



INVESTOR PRESENTATION Q4-24 RESULTS

February 20, 2025

This presentation contains statements about management's future expectations, plans and prospects of our business that constitute forward-looking statements, which are found in various places throughout the presentation, including, but not limited to, statements relating to expectations of orders, net sales, product shipments, expenses, timing of purchases of assembly equipment by customers, gross margins, operating results and capital expenditures. The use of words such as “anticipate”, “estimate”, “expect”, “can”, “intend”, “believes”, “may”, “plan”, “predict”, “project”, “forecast”, “will”, “would”, and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. The financial guidance set forth under the heading “Outlook” contains such forward-looking statements. While these forward-looking statements represent our judgments and expectations concerning the development of our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from those contained in forward-looking statements, including any inability to maintain continued demand for our products; failure of anticipated orders to materialize or postponement or cancellation of orders, generally without charges; the volatility in the demand for semiconductors and our products and services; the extent and duration of the COVID-19 and other global pandemics and the associated adverse impacts on the global economy, financial markets, global supply chains and our operations as well as those of our customers and suppliers; failure to develop new and enhanced products and introduce them at competitive price levels; failure to adequately decrease costs and expenses as revenues decline; loss of significant customers, including through industry consolidation or the emergence of industry alliances; lengthening of the sales cycle; acts of terrorism and violence; disruption or failure of our information technology systems; consolidation activity and industry alliances in the semiconductor industry that may result in further increased customer concentration, inability to forecast demand and inventory levels for our products; the integrity of product pricing and protection of our intellectual property in foreign jurisdictions; risks, such as changes in trade regulations, conflict minerals regulations, currency fluctuations, political instability and war, associated with substantial foreign customers, suppliers and foreign manufacturing operations, particularly to the extent occurring in the Asia Pacific region where we have a substantial portion of our production facilities; potential instability in foreign capital markets; the risk of failure to successfully manage our diverse operations; any inability to attract and retain skilled personnel, including as a result of restrictions on immigration, travel or the availability of visas for skilled technology workers; those additional risk factors set forth in Besic's annual report for the year ended December 31, 2024 and other key factors that could adversely affect our businesses and financial performance contained in our filings and reports, including our statutory consolidated statements. We expressly disclaim any obligation to update or alter our forward-looking statements whether as a result of new information, future events or otherwise.

- I. Key Highlights
- II. Market & Strategy
- III. Outlook
- IV. Financial Appendix



I. KEY HIGHLIGHTS

Q4-24 Results Within Prior Guidance

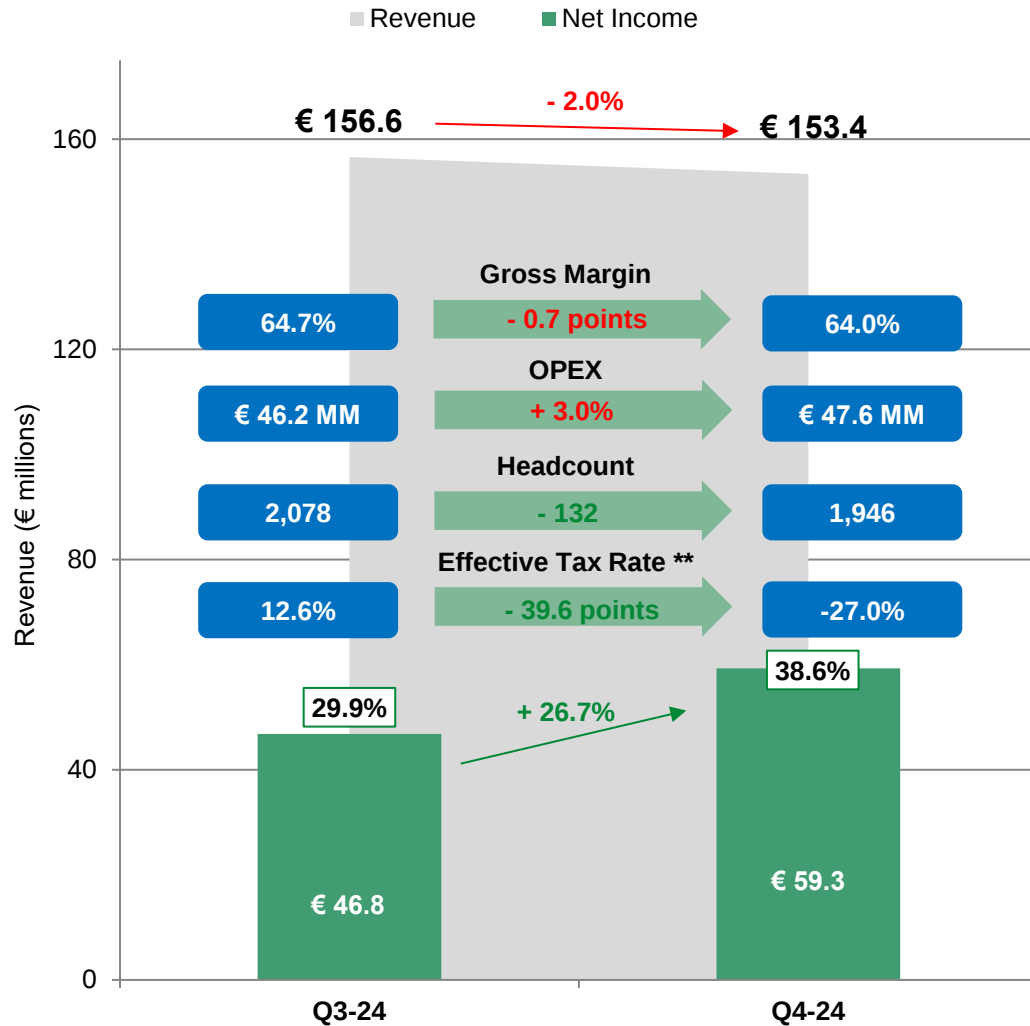
€ millions	Guidance Q4-24*	Q4-24	Δ Q3-24	Δ Q4-23
Revenue	+/-10%	153.4	-2.0%	-3.9%
Orders		121.9	-19.7%	-26.7%
Gross Margin	63-65%	64.0%	-0.7pts	-1.1pts
Opex	+0-5%	47.6	+3.0%	+25.9%
Operating Income	53.0**	50.6	-8.2%	-23.4%
EBITDA		58.0	-7.1%	-20.2%
Net Income		59.3	+26.7%	+8.0%
EPS Basic		0.75	+27.1%	+5.6%
Net Cash		143.8	+29.9%	+27.3%

* As compared to Q3-24

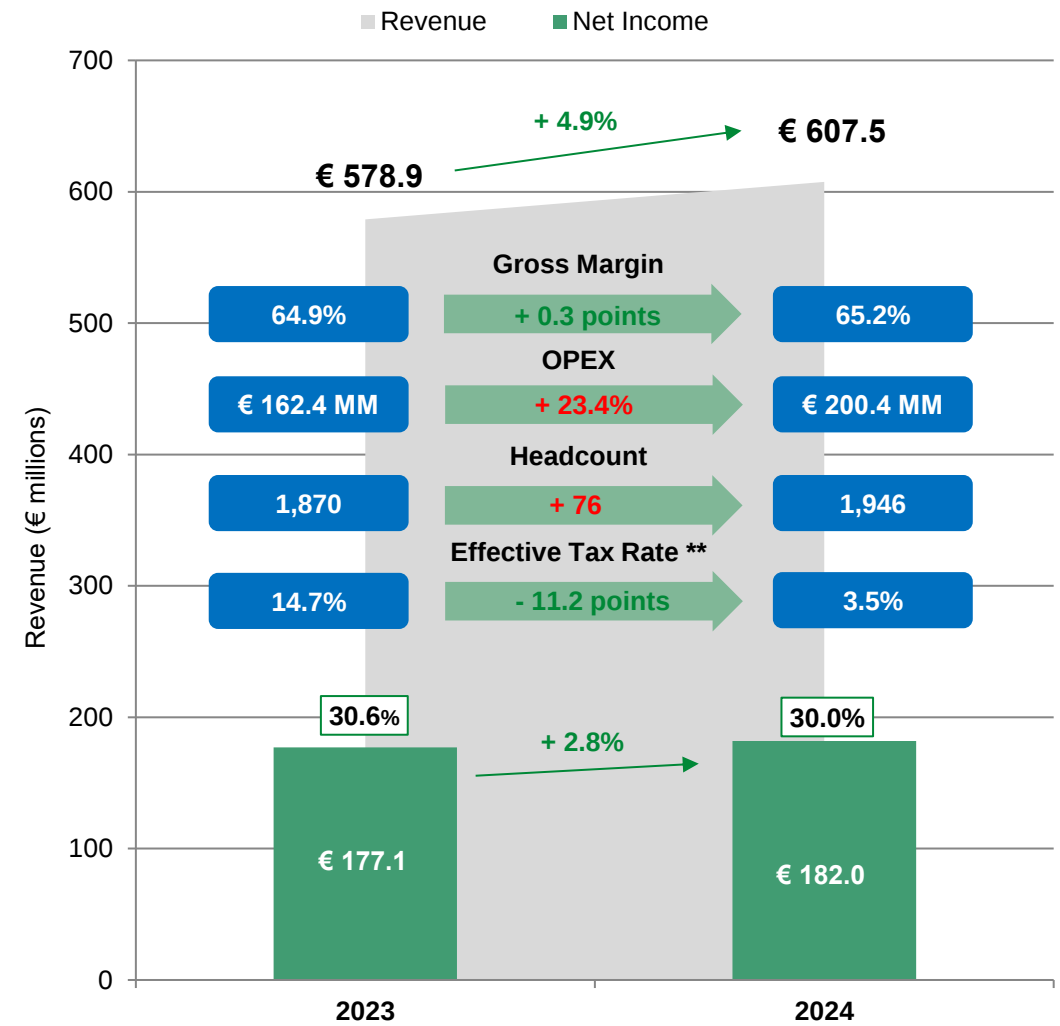
** At midpoint of guidance range

Increased Revenue, Orders, and Gross Margin in 2024 Due to Advanced Packaging Strength

Q3-24/Q4-24



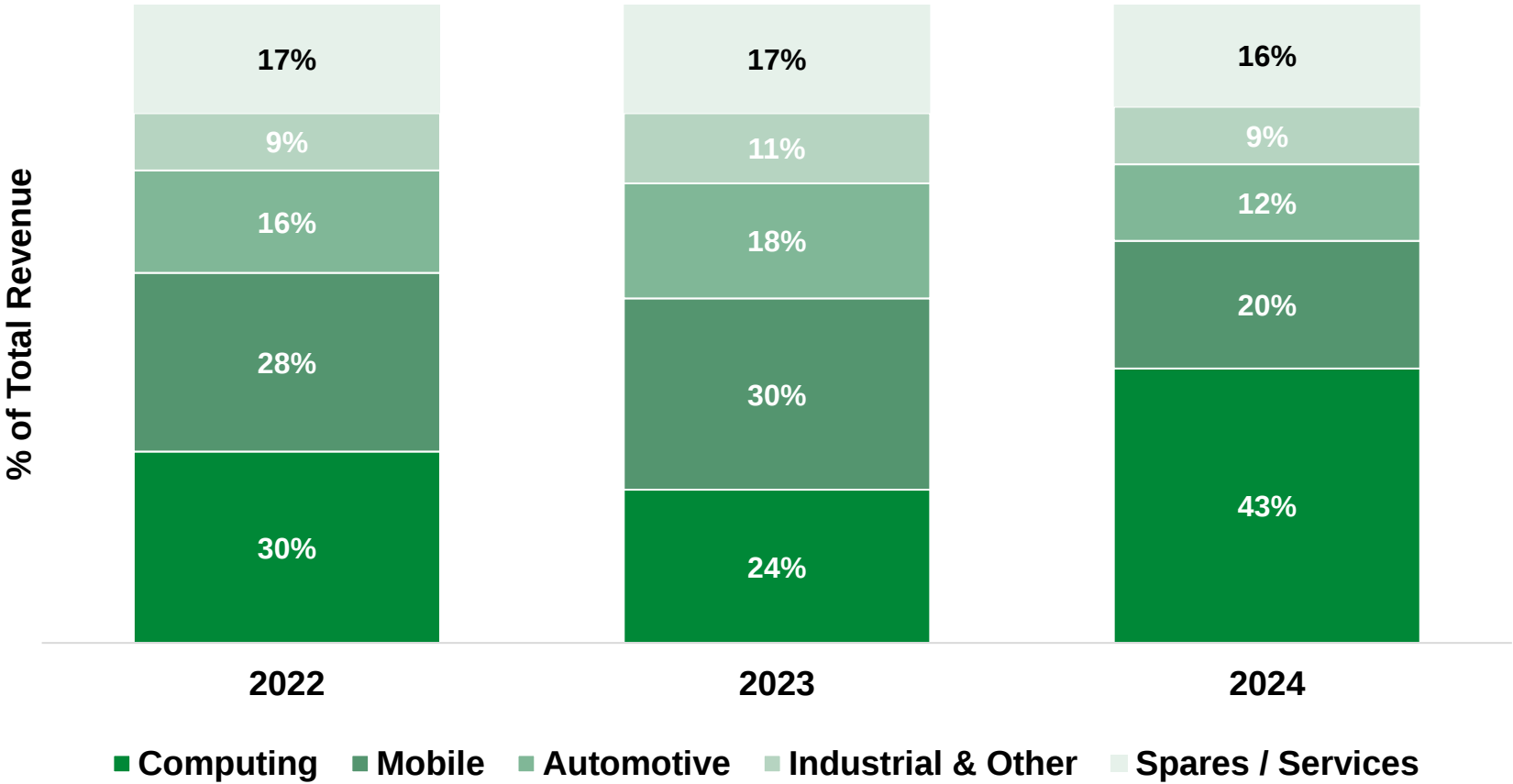
2023/2024



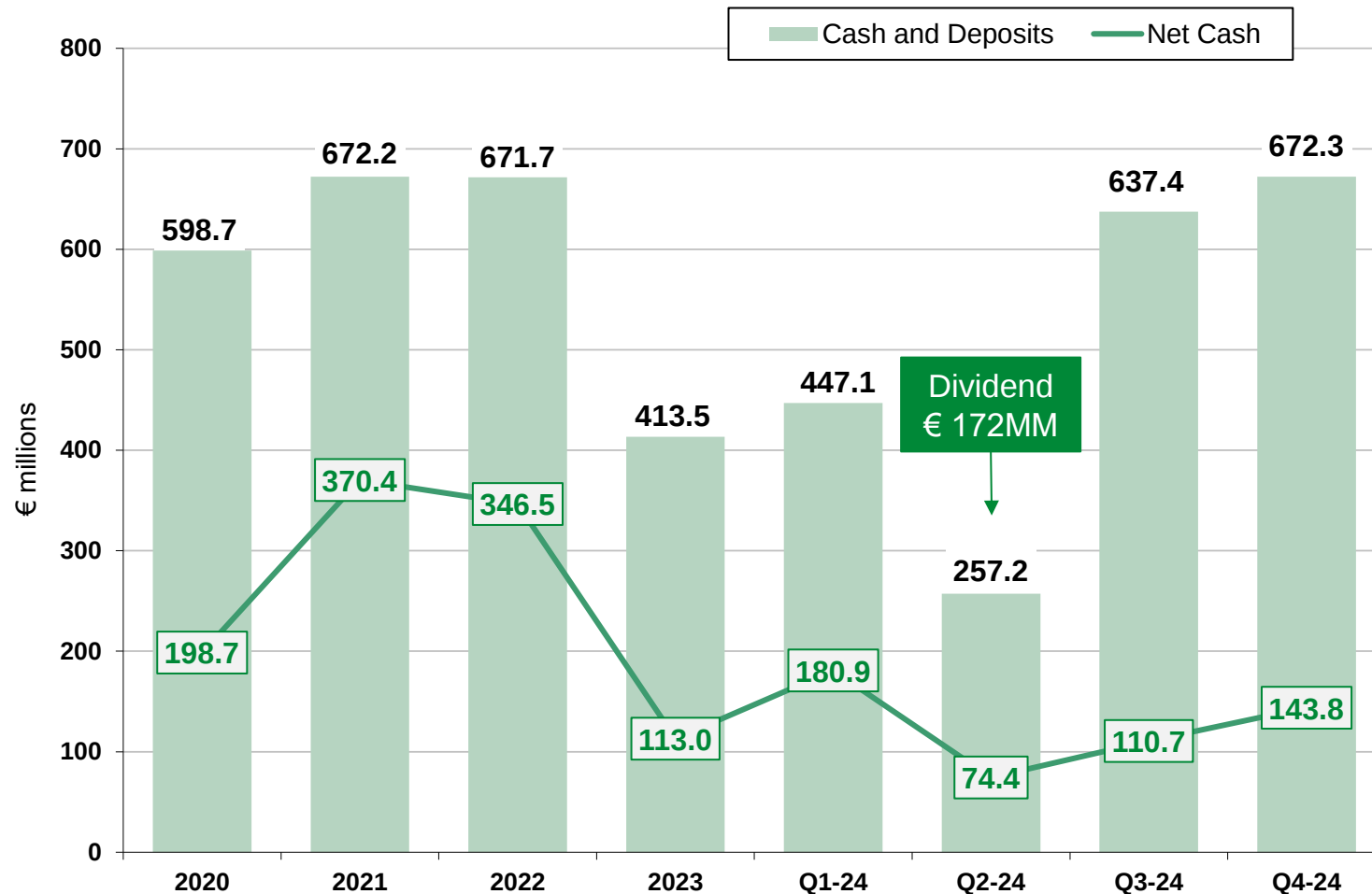
* Excluding share-based compensation expense, Besir's adjusted net income (net margin) would have been € 61.4 million (40.0%), € 50.2 million (32.1%) and € 57.7 million (36.2%) in Q4-24, Q3-24 and Q4-23, respectively and € 210.2 million (34.6%) in FY 2024 vs. € 195.3 million (33.7%) in FY 2023.

** Includes net tax benefit of € 18.2 million in Q4-24 versus a tax charge of € 2.3 million in Q4-23.

End-User Market Trends Reflect Growth of AI Computing Applications



Strong Liquidity Position Maintained. Net Cash Increased Both Sequentially and Year Over Year



Q4-24 vs. Q3-24

- Cash and deposits of € 672.3 million
 - + € 34.9 million primarily due to:
 - + € 63.9 million cash flow from operations
 - - € 22.4 million capital allocation
 - - € 5.4 million capitalized R&D
 - - € 1.1 million capex
- Net cash of € 143.8 million = 24% of 2024 revenue
 - + € 33.1 million or +29.9%

Q4-24 vs. Q4-23

- Net cash + €30.8 million or +27.3%

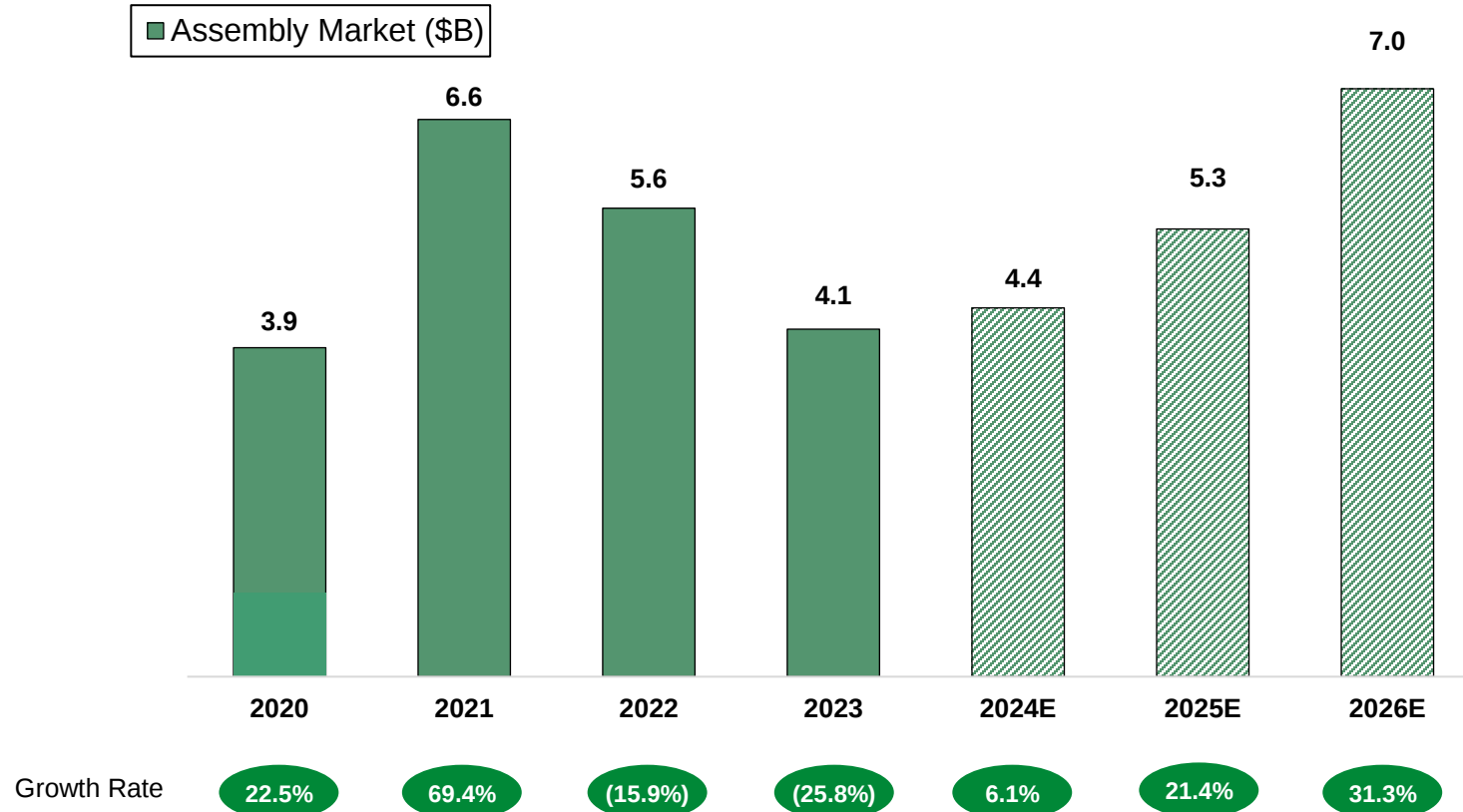
Debt outstanding:

- Convertible Notes: € 199.1 million
- Senior Notes: € 350.0 million



II. MARKET & STRATEGY

Assembly Equipment Rebound Now Expected in H2-25



TechInsights forecasts 6.1% increase in 2024

- Downward revisions during year reflect extended mainstream downturn

Market expected to recover in 2025/2026

- Forecast \$ 7.0 billion in 2026
 - +69% from 2023 levels
- Trajectory subject to many variables

Secular fundamentals intact:

- AI, Datacenter, HPC, 5G-6G primary drivers
- Investment in new process technologies: hybrid bonding/CSP
- Onshoring new advanced packaging fabs

Source: TechInsights, December 2024. Assembly equipment revenue excludes service revenue.

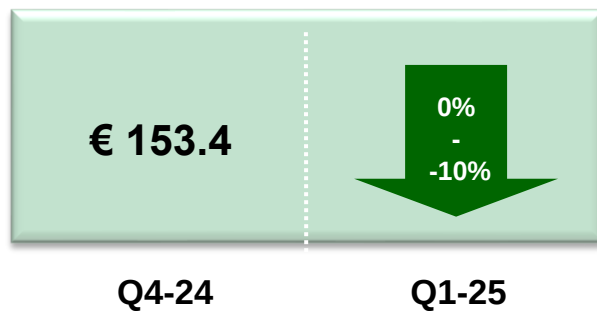
2024 Highlights

- ✓ Navigated extended industry downturn at high profitability levels
- ✓ Significant growth in AI related revenue for hybrid bonding and photonics applications
- ✓ Cumulative hybrid bonding orders in excess of 100 units. Adoption expanded to 15 customers
- ✓ Successful new product introductions. Complete wafer level assembly portfolio available
- ✓ Expanding cleanroom capacity and Asian support capabilities in anticipation of advanced packaging growth in 2025
- ✓ Substantially all 2024 sustainability targets met or exceeded
- ✓ First reporting under European Sustainability Reporting Standards (ESRS)

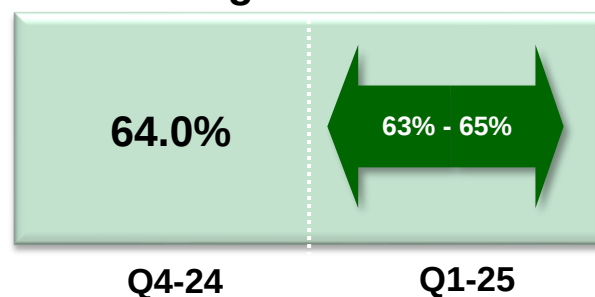


III. OUTLOOK

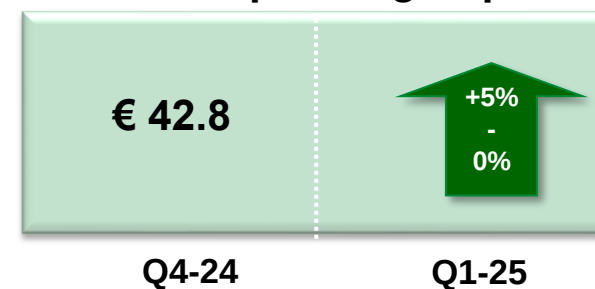
Revenue



Gross Margin

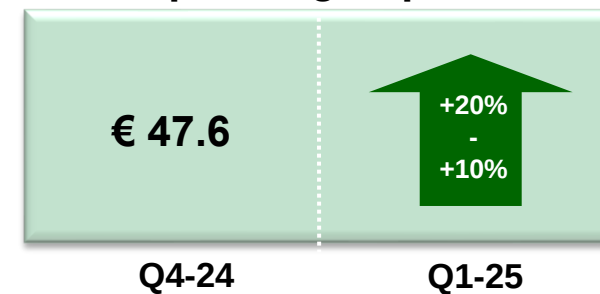


Baseline Operating Expenses*



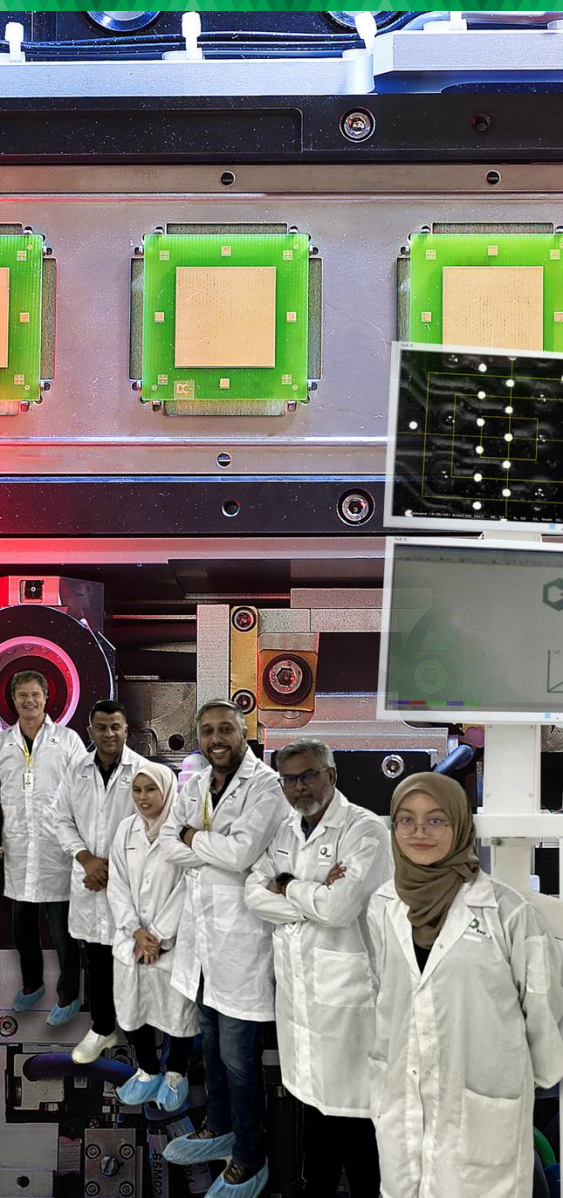
€ in millions

Total Operating Expenses



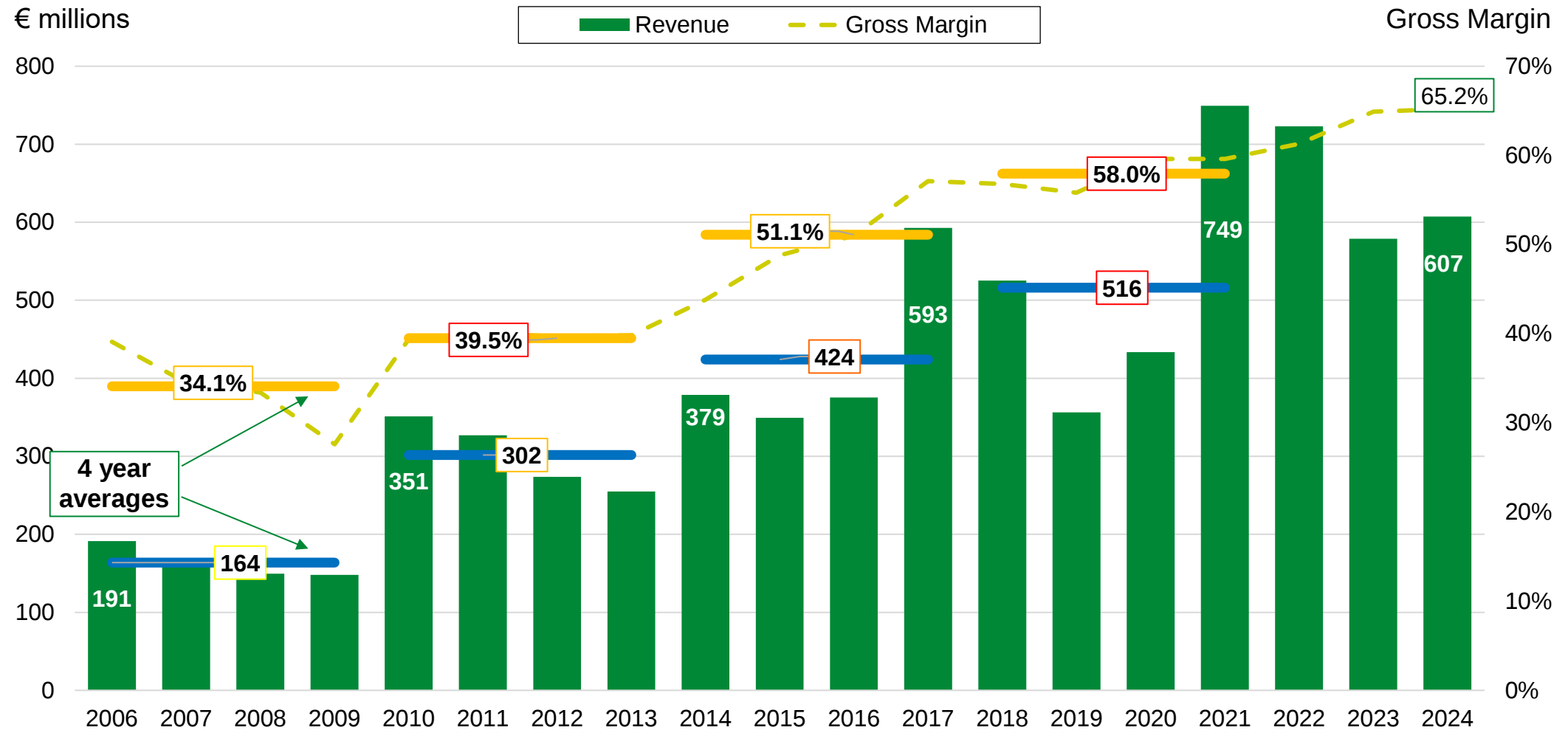
* Excludes share-based compensation and strategic consulting costs.

25-Feb-25	Goldman Sachs European Technology Conference (virtual)
28-Feb-25	Publication Besi Annual Report 2024
28-Feb-25	Susquehanna's 14 th Annual Tech Conference (virtual)
11-Mar-25	BNP Paribas Exane TMT Conference, London
23-Apr-25	Besi's 2025 first quarter results
23-Apr-25	Besi's Annual General Meeting of Shareholders, Duiven
21-May-25	ABN AMRO Benelux Conference, Amsterdam
24-Jul-25	Besi's 2025 second quarter results
23-Oct-25	Besi's 2025 third quarter results



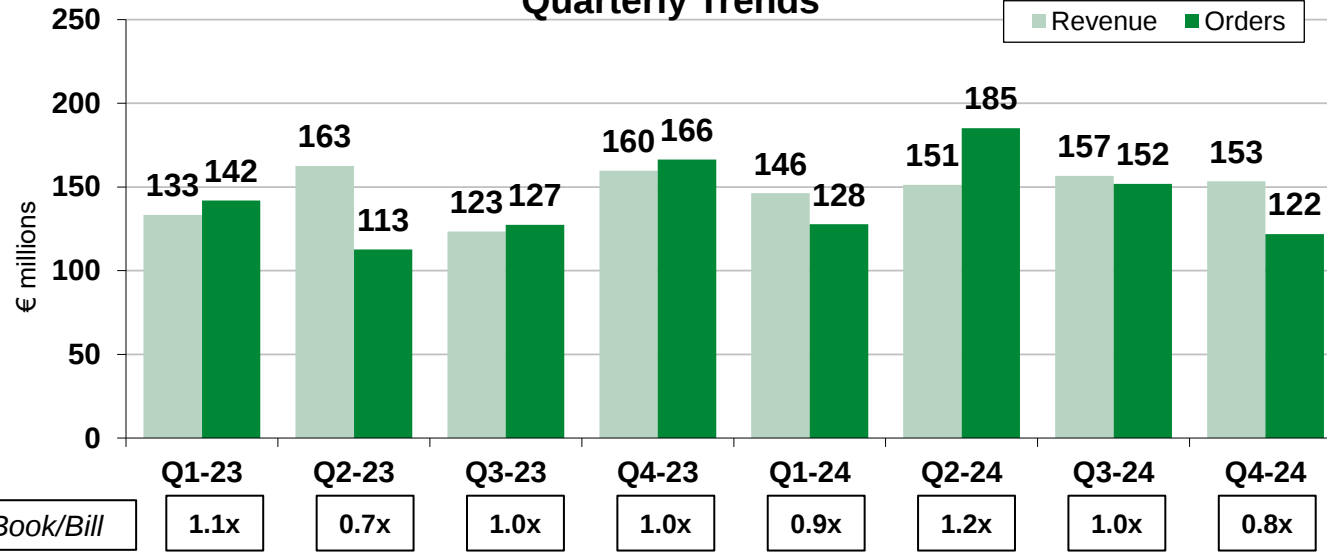
IV. FINANCIAL APPENDIX

Through Cycle Revenue and Gross Margin Trends

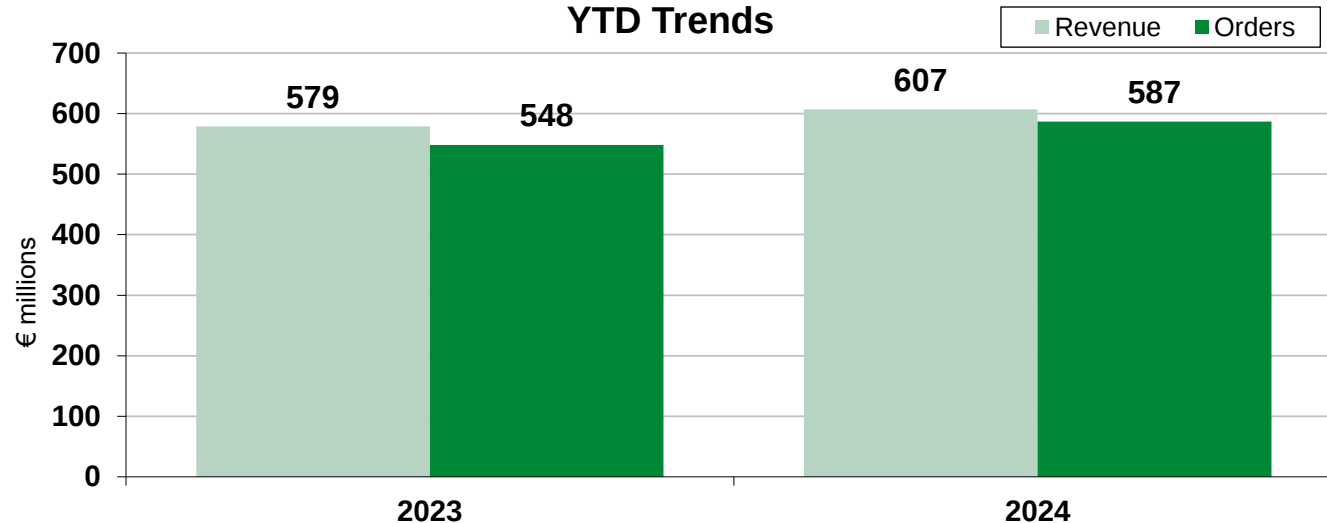


Revenue/Order Trends

Quarterly Trends



YTD Trends



Q4-24 vs. Q3-24

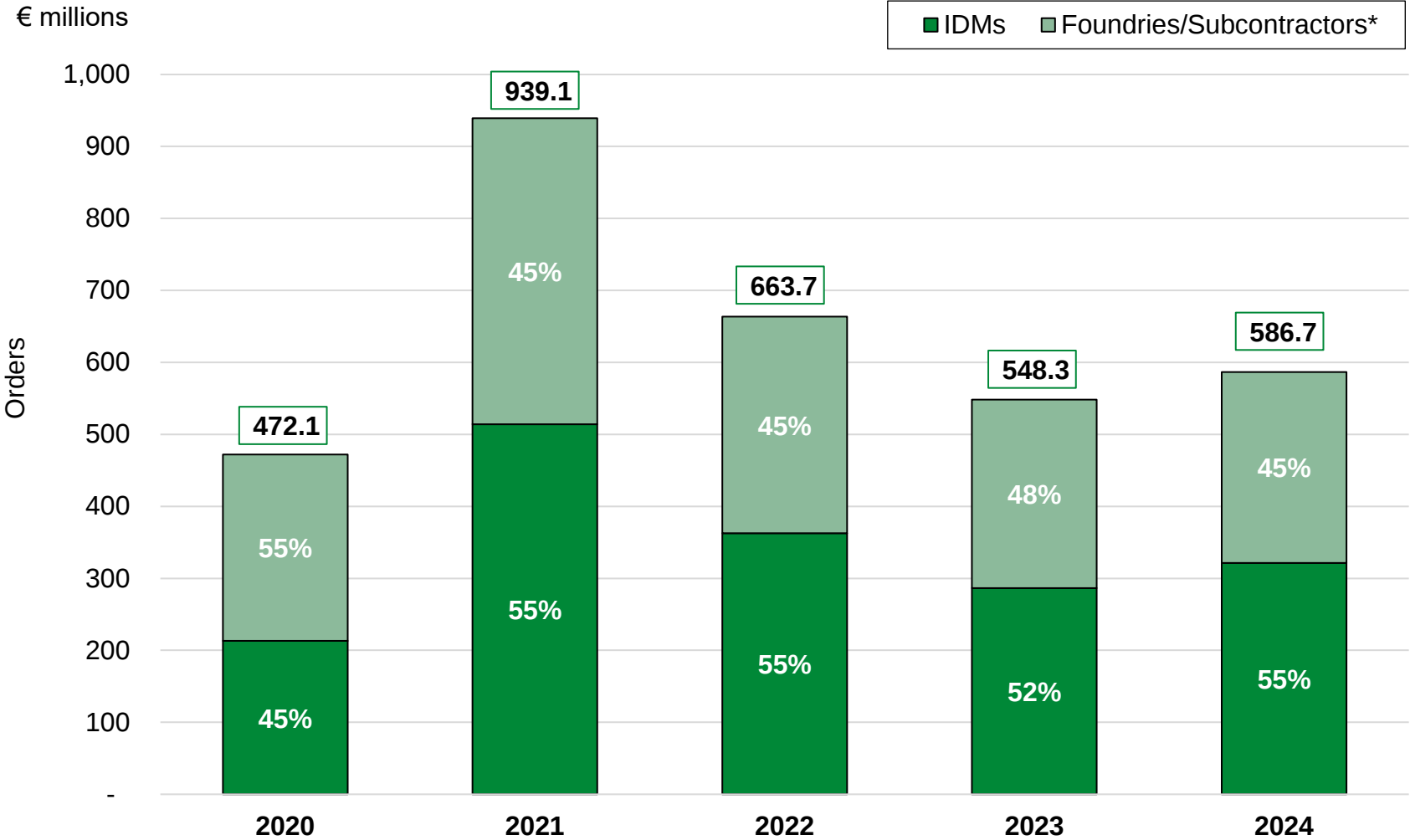
- **Revenue: -€ 3.2 million (-2.0%)**
 - Lower demand for automotive applications
 - Partial offset: Increased hybrid bonding shipments
- **Orders: -€ 29.9 million (-19.7%)**
 - Lower hybrid bonding and photonics bookings as customers digest capacity
 - Lower mainstream assembly orders

Q4-24 vs. Q4-23

- **Revenue: -€ 6.2 million (-3.9%)**
- **Orders: -€ 44.5 million (-26.7%)**

FY-24 vs. FY-23

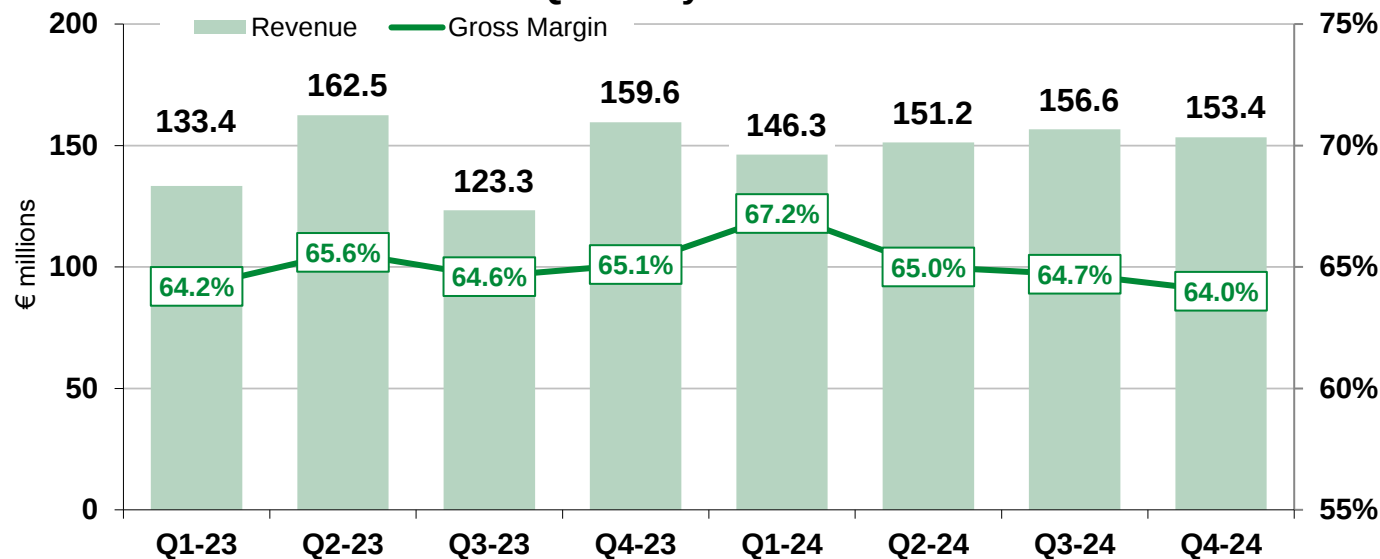
- **Revenue: +€ 28.6 million (+4.9%)**
 - Increased demand for AI computing end markets
 - Hybrid bonding and photonics applications
 - Partial offset: lower mobile, auto, industrial and Chinese end markets
- **Orders: +€ 38.4 million (+7.0%)**
 - Increased demand for AI applications
 - Partial offset: lower mainstream assembly and mobile



* Includes foundries and subcontractors as of financial year 2024

Gross Margin Trends

Quarterly Trends



Q4-24 vs. Q3-24

- **64.0% vs. 64.7% (-0.7 points)**
 - At midpoint of guidance
 - Net forex negative: Revenue + USD vs. EUR
Costs + MYR vs. EUR

Q4-24 vs. Q4-23

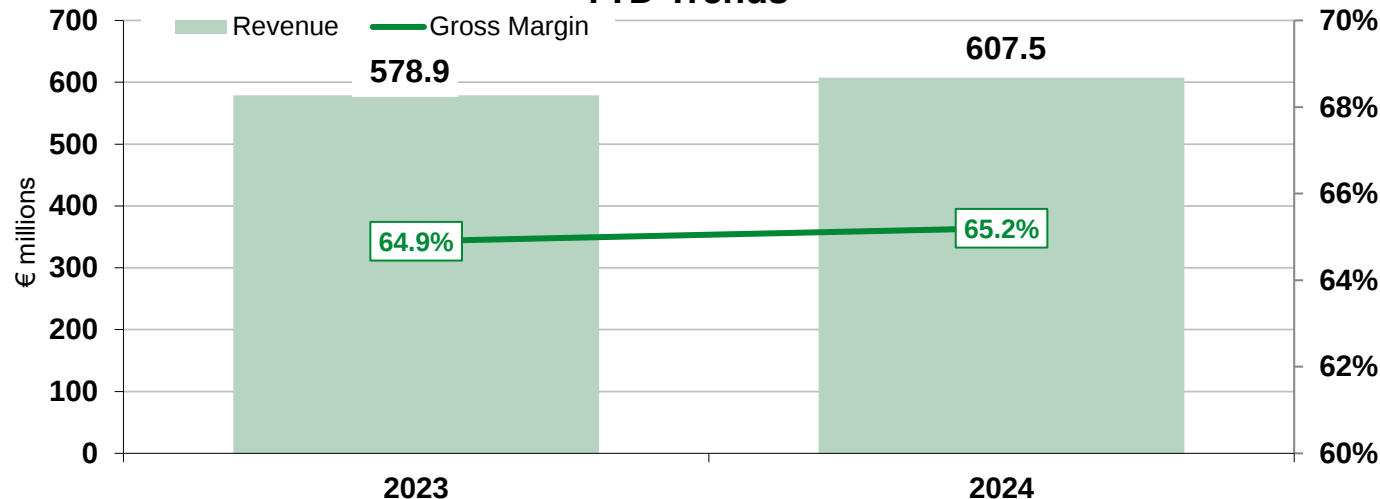
- **64.0% vs. 65.1% (-1.1 points)**
 - Net forex negative: Revenue Neutral
Costs + MYR vs. EUR

FY-24 vs. FY-23

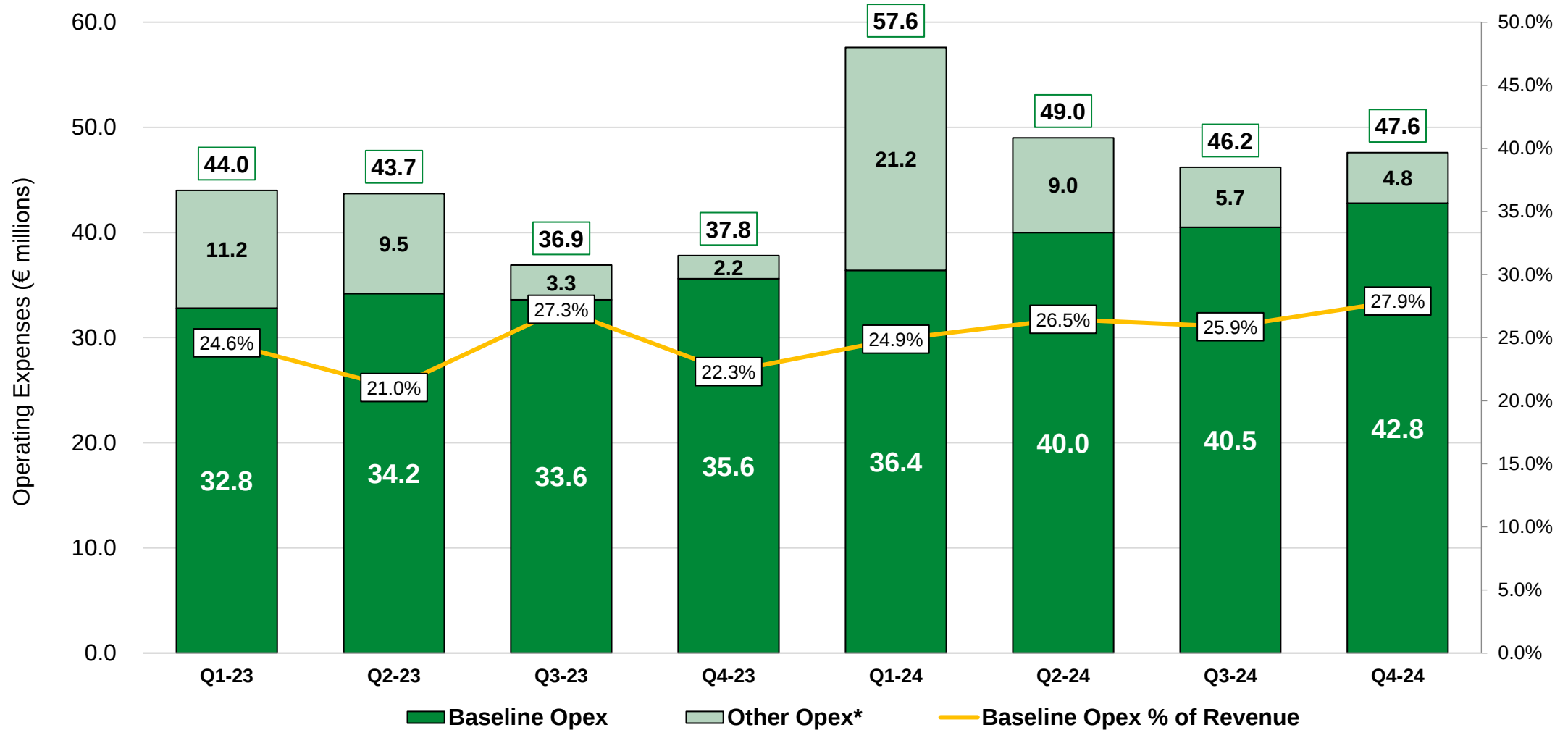
- **65.2 vs. 64.9% (+0.3 points)**
 - Favorable advanced packaging product mix
 - Net forex neutral: Revenue Neutral
Costs Neutral

* Favorable impact
Unfavorable impact

YTD Trends

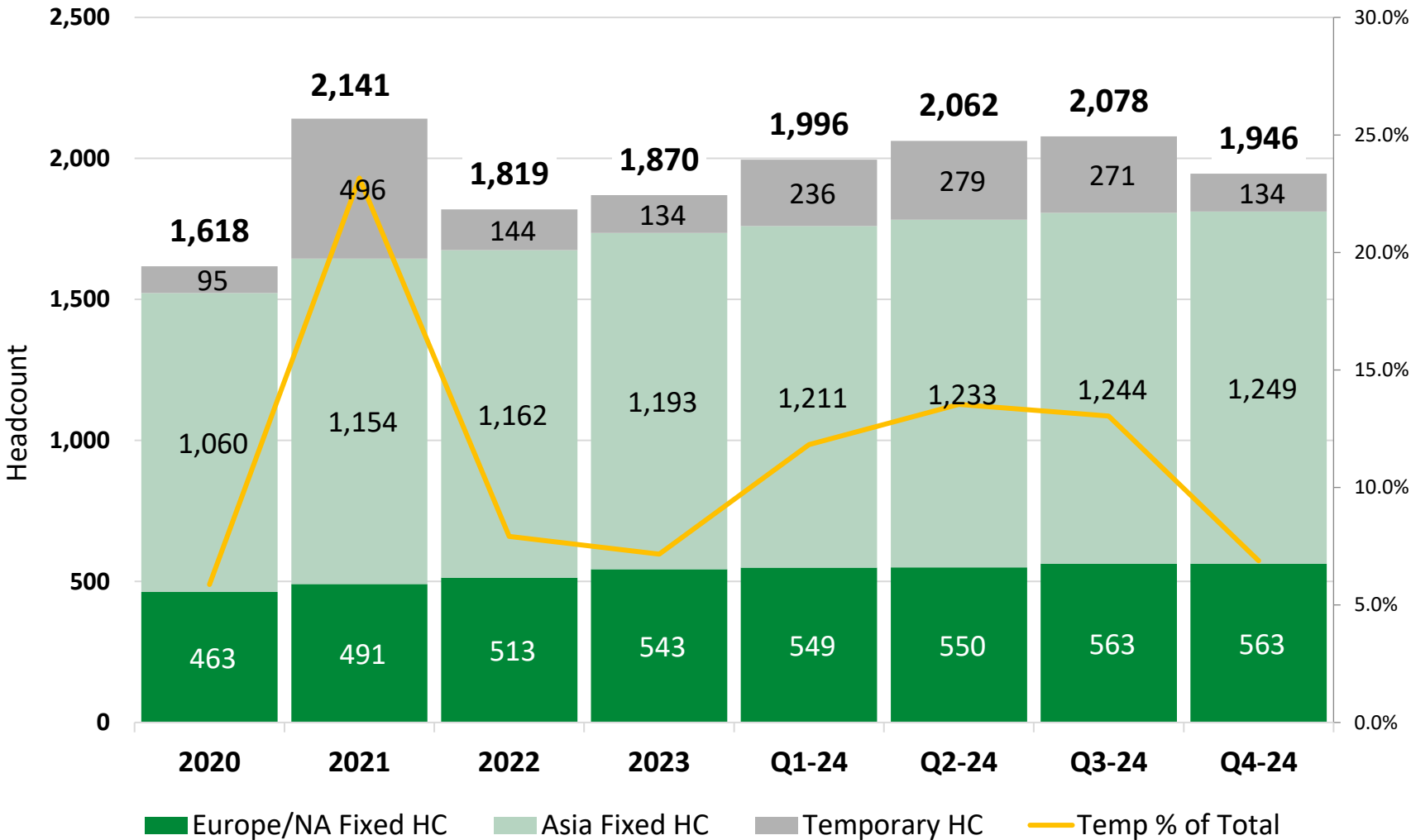


Baseline Operating Expense Trends



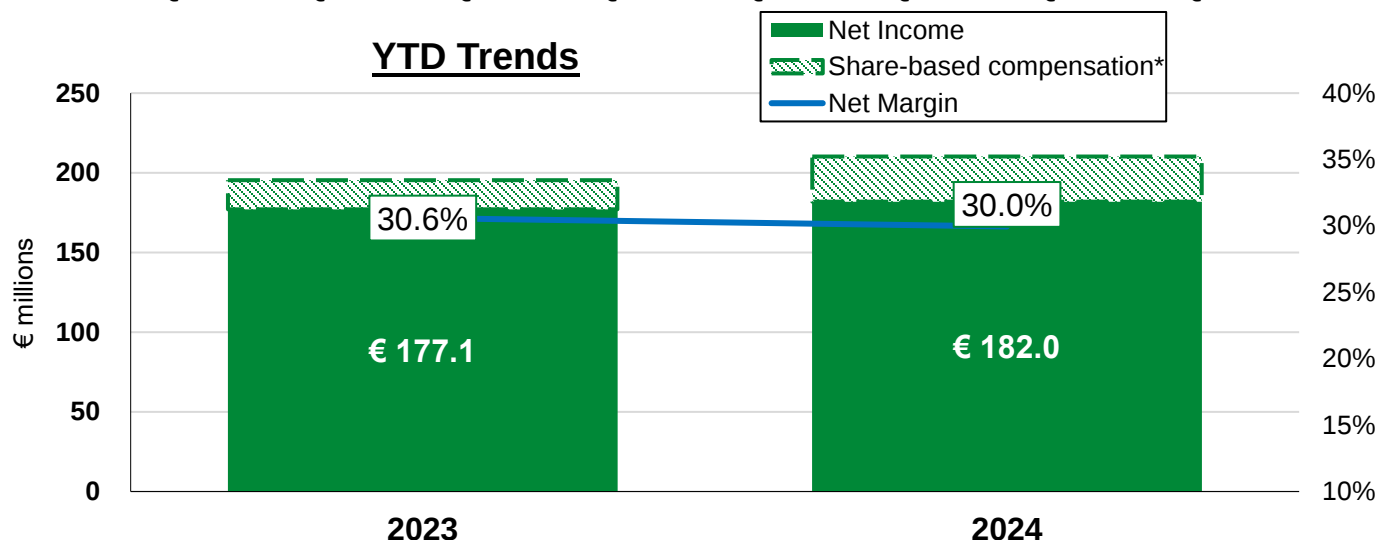
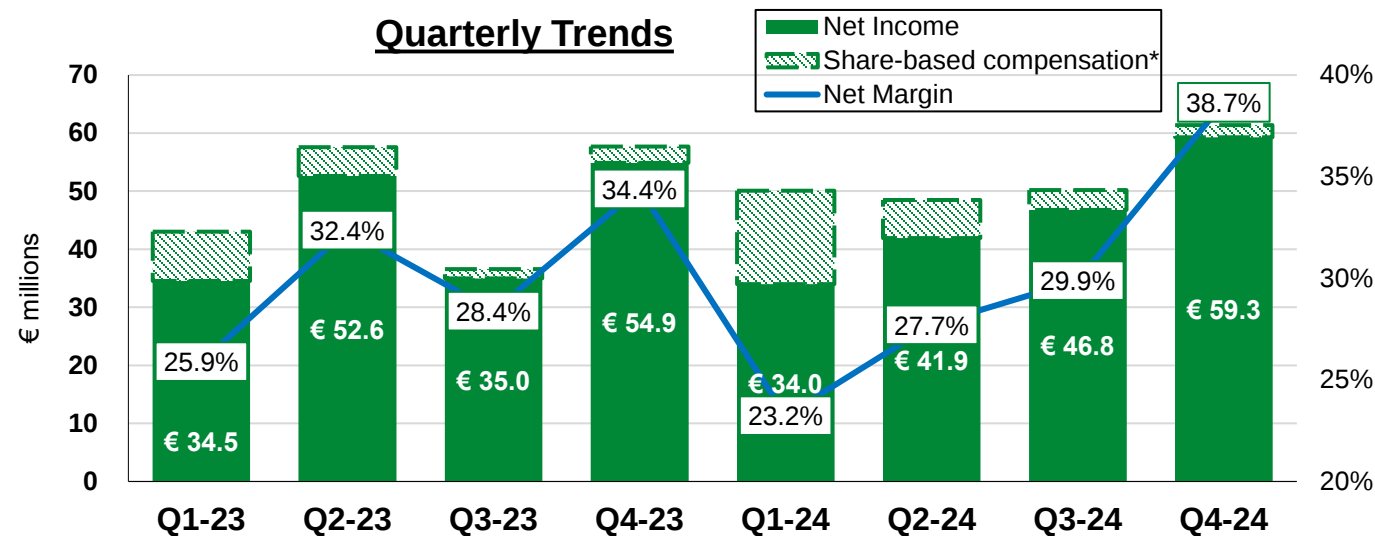
* Other Opex includes both short-term and long-term incentive compensation, restructuring costs, net R&D capitalization/amortization and certain one-time items including strategic consulting costs.

Headcount Trends



• Increasing European and Asian fixed headcount to support wafer level assembly expansion

Net Income Trends



33.7%	34.6%	Adj. Net margin*
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Q4-24 vs. Q3-24

- **€ 59.3 million (+€ 12.5 million)**
 - +€ 18.2 million net tax benefit
 - -2.0% lower revenue
 - -0.7pts lower gross margin
 - -€ 1.4 million higher opex

Q4-24 vs. Q4-23

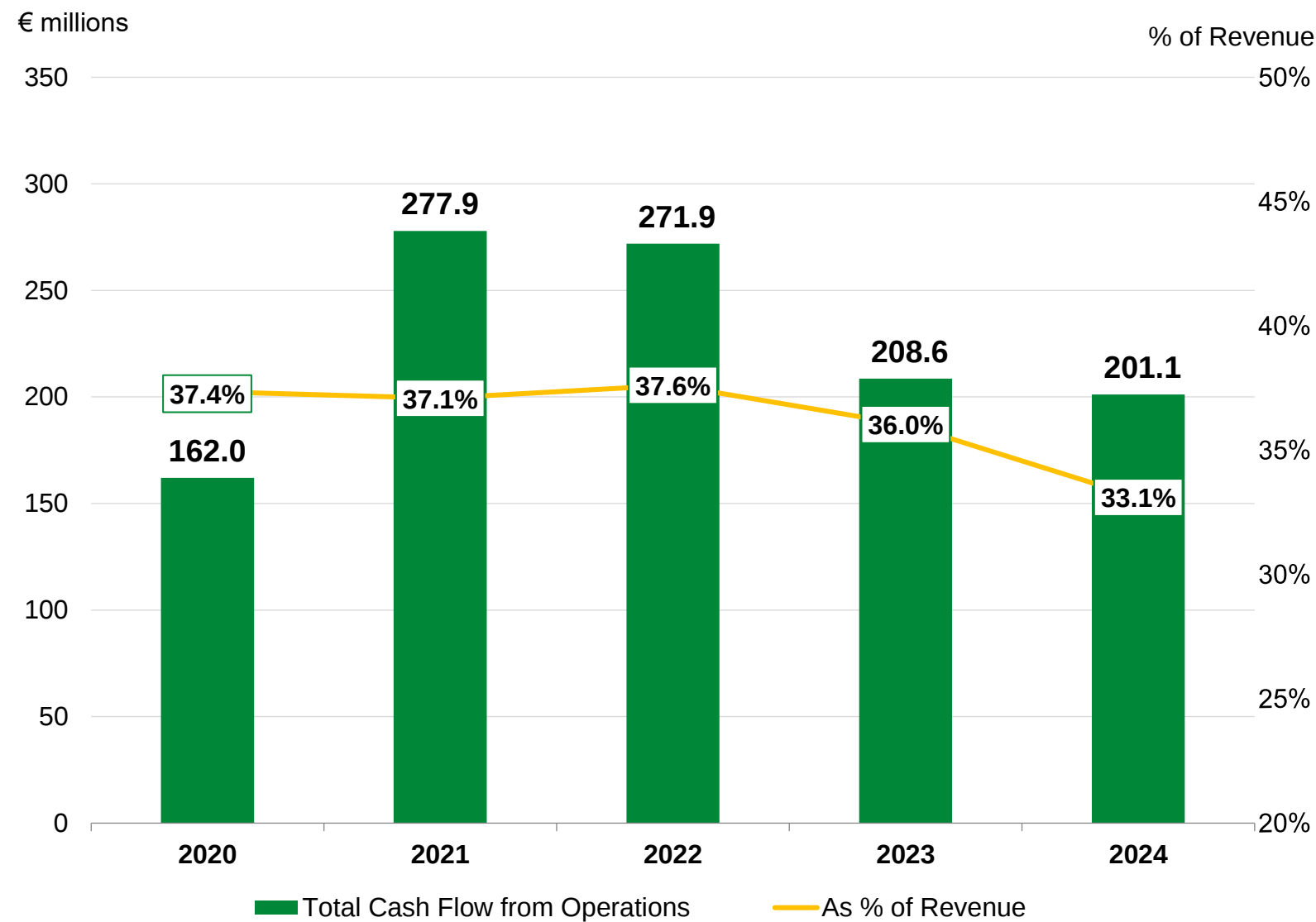
- **+€ 4.4 million**
 - +€ 18.2 million net tax benefit
 - Partial offset:
 - -€ 5.5 million increased R&D
 - -3.9% lower revenue
 - -1.1pts lower gross margin

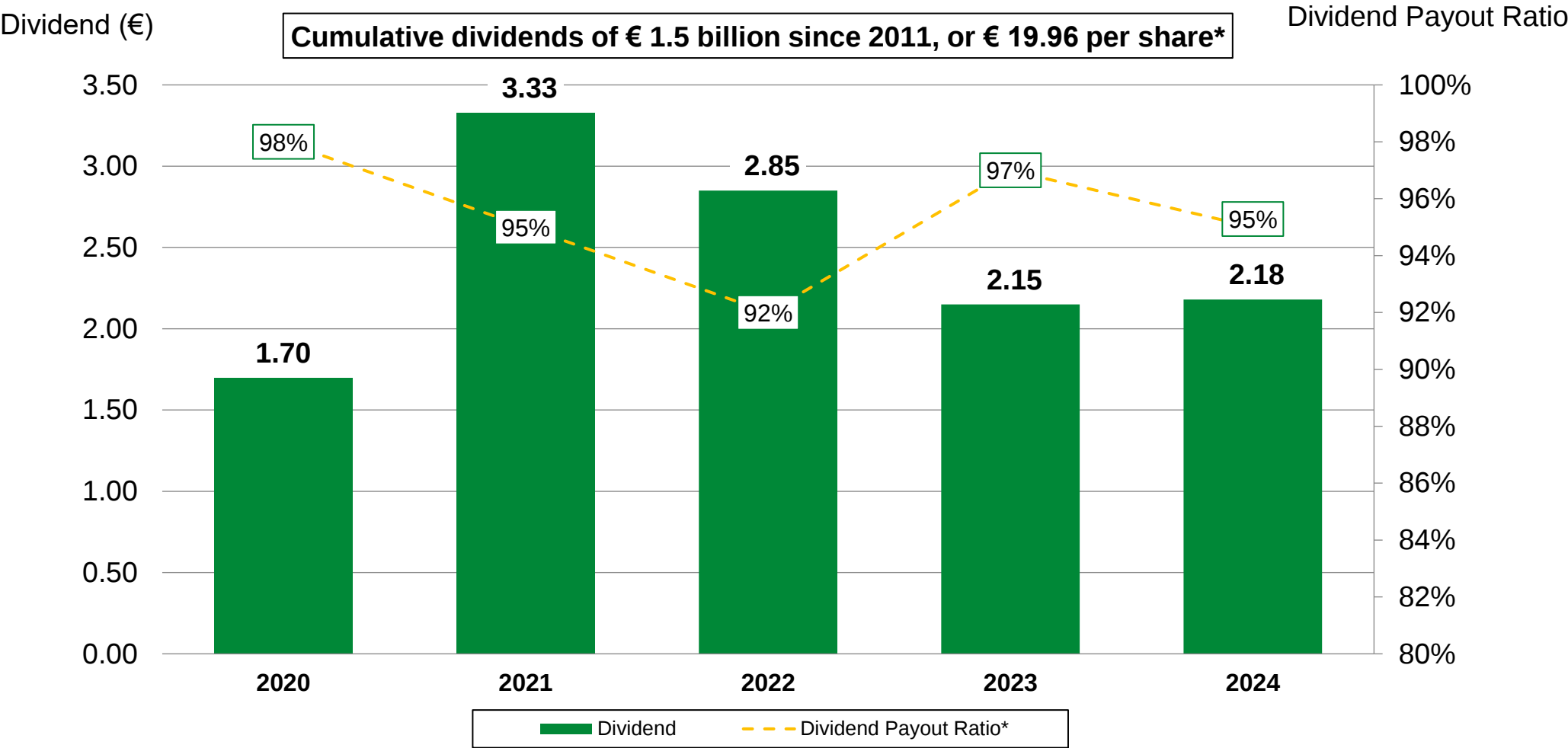
FY-24 vs. FY-23

- **€ 182.0 million (+€ 4.9 million)**
 - +4.9% higher revenue
 - +0.3pts higher gross margin
 - +€ 18.2 million net tax benefit
 - Partial offset:
 - -€ 17.9 million higher R&D
 - -€ 11.0 million higher share-based compensation

* Adjusted to exclude share-based compensation expense in each of the respective periods.

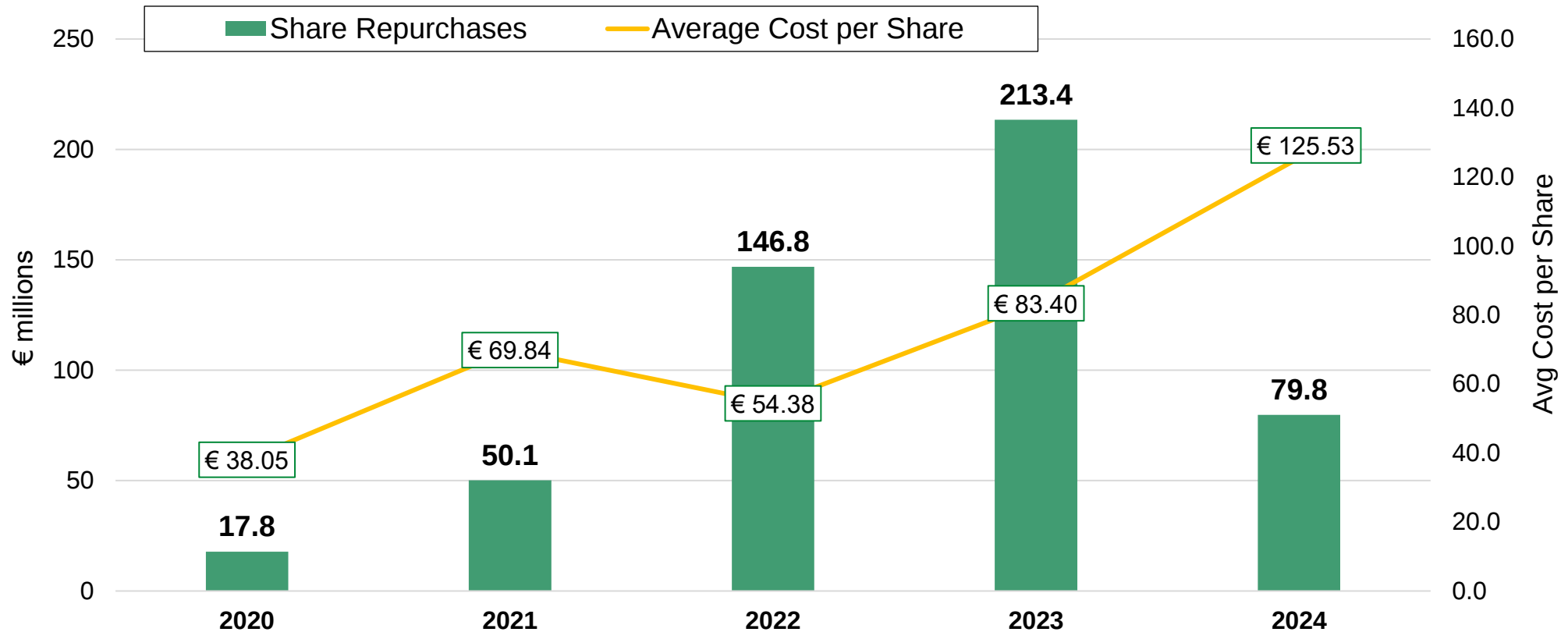
Cash Flow Efficiency Trends





* Calculated on Basic EPS. Includes value of both cash and stock dividends. Includes proposed dividend for approval at 2025 AGM.

Share Repurchase Activity



- Approximately 1.8 million treasury shares at December 31, 2024, representing 2.3% of shares outstanding
- 79.3 million shares outstanding at December 31, 2024, net of treasury

**Assembly market
ever more critical in
semiconductor value
chain**

**Disciplined strategic
focus has created an
industry leader**

**Long term secular
trends drive
advanced packaging
growth**

**Wafer level assembly
for AI applications
promising new
growth opportunity**

**Market presence has
grown via key IDMs,
supply chains and
partners**

**Tech leadership and
scalability result in
superior financial
returns**

**Commitment to
sustainable growth
and fighting climate
change**

**Attractive capital
allocation policy**