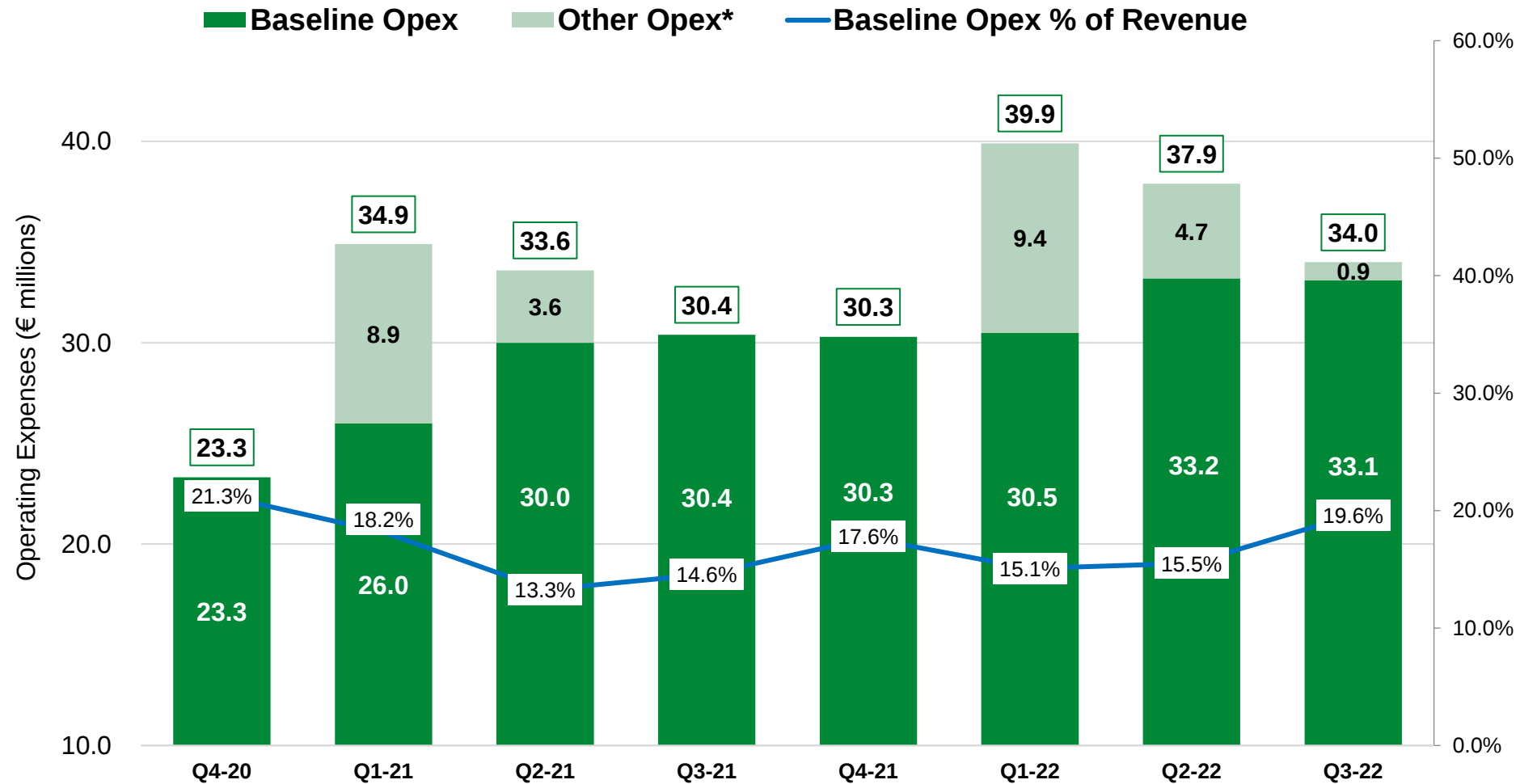
VI. APPENDIX

IDM/Subcontractor Order Trends



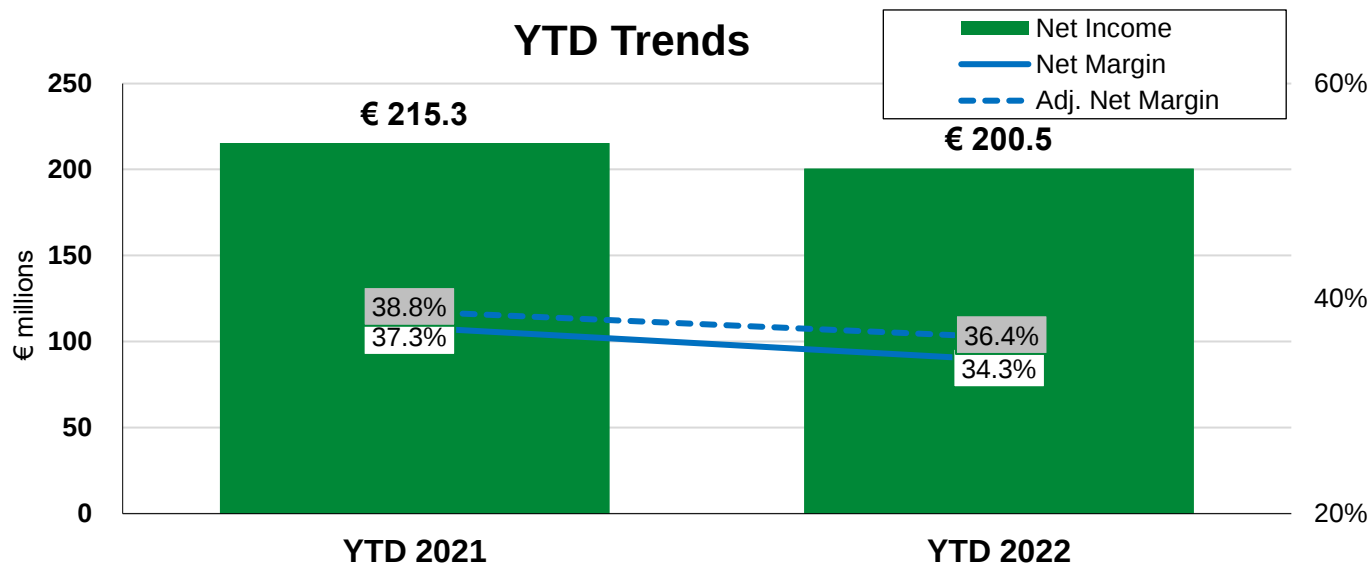
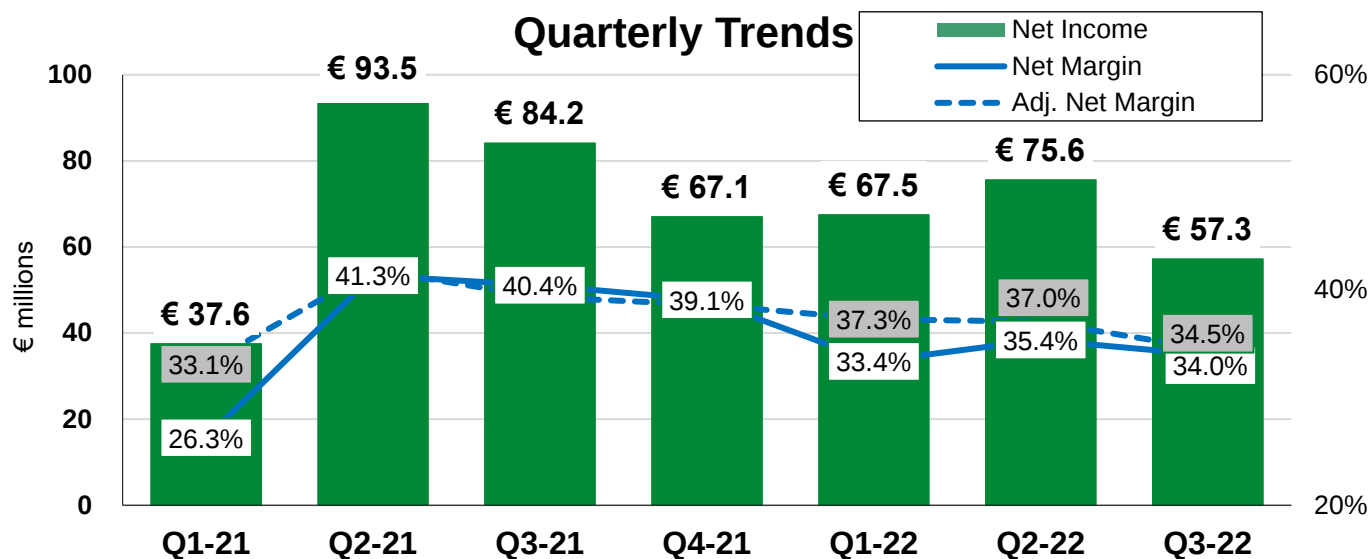
* Last twelve months ended September 30, 2022

Baseline Operating Expense Trends



* Other Opex includes both short-term and long-term incentive compensation, seasonal effects, restructuring costs, net R&D capitalization/amortization and certain one-time items.

Net Income Trends



Q3-22 vs. Q2-22

- **€ 57.3 million (-€ 18.3 million)**
 - -21.1% revenue
 - +1.3 points gross margin
 - - € 2.7 million share-based compensation
 - Lower sales related expenses
- Adjusted net margin 34.5% vs. 37.0%

Q3-22 vs. Q3-21

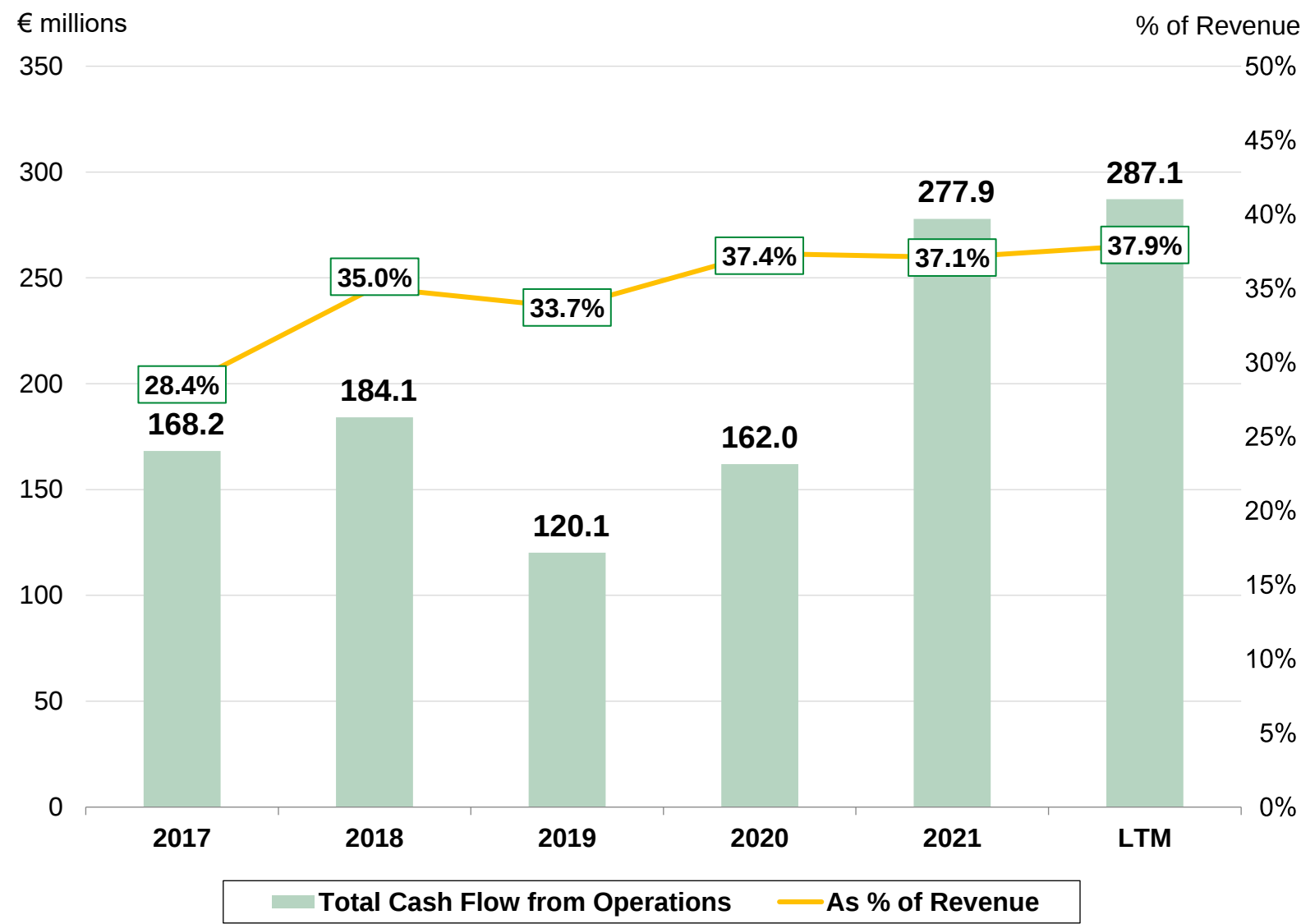
- **-€ 26.9 million**
 - -19.0% lower revenue
 - +1.9 points gross margin
 - Increased R&D spending
 - Higher effective tax rate

YTD-22 vs. YTD-21

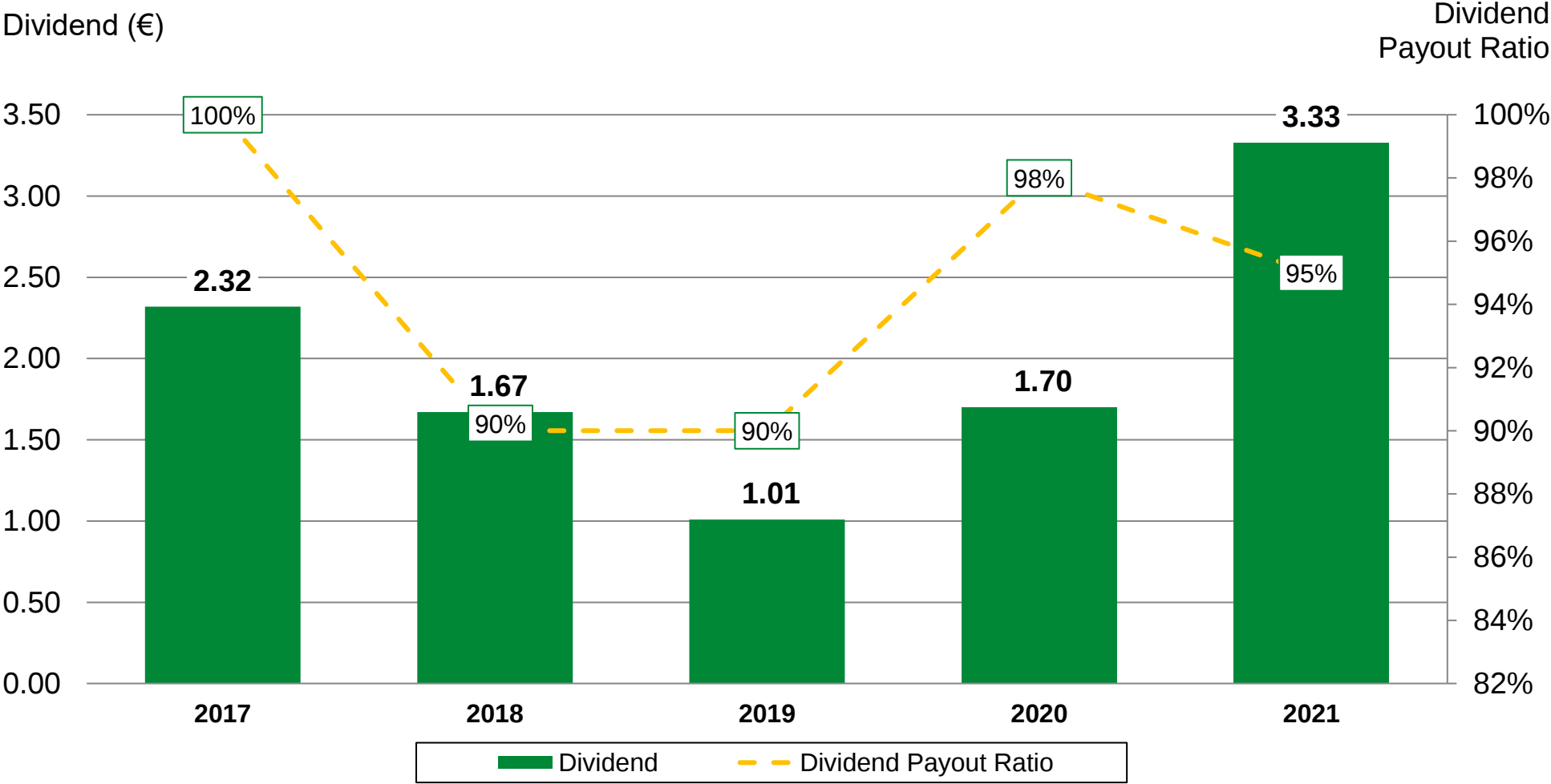
- **€ 200.5 million (-€14.8 million)**
 - +1.3% revenue increase
 - +0.6 points gross margin
 - Increased R&D spending for wafer lever assembly
 - Increased hedging costs and effective tax rate
- Adjusted net margin 36.4% vs. 38.8%

* Adjusted Net Margin excludes one-time flood related inventory impairment charge in Q4-21, tax benefits realized and share-based compensation expense in each of the respective periods.

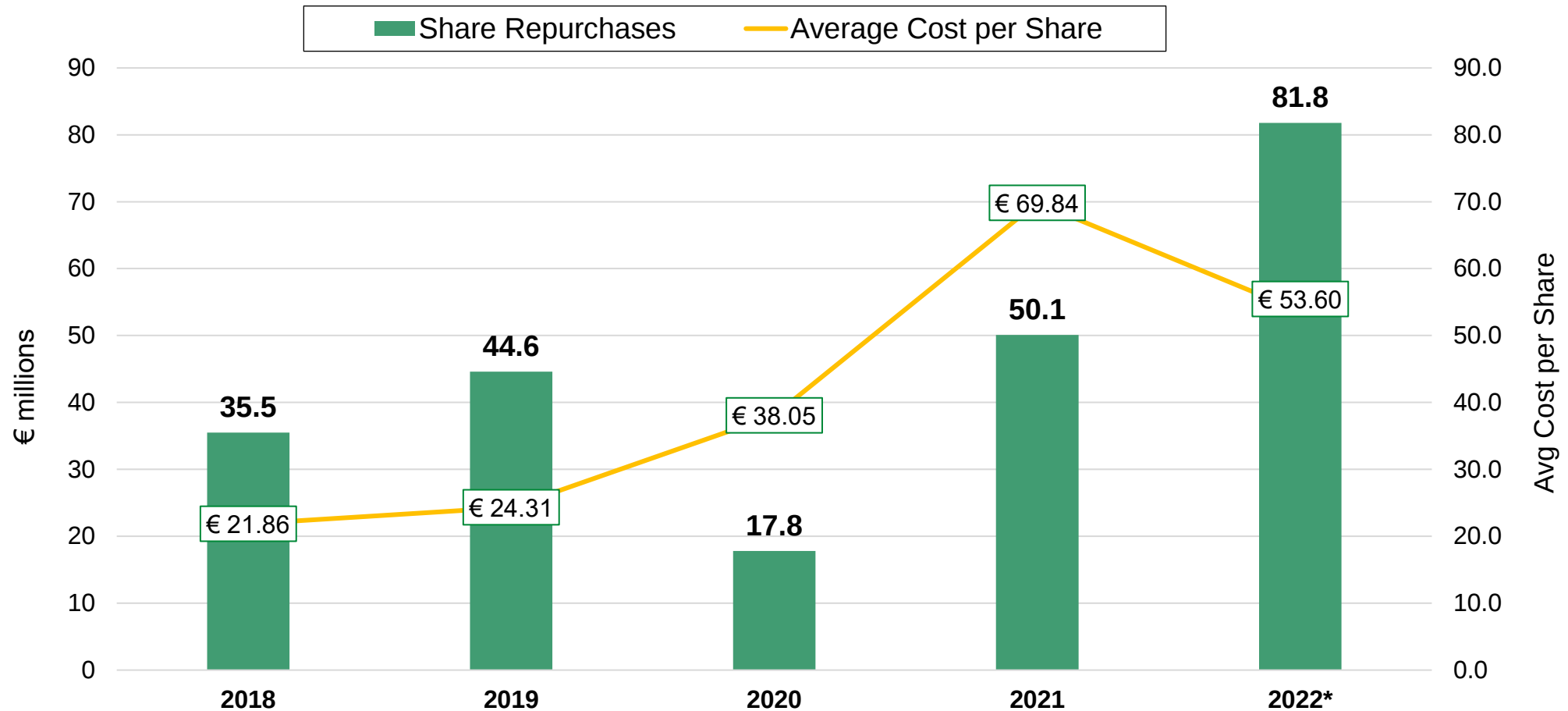
Cash Flow Efficiency Trends



Cumulative dividends of € 975.1 million since 2011, or € 12.78 per share



Share Repurchase Activity



- Approximately 1.5 million treasury shares at September 30, 2022, representing 1.8% of shares outstanding
- 79.7 million shares outstanding at September 30, 2022, net of treasury

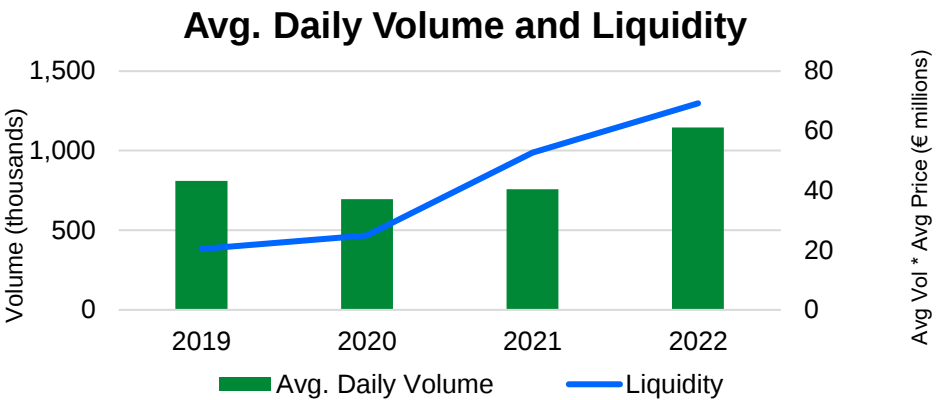
* Share repurchases included up to September 30, 2022.

Besi Market Cap & Liquidity Has Expanded Shareholdings Migrated from NL to US/UK over Past 5 Years

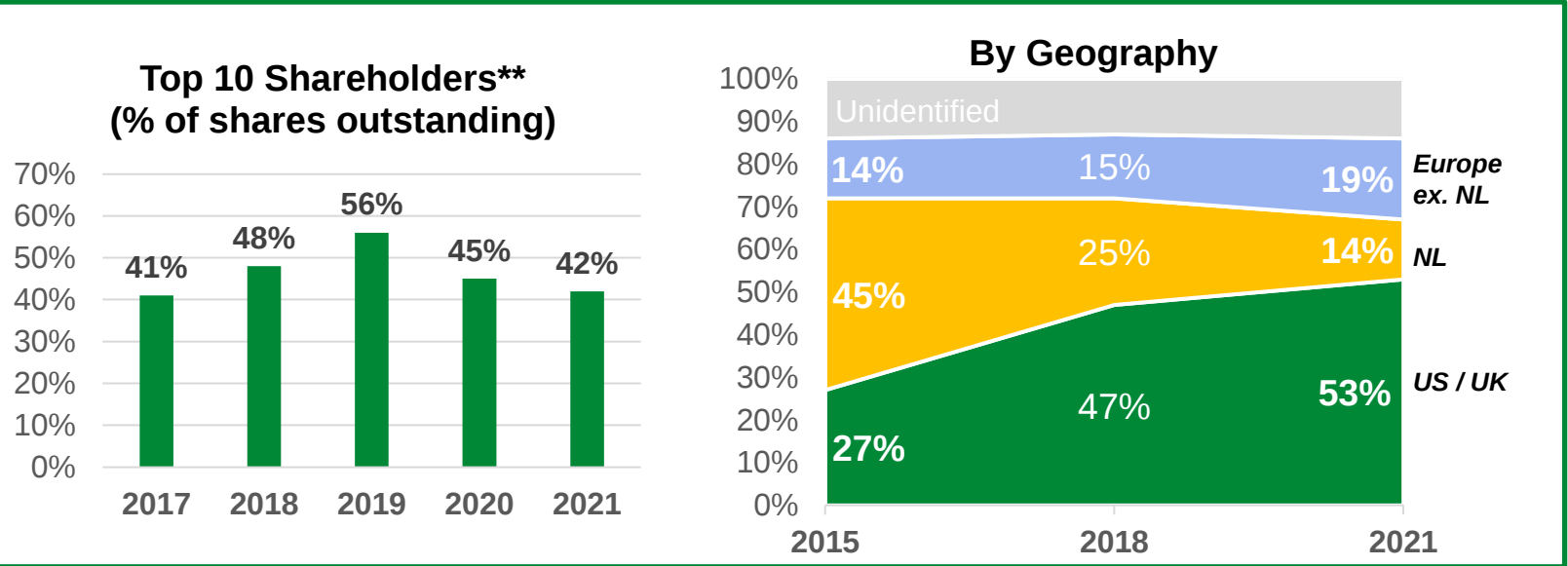


Market Profile

Symbol/ Index	• BESI • Euronext AEX
Market Cap*	• € 4.1 billion (\$ 4.1 billion)
Dividend Policy	• Pay out 40-100% of net income per annum



Share Ownership



* As of October 28, 2022 ** Besi estimates